

**Schedule 1**  
**FORM ECSRC – K**  
**ANNUAL REPORT**  
**PURSUANT TO SECTION 98(1) OF THE SECURITIES ACT, 2001**

For the financial year ended OCTOBER 31, 2017

Issuer Registration number  
FCIB 070593BD

FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
(Exact name of reporting issuer as specified in its charter)

BARBADOS  
(Territory of incorporation)

MICHAEL MANSOOR BUILDING, WARRENS, ST. MICHAEL, BARBADOS  
(Address of principal office)

**REPORTING ISSUER'S:**

Telephone number (including area code): (246)367-2244

Fax number: (246)421-9514

Email address: cheryl.wood@cibcfib.com

(Provide information stipulated in paragraphs 1 to 14 hereunder)

Indicate whether the reporting issuer has filed all reports required to be filed by section 98 of the Securities Act, 2001 during the preceding 12 months

Yes

No

Indicate the number of outstanding shares of each of the reporting issuer's classes of common stock, as of the date of completion of this report.

CLASS	NUMBER
COMMON	1,577,094,570

**SIGNATURES**

A Director, the Chief Executive Officer and Chief Financial Officer of the company shall sign this Annual Report on behalf of the company. By so doing each certifies that he has made diligent efforts to verify the material accuracy and completeness of the information herein contained.

The Chief Financial Officer by signing this form is hereby certifying that the financial statements submitted fairly state the company's financial position and results of operations, or receipts and disbursements, as of the dates and period(s) indicated. The Chief Financial Officer further certifies that all financial statements submitted herewith are prepared in accordance with International Accounting Standards consistently applied (except as stated in the notes thereto) and (with respect to year-end figures) including all adjustments necessary for fair presentation under the circumstances.

Name of Chief Executive Officer:

**GARY BROWN**

SIGNED AND CERTIFIED

**FEBRUARY 28, 2018**

Date

Name of Director:

**BRIAN CLARKE**

SIGNED AND CERTIFIED

**FEBRUARY 28, 2018**

Date

Name of Chief Financial Officer:

**DOUGLAS WILLIAMSON**

SIGNED AND CERTIFIED

Signature

**FEBRUARY 28, 2018**

Date

## INFORMATION TO BE INCLUDED IN FORM ECSRC-K

### 1. Business.

Provide a description of the developments in the main line of business including accomplishments and future plans. The discussion of the development of the reporting issuer's business need only include developments since the beginning of the financial year for which this report is filed.

#### 2016 Highlights

##### Clients

##### Retail & Business Banking

- We continuously strive to deliver on our promise of providing our clients a Personalized, Responsive and Empowering experience. This has resulted in Retail & Business Banking delivering 11 consecutive quarters of productive loan growth. Lending sales grew 15% over fiscal 2016. Of special note was the strong performance across the region in auto financing, driven by our 48 hour turn-around-service target, which recorded a 69% and 56% growth in loan volumes and value respectively over fiscal 2016.
- The CIBC FirstCaribbean Home & Auto Insurance program was expanded during the year to Sint Maarten. The program is now available in nine countries - Antigua, Barbados, Cayman, Grenada, St. Lucia, St. Kitts, Sint Maarten, St. Vincent and the Grenadines and TCI providing our clients with an integrated one-stop experience.
- Strategic expansion of our physical footprint in key jurisdictions remains a significant priority. During the year we opened our second location in Trinidad & Tobago, an ultra-modern branch in Chaguanua offering Platinum and Business Banking services. Over in Sint Maarten, in order to meet the growing needs of our clients and providing greater convenience, we relocated our Philipsburg branch to a new building premises in Philipsburg.
- As we continue to provide Banking That Fits Your Life™ to our clients through innovation, we launched leading technologies in both cash and mobile banking during the year. Our CHIP and PH cards now provide an enhanced level of security to our clients and we were the first regional bank in the Caribbean to add the convenient feature of contactless "tap and go" payments. Our new, no fee, cash back credit card is also a first to the market giving our clients even more options from our award-winning suite of cards. We also upgraded our award-winning mobile banking app in July 2017 to offer clients touch ID login. This is another first in the region.
- We are continuously expanding our AML network, giving our clients more locations to access their funds.
- A number of key awards based on our performance, innovative banking solutions and enhanced client experience were also captured during the year. Our Barbados operations were named "Best Retail Bank in Barbados" by leading print and online magazine Global Banking and Finance Review with our mobile banking app and credit card products named best in the region by International Finance Magazine (IFM) in its International Finance Awards.
- Recognition for quality service and sales clinched with the Branch of the Year Award which was renamed the Joy Calendar Branch of the Year Award, in memory of a long-serving and dedicated member of the Retail family we lost during the fiscal. This prestigious title was awarded to Portmore Branch in Jamaica.

##### Wealth Management

- In 2017 we continued our primary focus on building sustainable, dedicated client relationships that are personalized and responsive using our knowledge of the local and international markets. We do this through our integrated client service model, using our strengths in trust & wealth planning, core banking, investment advice and discretionary portfolio management to ensure we deliver a holistic approach to our client's needs, as demonstrated when we were selected by World Finance as the Best Wealth Management Provider in the Bahamas.
- Our experience in building strong, long-term client relationships enables us to increase share of wallet by retaining our existing clients and attracting additional wealth management business across the four pillars, as well as receiving referrals to potential new clients. Our wealth management business also benefits from the strong relationships we have in Retail & Business Banking and Corporate and Investment Banking, encouraging organic cross-selling as the managers that use those products also have a need for the services of personal wealth management or international portfolio, as evidenced when Barbados Asset management was selected as Dealer Manager for two Institutional Corporate deals for a combined value in excess of US\$50 million.
- In 2017 we also launched our Investment Advisor platform providing clients with access to world class tools to provide personalized portfolio management. The platform provides advisors with access to global research, real estate, key market data and international equities, fixed income and mutual funds. The mobile app provides advisors to real time client information and market data regardless of where they are further providing clients with access to data, responsive service. This platform is a key tool that helps our wealth management business continue to differentiate itself in terms of client focus and service offering.
- Key to our success is to provide client experience excellence by refining our coverage model, strengthening sales management, dedicated business development and training and coaching. This was well reflected in CIBC Bank and Trust Company (Cayman) Limited being selected as Best Fund Administrator (under US\$30 billion) by AsiaPac Media and AMST Barbados named Broker of the year for the third consecutive year. We continue to roll out sales training programs to ensure that our sales force is best equipped to deliver our promise to our clients.

##### Corporate & Investment Banking

- Corporate & Investment Banking continues to make client centrality its top priority by striving to provide exceptional service and deepen client relationships in an effort to become our clients' leading financial partner. We have nurtured several initiatives to simplify products and processes to speed-up our response times and improve the customer experience.
- During the year, the Corporate & Investment Banking team was involved in structuring and arranging just over US\$1.3 billion of financing transactions for our clients across the Caribbean in a broad range of industries including Energy, Infrastructure, Utilities, Hospitality, Telecommunications, Real Estate and Government. Our Investment Banking team, assumed some significant advisory and capital markets mandates and won multiple awards which included the prestigious U Global 2016 North America Port Deal of the Year Award for its role in the US\$265 million Kingston Container Terminal transaction completed last year, and the Caribbean Finance Energy Forum (CFEF) 2017 "Best Project Financing" award for its role in leading the Energy Solar project's debt financing.
- During the last quarter of the fiscal, five of the territories in which we operate were adversely impacted by hurricanes Irma and Maria. With the support of our dedicated teams, we were able to respond for business in all of the impacted countries within a short period to continue to meet the most urgent needs of our clients. In addition to donating money and supplies to the relief efforts, we also worked quickly to put in place special finance options for our Corporate and Investment Banking clients to assist them in their recovery and rebuilding efforts. These options included payment moratoriums as well as flexible loan financing terms to pre-land insurance settlements for property repair, asset restoration and temporary financing to facilitate commencement of business operations.
- We continue to build and promote our brand through local and regional outreach campaigns, such as our regional full-page newspaper advertisements which are this year focusing on our core business areas, successful partnerships in Corporate & Investment Banking and our Forex & Derivatives Sales team. Over the past year, CIBC FirstCaribbean sponsored various regional conferences such as the Green Aruba VII held in November 2016, in which we partnered as a Growth Path Sponsor, and the Caribbean Association of Banking Centres in Curacao in November 2016, as a Silver Sponsor and Exhibitor. We were the Title Sponsor and co-host of the Caribbean Infrastructure Forum held December 2016 in the Bahamas. In May 2017, we joined the CARILEC CEO & Finance Conference in St. Lucia as Silver Sponsor and Exhibitor. We are again sponsoring and co-hosting this year's Caribbean Infrastructure Finance Forum in Montego Bay, Jamaica in December 2017.

##### Employees

- In 2017 we continued to drive forward our 'people agenda' focusing on making our bank a great place to work for our employees as they in turn continued to make our bank a great place for our clients to do business.

##### Culture & Engagement

- To further drive our shift towards a more client-centric and relationship based culture which we embedded on in 2016, we held our first Senior Leadership Team conference in over five years, in March 2017. At this conference, we brought our senior leadership team from across our bank together to show the impact that our organizational culture has on our client experience, and to focus on how, as leaders, can bring our corporate values and behaviors to life in a practical way with our teams.
- We also commenced a refresh of all our key people programs such as employee recognition, performance management and recruitment to reinforce our client-centric culture through embedding our corporate behaviors and values at the heart of each program. These changes will be rolled out in 2018 and will ensure that we reward and recognize employees who demonstrate the values and behaviors that we are looking for to drive our culture, and that we hire into our bank, talent whose mindset and approach is aligned with our culture and values.

##### Training & Development

- Providing banking that is personalized, responsive and easy for our clients is key to us being able to deliver on our brand promise of Banking That Fits Your Life®. The most important thing that allows us to do this is building strong and enduring relationships with our clients so that we can provide them with banking solutions that really meet their needs. Throughout 2017, we expanded our training programs for our relationship managers and sales specialists across all of our business lines, focused on building and maintaining relationships whilst improving their sales and service techniques. Over 175 employees have undergone this training, and a curriculum program has been established to help them build on their learning in a practical way.
- To help our sales staff in Retail Banking reach their full potential, we have completed over 200 assessments to identify their key strengths and development opportunities and provided each of them with a Skills Enhancement Plan to assist them with their personal development.
- Creating opportunities for our employees to develop and progress through the organization is hugely important to us. In 2017, we provided our employees across the region with the opportunity to participate in career planning sessions. These were aimed at helping them to assess what they want from their careers, plan what they need to do to get themselves ready for their next role within our bank and prepare themselves for any opportunities that arise.

##### Employee Survey

- Our employees' views are critical to us and in 2017 over 2,100 employees completed our annual employee survey. Many of our key indicators showed marked improvements in 2017.
- Our Employee Net Promoter Score increased by 23 points to +27 this year, demonstrating that a large majority of our employees recommend us as a place to work and a place to do business.
- Our Employee Commitment index was 78% up from 75% last year.
- Our Manager of People Index rose by 2 percentage points to 74%.
- Our Learning and Development Index increased from 66% to 73%.
- The work we have been doing to change the culture within our bank is clearly making an impression on our employees with 72% of them indicating that they are seeing our bank make progress on our vision of being the leader in client relationships, an increase of 7% from last year.
- In relation to our corporate values, we saw increases of 3% to 5% in each area - our highest ever scores.
- One of the most important things for us to create an environment where our employees understand the risks that we face as an organization, and feel encouraged to raise issues and concerns. This year we saw a marked improvement in the area with 67% of our employees indicating that they felt encouraged to speak about risks and issues; this was up from 56% last year.

##### Communities

- Over the past year CIBC FirstCaribbean was once again deeply engaged with the communities where the bank operates. We partnered with scores of organizations and individuals across the region with one sole aim - making a positive difference in the lives of people. Nowhere was that more evident than in September when two catastrophic hurricanes - Irma and Maria - roared through the region leaving scores dead and great swaths of destruction in their wake. Joined by CIBC Canada, the FirstCaribbean CoreTrust Foundation donated a total of US\$550,000 to assist communities in Antigua and Barbuda, Anguilla, The British Virgin Islands, The Bahamas, Sint Maarten, Dominica and The Turks and Caicos Islands. In addition, staff members in unaffected islands rallied to aid their colleagues, their families and the wider affected communities donating thousands of dollars-worth of relief supplies.
- We contributed US\$1.4 million for corporate social responsibility projects across the region ranging from Memoranda of Understanding to one-off donations to small groups. As has been our practice, approximately 50% of our funding was allocated to our country management teams to assist worthy causes at the local level, while the other 50% was allocated for regional projects and disaster relief.
- Our flagship event Walk for the Cure was a phenomenal success again this year, despite being affected by hurricanes Irma and Maria. We raised just over US\$400,000 for public awareness and the care and support of those living with the disease.
- As Nursing Training partner for the St. Kitts Caribbean Initiative, CIBC FirstCaribbean provided funding for the first cohort of Caribbean nurses - drawn from The Bahamas, Jamaica, St. Lucia and St. Vincent and the Grenadines and Barbados to begin a specialized one-year Nursing Training Programme at the West Indies School of Nursing in St. Dennis, Trinidad and Tobago.
- The BlockKids Caribbean Initiative aims to improve the care of children in the Caribbean diagnosed with cancer. The first cohort of 13 nurses successfully completed the programme in June 2017. A second cohort also consisting of 13 nurses started training in May.
- Our relationship with the University of the West Indies continues. We continued to be the largest provider of undergraduate scholarships awarding fifteen to students across a range of disciplines and faculties at the University of the West Indies. We also offered support for graduate research in topics related to Banking and Finance and a number of business forums were held in conjunction with the university, where topics affecting the Caribbean business community were ventilated.
- The year also saw several of our staff members continue to support our Adopt-A-Cause Programme. More than 25 projects were undertaken by our branches and other offices which used funding provided by the bank and donated their time to these community projects.
- For example, in Jamaica, The FirstCaribbean International Securities Limited Jamaica team provided personal care items and toiletries to Bethlehem Home in Kingston operated by Missionaries of the Poor. The home cares for 80 disabled children between the ages of 2 and 14 years.
- Additionally, staffers at the Marsh Harbour branch in the Bahamas show their support behind the Wadsworth Youth Flag Football Association assisting with the purchasing of equipment and volunteering to serve as coaches with the club for their football season.
- Operational Risk staff in Barbados adopted the students of the Eagle Hill Primary School donating much needed back to school supplies to students as well as giving motivational talks to the students and holding reading sessions with them.

**2. Properties.**

Provide a list of properties owned by the reporting entity, detailing the productive capacity and future prospects of the facilities. Identify properties acquired or disposed of since the beginning of the financial year for which this report is filed.

See accompanying listing of owned properties. All other properties are in productive use relating to the provision of banking services.

**3. Legal Proceedings.**

Furnish information on any proceedings that were commenced or were terminated during the current financial year. Information should include date of commencement or termination of proceedings. Also include a description of the disposition thereof with respect to the reporting issuer and its subsidiaries.

NONE

#### 4. Submission of Matters to a Vote of Security Holders.

If any matter was submitted to a vote of security holders through the solicitation of proxies or otherwise during the financial year covered by this report, furnish the following information:

- (a) The date of the meeting and whether it was an annual or special meeting.

Annual Meeting - Friday, March 10, 2017

- (b) If the meeting involved the election of directors, the name of each director elected at the meeting and the name of each other director whose term of office as a director continued after the meeting.

To re-elect the following directors who retire by rotation and, being eligible, offer themselves for re-election to serve until the next annual meeting of the Company:

- (i) Mr. David Arnold
- (ii) Mr. Gary Brown
- (iii) Mr. Brian Clarke
- (iv) Sir Allan Fields
- (v) Ms. Christina Kramer
- (vi) Mr. Brian McDonough
- (vii) Mr. Douglas Parkhill
- (viii) Mrs. Paula Rajkumarsingh
- (ix) Mr. David Ritch
- (x) Mrs. D. Diane Stewart

- (c) A brief description of each other matter voted upon at the meeting and a statement of the number of votes cast for or against as well as the number of abstentions as to each such matter, including a separate tabulation with respect to each nominee for office.

In accordance with the Company's By-Laws, at all shareholder meetings a resolution is put to the vote by a show of hands. A declaration by the chair of the meeting that a resolution has been carried or carried unanimously or by a particular majority or lost or not carried by a particular majority shall be conclusive evidence of the fact.

1. To consider, and if deemed advisable, to pass with or without variation the following special resolution:

BE IT RESOLVED AS A SPECIAL RESOLUTION of the shareholders that the Amended and Restated By-Law No. 1, as amended, be adopted as the Amended and Restated By-Law No. 1 of the Company

2. To receive audited accounts for the year ended October 31, 2016 and the report of the directors and auditors thereon.

3. To re-elect the following directors who retire by rotation and, being eligible, offer themselves for re-election to serve until the next annual meeting of the Company:

- (i) Mr. David Arnold
- (ii) Mr. Gary Brown
- (iii) Mr. Brian Clarke
- (iv) Sir Allan Fields
- (v) Ms. Christina Kramer
- (vi) Mr. Brian McDonough
- (vii) Mr. Douglas Parkhill
- (viii) Mrs. Paula Rajkumarsingh
- (ix) Mr. David Ritch
- (x) Mrs. D. Diane Stewart

4. To appoint the auditors and to authorize the directors to fix their remuneration

- (d) A description of the terms of any settlement between the registrant and any other participant.

Not applicable

- (e) Relevant details of any matter where a decision was taken otherwise than at a meeting of such security holders.

Not applicable

**5. Market for Reporting issuer's Common Equity and Related Stockholder Matters.**

Furnish information regarding all equity securities of the reporting issuer sold by the reporting issuer during the period covered by the report.

Not applicable

**6. Financial Statements and Selected Financial Data.**

Attach Audited Financial Statements, which comprise the following:

- For the most recent financial year**
- (i) Auditor's report; and
  - (ii) Statement of Financial Position;

- For the most recent financial year and for each of the two financial years preceding the date of the most recent audited Statement of Financial Position being filed**
- (iii) Statement of Profit or Loss and other Comprehensive Income;
  - (iv) Statement of Cash Flows;
  - (v) Statement of Changes in Equity; and
  - (vi) Notes to the Financial Statements.

## 7. Disclosure about Risk Factors.

Provide a discussion of the risk factors that may have an impact on the results from operations or on the financial conditions. Avoid generalised statements. Typical risk factors include untested products, cash flow and liquidity problems, dependence on a key supplier or customer, management inexperience, nature of business, absence of a trading market (specific to the securities of the reporting issuer), etc. Indicate if any risk factors have increased or decreased in the time interval between the previous and current filing.

### Risk Management Approach

The Group assumes a variety of risks in its ordinary business activities. Risk is defined as any event that could: damage the core earnings capacity of the Group; increase earnings or cash flow volatility; reduce capital; threaten business reputation or viability; and/or breach regulatory or legal obligations.

The Group's approach to risk management is based on sound banking principles and a robust governance structure. Risk is managed within tolerance levels established by our management committees and approved by the Board of Directors and its committees (the Board). This is achieved through a comprehensive framework of measurement, monitoring and control policies, procedures and processes. Further information on credit, market and liquidity risks within the Group can be found in note 32 of the consolidated financial statements.

Primary responsibility for the identification and assessment of risk lies with line management in our various strategic business units. The Risk Management department, which reports to the Chief Risk Officer, develops risk policies and procedures and provides independent oversight, analysis and adjudication through centrally based teams which manage credit risk, market risk, and operational risk.

The Group's risk management policies and procedures are designed to identify and analyse these risks, to set appropriate risk limits, and to monitor and enhance risk management practices to reflect changes in markets, products and evolving best practice.

A robust control and governance structure is embedded within each strategic business unit. Representatives from Risk Management interact with the senior leadership of each strategic business unit in order to identify and manage risks in the respective businesses. This approach is supported by comprehensive enterprise-wide reporting.

### Credit Risk

Credit risk is defined as the risk of financial loss due to a borrower or counterparty failing to meet its obligations in accordance with agreed terms. Credit risk primarily arises from direct lending activities, as well as trading, investment and hedging activities.

Credit risk is managed and controlled on the basis of established credit processes and policies operating within a framework of delegated authorities. In addition to approving the Group's key credit policies and setting credit risk appetites and tolerances, the Finance Risk and Conduct Review Committee of the Board also delegates credit approval limits to the Credit Committee of the Group. The Credit Committee is chaired by the Chief Risk Officer. There is appropriate segregation of duties between customer facing functions responsible for originating and managing exposures, the Credit Risk Management function responsible for credit adjudication and oversight, and the Operations function responsible for disbursing loans and safekeeping security.

Credit grading, scoring and monitoring systems facilitate the early identification and management of deterioration in loan quality. Delinquent facilities are subject to separate and additional oversight by specialised loan restructuring teams. Classification is automated and operates strictly in line with regulatory and accounting standards. Credit provisions are independently calculated in accordance with International Financial Reporting Standards (IFRS) for statutory reporting and in accordance with the Financial Institutions Act to meet regulatory requirements by the central risk team.

### Market Risk

Market risk is the measurement of potential loss arising from adverse movements in interest rates, foreign exchange rates, equity and commodity prices, and credit spread risk in the Group's investment portfolios. It arises in trading activities, as well as in the natural course of wholesale and retail business. The principal aim of the Group's market risk management activities is to limit the adverse impact of interest rate and exchange rate movements on profitability and shareholder value and to enhance earnings within defined limits.

The Finance, Risk and Conduct Review Committee of the Board reviews market risk strategy and establishes overall limits. It approves key policies, oversees the measurement, monitoring and control regime, and delegates market risk limits to the Chief Risk Officer.

There is no single risk measure that captures all aspects of market risk. The Group uses several risk measures including Value at Risk ('VaR'), sensitivity measures and stress testing. Market risks are managed by setting limits based upon the specific markets and products where the Group is involved, as well as the amount of the Group's capital at risk. These measurement methodologies utilise international best practice. There is a centralised, dedicated Market Risk Management team charged with the responsibility to ensure that the risk measurement methodologies used are appropriate for the risks being taken and that appropriate measurement, monitoring and control procedures are in place.

### Compliance Risk

Compliance risks are associated with failures to comply with laws, regulations, rules, and the codes of ethics and conduct applicable to our business activities. Such failures can give rise to legal or regulatory sanctions, material financial loss, or a loss of reputation to the Group.

Primary responsibility for compliance lies with territorial line management. The compliance team within the Risk Management department is tasked with identifying the compliance obligations in each country where the Group operates. It also provides advice and guidance to the business lines on compliance risks and the development of appropriate policies and procedures to ensure compliance with all legislation and internal code of conduct and ethics policies. It independently assesses and monitors compliance and reports to the Audit & Governance Committee of the Board.

### Operational Risk

The Group defines operational risk as the measurement of potential loss or damaged reputation from failed or inadequate internal processes, people and systems or from external events. Operational risks are inherent in all activities within the Group, including in outsourced activities and in all interactions with external parties.

Strong internal governance and controls, including a fraud framework, operational risk testing, and trained staff, is the key to successful operational risk management. Each strategic business unit is primarily responsible for identifying, assessing and managing operational risks in that business unit. An Operational Risk Management team develops and maintains the framework for identifying, monitoring and controlling operational risks and supports each business unit in implementing the framework and raising awareness of operational risks. This team also sets policy and monitors compliance. Operational risk management activities across the Group are reported regularly to the Audit & Governance Committee and Risk and Conduct Review Committee.

The Group's operational risk management framework includes ongoing monitoring through self-assessment of control deficiencies and weaknesses, and the tracking of incidents and loss events to ensure that, once identified, control deficiencies are communicated and remedied in a timely fashion across the Group.

### Liquidity Risk

Liquidity risk is defined as the risk that the Group will experience difficulty in financing its assets and meeting its contractual payment obligations, or will only be able to do so at an unacceptably high cost. The Group is exposed to liquidity risk through our general funding activities and in the management of our assets and liabilities.

The Group's exposure to liquidity risk is governed by a Liquidity Management Policy and Framework approved by the Board. The operation of the policy is delegated to Management in the form of the Asset and Liability Committee (ALCO). The Group and individual operating company ALCO are responsible for monitoring liquidity risk and adherence to the Liquidity Management Policy. Day-to-day management of liquidity is handled by the Treasury team.

The Group performs stress tests and scenario analysis to evaluate the impact of stresses on its liquidity position. These tests are at both a Group specific and systemic risk level. The results are independently reviewed by the market risk function and reported to the Board quarterly.

**8. Changes in Securities and Use of Proceeds.**

- (a) Where the rights of the holders of any class of registered securities have been materially modified, give the title of the class of securities involved. State briefly the general effect of such modification upon the rights of holders of such securities.

Not applicable

- (b) Where the use of proceeds of a security issue is different from that which is stated in the registration statement, provide the following:

- Offer opening date (provide explanation if different from date disclosed in the registration statement)

NOT APPLICABLE

- Offer closing date (provide explanation if different from date disclosed in the registration statement)

NOT APPLICABLE

- Name and address of underwriter(s)

NOT APPLICABLE

- Amount of expenses incurred in connection with the offer NONE

- Net proceeds of the issue and a schedule of its use

NONE

- Payments to associated persons and the purpose for such payments

NONE



- (c) Report any working capital restrictions and other limitations upon the payment of dividends.

Not applicable

**9. Defaults upon Senior Securities.**

- (a) If there has been any material default in the payment of principal, interest, a sinking or purchase fund instalment, or any other material default not satisfied within 30 days, with respect to any indebtedness of the reporting issuer or any of its significant subsidiaries exceeding 5 per cent of the total assets of the reporting issuer and its consolidated subsidiaries, identify the indebtedness. Indicate the nature of the default. In the case of default in the payment of principal, interest, or a sinking or purchase fund instalment, state the amount of the default and the total arrears on the date of filing this report.

Not applicable

- (b) If any material arrears in the payment of dividends have occurred or if there has been any other material delinquency not satisfied within 30 days, give the title of the class and state the amount and nature of the arrears or delinquency.

Not applicable

## 10. Management's Discussion and Analysis of Financial Condition and Results of Operation.

Discuss the reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations during the financial year of the filing. Discussions of liquidity and capital resources may be combined whenever the two topics are interrelated.

The Management's Discussion and Analysis should disclose sufficient information to enable investors to judge:

1. The quality of earnings;
2. The likelihood that past performance is indicative of future performance; and
3. The issuer's general financial condition and outlook.

**It should disclose information over and above that which is provided in the management accounts and should not be merely a description of the movements in the financial statements in narrative form or an otherwise uninformative series of technical responses. It should provide management's perspective of the company that enables investors to view the business from the vantage point of management.**

The discussion should focus on aspects such as liquidity; capital resources; changes in financial condition; results of operations; material trends and uncertainties and measures taken or to be taken to address unfavourable trends; key performance indicators; and non-financial indicators.

### General Discussion and Analysis of Financial Condition

Net income for the year was \$142 million, compared to \$143 million in 2016. Excluding \$10 million in non-recurring loan loss impairment expense and other costs related to the impact of hurricanes Irma and Maria, adjusted net income was \$151 million. The components of \$10 million is as follows:

- Loan loss impairment expense \$9 million
- Asset write-down and relief costs \$2 million
- Taxation and minority interest (\$1) million

There were no adjusting items in 2016.

The year over year results were affected by certain significant items as follows:

2017

- \$7 million increase in loan loss impairment expense largely due to non-recurring impact of hurricanes Irma and Maria.
- \$15 million increase in operating expenses primarily related to salary adjustments, higher depreciation due to system technology investment and higher business taxes due to core business operations.
- \$9 million increase in net interest income primarily due to loan growth and the impact of LIBOR rates offset by margin compression and a mandated prime rate reduction in Bahamas.
- \$4 million increase in other income primarily due to higher service based fees.

- Net interest income increased year-on-year by \$9 million (3%) largely due to higher productive loan earnings partially offset by margin compression and mandated Bahamas prime rate reduction.
- Operating income increased year-on-year by \$4 million (3%) primarily due to higher service based fees.
- Operating expenses increased year-on-year by \$15 million (4%) primarily due to salary adjustments, higher depreciation due to system technology investment and higher business taxes due to core business operations.
- Loan loss impairment increased by \$7 million (42%) year-on-year. The collective allowances increased by \$9 million primarily due to a non-recurring provision related to hurricanes Irma and Maria. The ratio of loan loss provision to gross loans was 4.0% compared with 4.6% at the end of 2016. Non-performing loans to gross loans declined to 5.1% at the end of 2017 compared to 6.5% as at 2016.
- Income tax expense has decreased year-on-year by \$7 million (44%). The decrease in taxes is largely due to lower taxable income in taxable jurisdictions.
- The Bank conducts business in two jurisdictions Jamaica and Trinidad, that have functional currencies that float against the United States (US) dollar. The Jamaica dollar strengthened by 2% year-on-year, while the Trinidad dollar remained relatively stable. The exchange gains impact was a gain of \$1 million for the year compared to losses of \$13 million in the prior year when the Jamaica dollar weakened by 9%.
- Total assets increased by \$1.3 billion (12%) primarily due to increased loans and advances and higher cash and balances with banks. Total customer deposits increased by \$1.2 billion (13%) predominately due to increased funds placed in the trust companies.
- Equity attributable to equity holders of the parent has increased year-on-year by \$86 million (5%) due mainly to net income for the year of \$142 million, other comprehensive income of \$6 million offset by dividends of \$78 million.
- Our capital strength protects our depositors and creditors from risks inherent in our business, allows us to absorb unexpected losses and enables us to take advantage of attractive business opportunities. The Group continues to maintain strong capital ratios of Tier I and Tier I & II of 16% and 20% respectively at the end of 2017, well in excess of regulatory requirements.

**Business Segment Overview**

Management monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. During the year, the economic profit/(loss) measure was changed to net income to better align with enterprise-wide financial analysis and capital optimization models. The changes impacted the segment results, however there was no impact on consolidated net income resulting from these reclassifications. Prior period amounts were reclassified accordingly. Transactions between the business segments are on normal commercial terms and conditions.

**Retail & Business Banking**

Retail & Business Banking includes the Retail, Business Banking and Cards businesses. The segment provides a full range of financial products and services to individuals which can be accessed through our network of branches and ABMs, as well as through internet and telephone banking channels inclusive of our recently launched Mobile Banking App. Business Banking clients are provided with products and services to satisfy their day-to-day operational and working capital business needs. Cards offering include both the leasing and acquiring business. Total revenues increased year-on-year by \$4 million or 2% primarily due to higher card fee based income partially offset by mandated prime rate reduction in Bahamas. Net income for the year decreased year-on-year by \$7 million as a result of the mandated prime rate reduction in Bahamas, higher operating expenses and loan loss impairment expense.

**Corporate & Investment Banking**

Corporate & Investment Banking provides a full range of corporate and commercial banking services to large and mid-size corporate businesses, governments, financial institutions, international trading companies and private wealth vehicles throughout the Caribbean. Investment Banking services provide debt, equity, capital markets and corporate finance products and services to large corporations, financial institutions and governments. Clients are also provided with derivative and other risk mitigating products through the Forex & Derivative Sales Group. Total revenues increased year-on-year by \$2 million or 1% primarily due to higher loan earnings. Net income for the year decreased year-on-year by \$1 million as a result of higher indirect expenses partially offset by higher loan earnings.

**Wealth Management**

Wealth Management comprises Private Wealth Management, International Corporate Banking, Investment Management and CIBC Bank & Trust. Dedicated wealth management relationship managers provide traditional core banking, complex credit, investment advice, discretionary portfolio management, trust services and wealth planning to the high and ultra-high net worth clients. Our domestic investment management businesses in Barbados and Jamaica service the investment, pension and trust needs of local investors. International Corporate Banking is a specialized business that services non-domestic, international corporate and institutional clients (such as Offshore Mutual Funds, Hedge Funds, Captives and RPOs) in 6 jurisdictions with core banking, international payments & cash management, lending, standby letters of credits, and investment management alternatives. Total revenue increased year-over-year by \$6 million or 5% as a result of higher internal revenue partially offset by higher deposit interest expense. Net income for the year increased year-on-year by \$5 million driven by higher internal revenues from increased deposits.

## **Liquidity and Capital Resources**

Provide a narrative explanation of the following (but not limited to):

- i) The reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations.
- ii) Any known trends, demands, commitments, events or uncertainties that will result in, or that are reasonably likely to result in, the issuer's liquidity increasing or decreasing in any material way. If a deficiency is identified, indicate the course of action that the reporting issuer has taken or proposes to take to remedy the deficiency.
- iii) The issuer's internal and external sources of liquidity and any material unused sources of liquid assets.
- iv) Provisions contained in financial guarantees or commitments, debt or lease agreements or other arrangements that could trigger a requirement for an early payment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation such as adverse changes in the issuer's financial ratios, earnings, cash flows or stock price or changes in the value of underlying, linked or indexed assets.
- v) Circumstances that could impair the issuer's ability to continue to engage in transactions that have been integral to historical operations or are financially or operationally essential or that could render that activity commercially impracticable such as the inability to maintain a specified level of earnings, earnings per share, financial ratios or collateral.
- vi) Factors specific to the issuer and its markets that the issuer expects will affect its ability to raise short-term and long-term financing, guarantees of debt or other commitment to third parties, and written options on non-financial assets.
- vii) The relevant maturity grouping of assets and liabilities based on the remaining period at the balance sheet date to the contractual maturity date. Commentary should provide information about effective periods and the way the risks associated with different maturity and interest profiles are managed and controlled.
- viii) The issuer's material commitments for capital expenditures as of the end of the latest fiscal period, and indicate the general purposes of such commitments and the anticipated source of funds needed to fulfil such commitments.
- ix) Any known material trends, favorable or unfavorable, in the issuer's capital resources, including any expected material changes in the mix and relative cost of capital resources, considering changes between debt, equity and any off-balance sheet financing arrangements.

## Discussion of Liquidity and Capital Resources

### Liquidity risk

Liquidity risk arises from the Group's general funding activities in the course of managing assets and liabilities. It is the risk of having insufficient cash resources to meet current financial obligations without raising funds at unfavourable rates or selling assets on a forced basis. The Group's liquidity management strategies seek to maintain sufficient liquid financial resources to continually fund the statement of financial position under both normal and stressed market environments.

### Process and control

Actual and anticipated inflows and outflows of funds generated from exposures including those not recognised in the statement of financial position are managed on a daily basis within specific short-term asset/liability mismatch limits by operational entity. Potential cash flows under various stress scenarios are modelled using carrying amounts recognised in the statement of financial position. On a consolidated basis, prescribed liquidity levels under a selected benchmark stress scenario are maintained for a minimum time horizon.

### Risk measurement

The Group's liquidity measurement system provides daily liquidity risk exposure reports for monitoring and review by the Treasury department. The Group's Assets and Liabilities Committee (ALCO) is responsible for recommending the liquidity ratio targets, the stress scenarios and the contingency funding plans. The Group's Board of Directors is ultimately responsible for the Group's liquidity. The Group manages liquidity risk by maintaining a significant base of core customer deposits, liquid assets and access to contingent funding as part of its management of risk. Each operational entity has internally established specific liquidity requirements that are approved by the Group's ALCO and reviewed annually.

### Commentary

The Bank retains adequate levels of liquidity in line with its operations and continues to manage its funding and liquidity requirements in accordance with Bank policy limits supplemented with the appropriate stress testing. There are no known trends, demands, commitments, events or uncertainties that will result in, or that are reasonably likely to result in, the Bank's overall liquidity increasing or decreasing in any material way.

The relevant maturity groupings of the Bank's assets, liabilities and commitments, guarantees and contingent liabilities based on the remaining period at October 31, 2017 to the contractual maturity date were as follows:

### USD \$M

	0 - 3 Months	3 - 12 months	1 - 5 years	Over 5 Years	Total
Assets	4,773	969	2,596	3,913	12,251
Liabilities	9,542	1,152	48	67	10,809
Guarantees and Contingent Liabilities	520	105	38	195	858

There are no known circumstances that could impair the issuer's ability to continue to engage in transactions that have been integral to historical operations or are financially or operationally essential or that could render that activity commercially impracticable such as the inability to maintain a specified level of earnings, earnings per share, financial ratios or collateral.

The Bank has no material commitments for capital expenditures as of the end of the latest fiscal year end to negatively impact liquidity resources

### Capital

#### Objectives, policies and procedures

Capital strength provides protection for depositors and creditors and allows the Group to undertake profitable business opportunities as they arise. Our objective is to employ a strong and efficient capital base. No changes were made in the objectives, policies or processes for managing capital during the years ended October 31, 2017 and 2016.

#### Regulatory requirements

Our regulatory capital requirements are determined in accordance with guidelines issued by our banking regulators across the region and in the case of Barbados, by the Central Bank of Barbados. These guidelines evolved from the framework of risk-based capital standards developed by the Basel Committee-Bank for International Settlement (BIS).

BIS standards require that banks maintain minimum Tier I and Tier I & Tier II ratios of 4% and 8% respectively. The Central Bank of Barbados has established that FirstCaribbean International Bank Limited maintains minimum ratios of 7% and 14% respectively. During the year, we have complied in full with all of our regulatory capital requirements.

#### Regulatory capital

Regulatory capital consists of Tier I and Tier II capital, less certain deductions. Tier I capital comprises common stock, retained earnings, and non-controlling interests in consolidated subsidiaries, less goodwill and other deductions. Tier II capital principally comprises hybrid capital instruments such as subordinated debt and general provisions and 45% of revaluation reserves on available-for-sale securities.

As at October 31, 2017, Tier I and Tier I & Tier II capital ratios were 18% and 20% respectively (2016 - 19% and 21% respectively).

### **Off Balance Sheet Arrangements**

Provide a narrative explanation of the following (but not limited to):

- i) Disclosures concerning transactions, arrangements and other relationships with unconsolidated entities or other persons that are reasonably likely to materially affect liquidity or the availability of, or requirements for capital resources.
- ii) The extent of the issuer's reliance on off-balance sheet arrangements should be described fully and clearly where those entities provide financing, liquidity, market or credit risk support, or expose the issuer to liability that is not reflected on the face of the financial statements.
- iii) Off-balance sheet arrangements such as their business purposes and activities, their economic substance, the key terms and conditions of any commitments, the initial on-going relationship with the issuer and its affiliates and the potential risk exposures resulting from its contractual or other commitments involving the off-balance sheet arrangements.
- iv) The effects on the issuer's business and financial condition of the entity's termination if it has a finite life or it is reasonably likely that the issuer's arrangements with the entity may be discontinued in the foreseeable future.

The Bank conducts business involving letters of credit, guarantees, performance bonds and indemnities, which are not reflected in the statement of financial position.

For the year ended October 31, 2017, the balances were as follows:

Item	Amount (USD \$M)
Letters of credit	\$ 143
Loan commitments	647
Guarantees and indemnities	69

No issues have arisen during the current fiscal relating to these balances.

## Results of Operations

In discussing results of operations, issuers should highlight the company's products and services, facilities and future direction. There should be a discussion of operating considerations and unusual events, which have influenced results for the reporting period. Additionally, any trends or uncertainties that might materially affect operating results in the future should be discussed.

Provide a narrative explanation of the following (but not limited to):

- i) Any unusual or infrequent events or transactions or any significant economic changes that materially affected the amount of reported income from continuing operations and, in each case, the extent to which income was so affected.
- ii) Significant components of revenues or expenses that should, in the company's judgment, be described in order to understand the issuer's results of operations.
- iii) Known trends or uncertainties that have had or that the issuer reasonably expects will have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.
- iv) Known events that will cause a material change in the relationship between costs and revenues (such as price increases, costs of labour or materials), and changes in relationships should be disclosed.
- v) The extent to which material increases in net sales or revenues are attributable to increases in prices or to increases in the volume or amount of goods or services being sold or to the introduction of new products or services.
- vi) Matters that will have an impact on future operations and have not had an impact in the past.
- vii) Matters that have had an impact on reported operations and are not expected to have an impact upon future operations
- viii) Off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships that have or are reasonably likely to have a current or future effect on the registrant's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.
- ix) Performance goals, systems and, controls,

## Overview of Results of Operations

### CEO Review

2017 proved to be another rapidly changing and challenging year. However, against the backdrop of a subdued economic outlook across the Caribbean, low interest rates and the passage of two severe weather systems, CIBC FirstCaribbean was able to build on its momentum and end the year in a strong position. This was not only reflected in our financial performance, but also in the progress we made delivering against our key strategic priorities which emphasize, focus on clients, innovation to meet client needs, and simplifying the way we do business. We reported net income of \$141.5 million for fiscal 2017, down \$1.8 million or 1% compared to the prior year. However, excluding \$9.8 million in a non-recurring provision for potential credit losses and other costs related to the impact of hurricanes Irma and Maria, adjusted net income was \$151.3 million, up \$8.0 million or 6% compared to last year. Our earnings were driven by solid performing loan growth across all three of our business segments resulting in a 3% increase over the prior year. In addition, reported and adjusted return on equity were 10% and 11%, respectively, and we maintained strong capital levels with Tier 1 and Total Capital ratios of 18% and 20%, well in excess of applicable regulatory requirements. Our 2017 financial performance demonstrates the success of a well-executed, client focused strategy and a diversified business model where all three of our strategic business segments delivered solid performances this year.

Total revenue rose to \$547.4 million from \$533.8 million, with net interest income up \$9.4 million or 3% higher than the prior year largely due to interest earnings from our loan portfolio. Additionally, operating income was up \$4.2 million or 3% higher than last year which contributed to the revenue performance in 2017. Operating expenses of \$372.1 million were up \$14.6 million or 4% compared with prior year's expenses primarily as a result of salary adjustments, higher business taxes along with increased depreciation expenses from technology investments. We continue to adapt to operating conditions with increased investment in technology to simplify the client experience and improve our competitive positioning; while at the same time managing our controllable expenses to gain efficiencies in high cost markets.

Loan loss impairment expense of \$24.5 million was up \$7.2 million or 41% compared with the same period in the prior year. However, after adjusting for \$8.6 million in hurricane related credit provisions, adjusted loan loss impairment expense was \$15.9 million, down \$1.4 million or 8% from the prior year largely due to an improved credit loss experience. Non-performing loans declined \$85.5 million or 20% from the prior year. The Bank continues to place significant emphasis on maintaining the credit quality of its loan portfolio.

The Directors have approved a final dividend for the year of \$0.025 per share, bringing the total dividend to \$0.050 per share for the year, an increase of \$0.005 per share or 11% over

2016. The Bank is focused on delivering sustained earnings to create long-term value for its shareholders. The dividend will be paid on January 26th, 2018 to the shareholders of record on December 21st, 2017.

### Client Relationships

We are dedicated to growing our share of wallet with our existing clients, attracting new clients by further improving our sales and service capability by making it personalized, responsive and easy. In April we opened a new banking and financial centre in Chaguanas, Trinidad – a market we have targeted for accelerated growth – to cater to the strong demand in that market for our services. And, we completed refurbishments to both the Leeward Highway branch in the Turks and Caicos Islands and Emmaplein Branch in Sint Maarten to enhance client experience.

Our recently launched investment advisor platform provides our wealth management clients with a dedicated investment advisor and access to world class tools to provide personalized portfolio management. The platform provides advisors with access to global research, new issues, market data and international equities, fixed income and mutual funds. This platform is a key tool that helps our wealth management business continue to differentiate itself in terms of client focus and service offering.

### Modern Digital Banking Experience

We are building digital capabilities across our sales and delivery channels to provide our clients with a modern omni-channel, banking experience. Following the launch of our award winning mobile banking app for smartphones last year, this year we added additional conveniences to the app including fingerprint authentication. In our cards portfolio, we began issuing chip, PIN and contactless credit and debit cards. These enhancements not only improve security and protection for our clients, but they also significantly improve convenience and enhance overall experience.

### Simplification

We seek to optimize our processes and cost structure by simplifying the way we do business. Accordingly, our client focused processes are continually being enhanced. We aim to remove paper from our processes and are investing in next generation compliance and frictionless customer experiences. We stopped delivering paper account statements for accounts with no activity during the review period.

### Corporate Social Responsibility

This year we contributed US\$1.4 million for corporate social responsibility across the region. The hurricane season was especially difficult this year with Irma which ravaged Antigua and Barbuda, Anguilla, British Virgin Islands, Sint Maarten and Turks and Caicos Islands and Maria which devastated Dominica. I am extremely proud of our teams in the affected countries who did an amazing job getting our operations back up and running as quickly as possible. The leadership shown in-country when communications were down and basic necessities were out of reach was nothing short of remarkable. Joined by CIBC Canada, the FirstCaribbean ComTrust Foundation donated a total of \$550,000 to assist the hurricane affected communities. And, our staff all across the region continue donation drives for relief supplies.

Despite the disruption of fundraising and the cancellation of walks in territories hardest hit by hurricanes Irma and Maria, our flagship event Walk for the Cure still had phenomenal success again this year and raised just over \$400,000 for public awareness and the care and support of those living with the disease. We are into the fourth year of our Memorandum of Understanding (MOU) with the Hospital for Sick Children in Toronto, whose Caribbean Initiative established by its SickKids Foundation aims to improve the care and diagnosis of children in the Caribbean affected by cancer and blood diseases. Our commitment to the SickKids Caribbean Initiative is to provide \$1 million commitment over a seven-year period.

We signed two new MOUs: a three-year agreement to support the work of Healthy Caribbean Coalition, a regional medical initiative aimed at combatting the scourge of chronic non-communicable diseases, and a three-year agreement with Ten Habitat, a Barbados-based regional enterprise focused on jump-starting entrepreneurship in the region.

Our longstanding relationship with the University of the West Indies, which was first established in 2003, continues. We are still the largest sponsor of undergraduate scholarships with fifteen awards to students across a range of disciplines and faculties at the University of the West Indies. We also offered support for graduate research in topics related to Banking and Finance and a number of business forums were held in conjunction with the university, where topics affecting the Caribbean business community were ventilated.

This year also saw scores of our staff members coming together and seeking out and supporting causes that are dear to them in their communities as part of our Adopt-A-Cause Programme.

I would like to thank our shareholders, clients and employees for their continued support in building this great franchise here in the Caribbean.

Gary Brown  
Chief Executive Officer

**11. Changes in and Disagreements with Auditors on Accounting and Financial Disclosure.**

Describe any changes in auditors or disagreements with auditors, if any, on financial disclosure.

Not applicable

**12. Directors and Executive Officers of the Reporting Issuer. (Complete Biographical Data Form attached in Appendix I and Appendix I(a) for each director and executive officer)**

Furnish biographical information on directors and executive officers indicating the nature of their expertise.

**13. Other Information.**

The reporting issuer may, at its option, report under this item any information, not previously reported in a Form ECSRC – MC report provided that the material change occurred within seven days of the due date of the Form ECSRC – K report. If disclosure of such information is made under this item, it need not be repeated in a Form ECSRC – MC report which would otherwise be required to be filed with respect to such information.

No applicable



**14. List of Exhibits**

List all exhibits, financial statements, and all other documents filed with this report.

2016 Annual Report  
2017 Annual Report  
Listing of owned properties

**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position:

CHIEF EXECUTIVE OFFICER

Name: GARY WAYNE BROWN

Age: 64

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED

MICHAEL MANSOOR BUILDING, WARRENS

ST. MICHAEL, BARBADOS

Telephone No.: 246-367-2528

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

2016 - Present - Chief Executive Officer, FirstCaribbean International Bank Limited - Head  
2013 - 2015 - Global Head of Corporate Banking, Wholesale Bank of CIBC- responsible for managing Corporate Banking within the Wholesale Bank of CIBC,  
2008 - 2013 - Head of Risk Wholesale Banking, Wholesale Bank of CIBC, responsible for dealing with various risk issues within the business.

Education (degrees or other academic qualifications, schools attended, and dates):

1976 - Bachelor of Science Degree in Business Administration; Minor in Accounting - Oral Roberts University, Tulsa, Oklahoma  
Executive Education Programs  
May 1989 - Salzburg Institute, Salzburg, Austria  
June 1993 - Harvard University Graduate School of Business, Boston MA  
Financial Industry Regulatory Authority (FINRA)  
February 1995 - Principal (Series 24)  
February 1995 - Registered Representative (Series 7)  
March 2002 - Uniform State Law (Series 63)

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters: NOT APPLICABLE

Use additional sheets if necessary.

**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: CHIEF OPERATING OFFICER

Name: COLETTE DELANEY Age: 56

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
MICHAEL MANSOOR BUILDING, WARRENS  
ST. MICHAEL, BARBADOS

Telephone No.: 246-367-2530

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

2017 - Present - Chief Operating Officer, FirstCaribbean International Bank Limited, Barbados  
2013 - 2017 - Chief Risk and Administrative Officer, FirstCaribbean International Bank Limited Barbados  
2011 - 2013 - Executive Vice President, Mortgage Lending, Insurance and Deposit Products, CIBC Retail and Business Banking, Toronto  
2009 - 2011 - Senior Vice President, Mortgages Lending and Insurance, CIBC Retail and Business Banking, Toronto  
2001 - 2009 - Senior Vice President, GICs Deposits & Payments, CIBC Retail and Business Banking, Toronto  
2000 - 2001 - Vice President, Commercial Banking, CIBC World Markets, Toronto

Education (degrees or other academic qualifications, schools attended, and dates):

1980 - 1984- Master of Arts, Modern Languages, St. Anne's College, University of Oxford, Oxford, UK  
1989 - Award received for 12th place overall on a national basis, Chartered Institute of Bankers London, UK  
1993 - 1995 - Master of Business Administration (Graduated with distinction top of year and Thesis awarded distinction mark), Cass Business School, City University, London, UK

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: GENERAL COUNSEL

Name: BRIAN CLARKE Age: 56

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
MICHAEL MANSOOR BUILDING, WARRENS  
ST. MICHAEL, BARBADOS

Telephone No.: 246-367-2537

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

June 2012 - Present - General Counsel & Corporate Secretary, FirstCaribbean  
International Bank Limited

1986 - May 2012 - Attorney-at-Law, Clarke Gittens Farmer (Attorneys-at-Law)

Education (degrees or other academic qualifications, schools attended, and dates):

1984 - University of the West Indies LLB (Hons)

1986 - Norman Manley Law School, Legal Education Certificate

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company  
matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MNG. DIR. RETAIL, BUSINESS

Name: MARK ST. HILL Age: 48

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
MICHAEL MANSOOR BUILDING, WARRENS  
ST. MICHAEL, BARBADOS

Telephone No.: 246-367-2525

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

February 2014 - Present Managing Director, Retail & Business Banking,  
CIBC FirstCaribbean International Bank

June 2013 - January 2014 Managing Director, Retail & Business Banking,  
CIBC FirstCaribbean International Bank

January 2012 - September 2012 - Director International Banking, CIBC FirstCaribbean International Bank

May 2011 to January 2012 - Director - Corporate Banking Sales, CIBC FirstCaribbean International Bank

June 2004 - January 2012 - Managing Director - FirstCaribbean International Wealth Management Bank (Barbados) Limited

Education (degrees or other academic qualifications, schools attended, and dates):

2007 - Wharton Business School - Executive Leadership Training

1998 - The Institute of Chartered Secretaries & Administrators (A.C.I.S.)

1981 - 1989 Combermere School Advance Level and Ordinary Level Certificates

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MNG. DIRECTOR BARBADOS OPERATING CO.

Name: DONNA WELLINGTON Age: 46

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
MICHAEL MANSOOR BUILDING, WARRENS  
ST. MICHAEL, BARBADOS

Telephone No.: 246-467-8715

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

June 2013 - Present - Managing Director Barbados Operating Company, CIBC FirstCaribbean International Bank
June 2012 - May 2013 - Head Corporate Credit Recoveries (Regional) Based in The Bahamas, FirstCaribbean International Bank
June 2011 - May 2012 - Sector Specialist Hospitality & Senior Coverage - Bahamas (Regional), FirstCaribbean International Bank
2009 - 2011 - Relationship Manager & Sector Specialist - Hospitality and Real Estate (Inv. Banking), FirstCaribbean International Bank
2007 - 2009 - Manager, Corporate Finance (Hospitality/Real Estate/Financial Institutions) (Regional)

Education (degrees or other academic qualifications, schools attended, and dates):

1987 - 1989 - Advanced Level Accounting, Barbados Community College
1991 - 1995 - Bsc. Accounting (Hons), University of the West Indies
1999 - Certificate in Mutual Funds - Barbados Community College
2000 - 2005 - Qualified Accountant, Certified General Accountants Association of Canada (CGA)

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: CHIEF AUDITOR

Name: BEN DOUANGPRACHANH Age: 47

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
MICHAEL MANSOOR BUILDING, WARRENS  
ST. MICHAEL, BARBADOS

Telephone No.: 246-367-2516

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

July 2014 - Present - Chief Internal Auditor, CIBC FirstCaribbean International Bank  
- Accountable for Internal audit activities  
- Report to the Audit Committee and Senior Executive Team (SET) audit results  
- Worked closely with SET and other governance functions to resolve significant deficiencies raised.

July 2011 - 2014 - Senior Audit Director, Risk Management (CIBC)  
- Oversee audit mandate covering risk management enterprise wide, including capital market risk management (market and credit)

March 2007 - June 2011 - Head of IA&CS: CIBC Mellon : AJV between CIBC and BNY Mellon  
- Accountable for internal audit, corporate security and SOX mandate, as well as completing CICA S5970 reporting in conjunction with the external auditors  
- Reported quarterly to the Audit Committee on all matters relating to internal audit results, significant operational and financial reporting issues, and corporate security investigations.

Education (degrees or other academic qualifications, schools attended, and dates):

1999 - The Wharton School, University of Pennsylvania  
- Securities Industry Association Institute

- Honours Bachelor of Business Education (1993), Wilfrid Laurier University  
- Chartered Professional Accountant - CPA (Canada 1995), Institute of Chartered Accountants of Ontario  
- Certified Public Accountant - CPA (1999), American Institute of Certified Public Accountants  
- Chartered Financial Analyst - CFA (2003), CFA Institute  
- Six Sigma Blackbelt (2003), Merrill Lynch (ML) Certified Six Sigma Program  
- Global Management Experience Program (2006) Joint Merrill Lynch and Harvard University Program

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**APPENDIX 1  
EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MNG. DIR. PRIVATE WEALTH MANAGEMENT

Name: DANIEL R. WRIGHT Age: 55

Mailing Address: CIBC BANK AND TRUST COMPANY (CAYMAN) LIMITED  
CIBC FINANCIAL CENTRE, P.O. BOX 694  
GRAND CAYMAN KY1-1107, CAYMAN ISLANDS

Telephone No.: 345-914-9401

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

2013 - Present - Managing Director, Private Wealth Management CIBC FirstCaribbean International Bank  Defined, planned and executed the strategy to build and grow the private wealth management business across the region for multiple jurisdictions for FirstCaribbean
2006 - 2012 - Senior Vice President & Head, International Wealth Management and Chairman, Bank of Nova Scotia Trust Co. (Bahamas) Ltd. Scotiabank, Toronto, Canada  Defined, planned and executed the strategy to build and grow the wealth management group of businesses internationally to a #100MM (NIAT) business

Education (degrees or other academic qualifications, schools attended, and dates):

1999 - The Wharton School, University of Pennsylvania - Securities Industry Association Institute
1990 - Canadian Securities Institute - Fellow of the Canadian Securities Institute
1986 - Wilfrid Laurier University, Waterloo, Ontario - Bachelor of Business Administration

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MANAGING DIRECTOR CORP. INVESTMENT BANKING  
\_\_\_\_\_

Name: WILLEM M VAN DER BURG Age: 50

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
MICHAEL MANSOOR BUILDING, WARRENS  
ST. MICHAEL, BARBADOS

Telephone No.: 011-5999-433-8342

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

December 2015 - Present - Managing Director, Corporate Investment Banking, FirstCaribbean International Bank  
2008 - 2015 Managing Director Dutch Caribbean/FirstCaribbean International Bank  
2006 - 2008 - Country Manager Curacao/Head Wealth Management, FirstCaribbean International Bank

Education (degrees or other academic qualifications, schools attended, and dates):

Partners, Directors & Senior Officers Course, Canadian Securities Institute - Up to Date  
1985 - 1990 - Erasmus University Rotterdam School of Law, Master of Laws (LLM)  
2005 INSEAD, Strategic Management in Banking  
2007 - 2008 - University of Pennsylvania - Wharton School, Executive Program

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MANAGING DIRECTOR HUMAN RESOURCES

Name: NEIL BRENNAN Age: 49

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
MICHAEL MANSOOR BUILDING, WARRENS  
ST. MICHAEL, BARBADOS

Telephone No.: 246-367-2524

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

June 2015 - Present - Managing Director Human Resources  
2012 - May 2015 - Director, Financial Integration & Operations, Human Resources, CIBC FirstCaribbean International Bank responsible for all of the bank's compensation and benefits programmes, management of the bank's pension plans and for delivering HR operational support across the Caribbean  
2009 - 2012 Global Vice President, Human Resources, AET  
Led the development and execution of the strategic HR plan for the organisation across all business lines globally (US, Europe, Middle East & Asia), aligned to group vision and to support the delivery of corporate objectives  
2004 - 2009 - Director, Compensation, Benefits & HR Operations, FirstCaribbean International Bank  
Following the merger of two very different banks, as a member of

Education (degrees or other academic qualifications, schools attended, and dates):

Professional Qualifications:  
1996 - Fellow of the Faculty of Actuaries  
1997 - Associate of the Pensions Management Institute  
University:  
1985 - 1989 - Heriot-Watt University, Edinburgh  
BEng in Electrical and Electronic Engineering, 2:1  
Education:  
1980 - 1985 Leith Academy Secondary School Edinburgh

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

\_\_\_\_\_

**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MANAGING DIRECTOR, CARDS & CUSTOMER

Name: TREVOR TORZSAS Age: 48

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
SHIRLEY STREET  
NASSAU, BAHAMAS

Telephone No.: 242-302-6016

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

May 01 2017 - Present - Managing Director, Cards and Customer Relationship  
Managfement FirstCaribbean International Bank Limited

2012 - April - Managing Director Customer Relationship Management & Strategy

2008 - 2012 - Head of Global Relationship Management (Cash Equities) - interface with  
institutional clients to drive a client-focused coverage strategy

2004 - 2008 - 2 years as Head of Equity Sales and 2 years as Head of Business Developmentt

Education (degrees or other academic qualifications, schools attended, and dates):

Partners, Directors & Senior Officers Course, Canadian Securities Institute - Update to date

Canadian Securities Course, Canadian Securities Institute - Update to date

Conduct & Practices Handbook Course, Canadian Securities Institute - Update to date

Masters of Science, University of Toronto - 1995

Bachelor of Science Honors - University of Toronto 1993

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

\_\_\_\_\_

**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MANAGING DIR. - CAYMAN ISLANDS

Name: MARK MCKINTYRE Age: 51

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK (CAYMAN) LIMITED  
25 MAIN STREET  
GEORGETOWN, CAYMAN ISLANDS

Telephone No.: 345-815-2404

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

2012 - Present - FirstCaribbean International Bank (Cayman) Limited - Managing Director, Cayman Islands, with oversight of the Dutch Caribbean  
2007 - 2011 - HSBC Bank (Cayman) Limited, Head of Business Development - Caribbean Markets, Head of Corporate Banking  
2002 - 2007 - FirstCaribbean International Bank, Wealth Management Director & Corporate Secretary (Cayman)

Education (degrees or other academic qualifications, schools attended, and dates):

2005 - The Wharton School, University of Pennsylvania, Philadelphia, Certificate of Professional Development  
1995 - University of Strathclyde Graduate School of Business, Glasgow, Scotland  
Master of Business Administration (MBA)  
1988 - McMaster University, Hamilton, Ontario, Canada - Bachelor of Arts (BA)

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MANAGING DIR. TRINIDAD & TOBAGO

Name: ANTHONY SEERAJ Age: 55

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK (TRINIDAD & TOBAGO) LIMITED  
FINANCIAL CENTRE, 74 LONG CIRCULAR ROAD  
MARAVAL, TRINIDAD

Telephone No.: 868-497-3812

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

January 2008 - Present - Managing Director, FirstCaribbean International Bank  
(Trinidad & Tobago) Limited

Current Responsibilities:

- Primary accountability for the overall financial, reputational and market performance in Trinidad
- Responsible for overseeing the management of day to day business and the interface with the line of business and support functions of the FirstCaribbean group through the Trinidad Country Management Committee and co-ordinate input from the Country Management Committee.

Education (degrees or other academic qualifications, schools attended, and dates):

1986 - 1989 - School of Accounting - Associate of the Chartered Institute of Bankers

1998 - 2000 - University of Lincoln - MBA Finance

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: CHIEF FINANCIAL OFFICER

Name: DOUGLAS WILLIAMSON Age: 43

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
MICHAEL MANSOOR BUILDING, WARRENS  
ST. MICHAEL, BARBADOS

Telephone No.: 246-367-2535

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

2017 - Present - Chief Financial Officer, FirstCaribbean International Bank Limited - responsibilities for finance  
2014 - 2017 - Vice-President & Infrastructure, CFO & Finance Shared Services  
2012 - 2014 - Vice-President, Technology and Operations Finance, Business Support, Finance  
2009 - 2012 - Director and Head of Technology Finance, BMO Financial Group  
2008 - 2009 - Director, Strategy and Performance Management, Private Client Group, BMO Financial Group  
2007 - 2008 - Senior Manager, Business Management and Technology Portfolio Management, T&O, BMO Financial Group

Education (degrees or other academic qualifications, schools attended, and dates):

Education (Post Secondary)  
2001 - Masters, Business Administration, York University, Schulich School of Business  
1998 Bachelors, Commerce (Honours), McMaster University, Michael G. DeGroote School of Business

**Professional Qualifications and Certifications**

2011 - Certified Management Accountant  
2004 - Chartered Financial Analyst

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: CHIEF RISK OFFICER

Name: PATRICK MCKENNA Age: 57

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK LIMITED  
MICHAEL MANSOOR BUILDING, WARRENS  
ST. MICHAEL, BARBADOS

Telephone No.: 246-367-2507

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

2017 - Present - Chief Risk Officer, FirstCaribbean International Bank Limited, Barbados  
2014 - 2017 - Senior Vice-President, Wealth Risk Management, Risk Management, CIBC, New York  
2011 - 2013 - Managing Director, Chief Risk Officer, JP Morgan Asset Management, New York  
2010 - 2011 - Managing Director, Chief Risk Officer, Deutsche Bank Americas, New York  
2007 - 2010 - Managing Director, Global Hed Credit Risk Management for FIs, Securitization, Private Wealth and Emerging Markets, Deutsche Bank, New York

Education (degrees or other academic qualifications, schools attended, and dates):

2003 - Other, Senior Executive Program, Columbia University  
1984 - Bachelors, Political Science - University of California, Lost Angeles (UCLA)

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**APPENDIX 1  
EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MANAGING DIR. - BAHAMAS

Name: MARIE RODLAND-ALLEN Age: 42

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK (BAHAMAS) LIMITED  
2ND FLOOR SHIRLEY STREET  
NASSAU, BAHAMAS

Telephone No.: 242-302-6042

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

September 2010 - Present - Managing Director - FirstCaribbean International Bank (Bahamas) Limited
May 2005 - July 2010 - Global Head of Special Investments/Senior Vice President - Citi, Inc.

Education (degrees or other academic qualifications, schools attended, and dates):

2007 - Canadian Securities Course
1998 - Dual MBA. degrees from Cornell University, The Johnson School of Management and Queen's University B.Sc, Finance and International Business from New York University, Leonard N. Stern School of Business
2009 - Queen's School of Business Member of The Society of Trust and Estate Practitioners (STEP)

Also a Director of the company       Yes       No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:

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**EXECUTIVE OFFICERS AND KEY PERSONNEL OF THE COMPANY**

Position: MANAGING DIR. - JAMAICA

Name: NIGEL HOLNESS Age: 49

Mailing Address: FIRSTCARIBBEAN INTERNATIONAL BANK (JAMAICA) LIMITED  
22-27 KNUTSFORD BOULEVARD  
KINGSTON 5, JAMAICA

Telephone No.: 876-935-4912

List jobs held during past five years (including names of employers and dates of employment).  
Give brief description of current responsibilities.

2010 - Present - Managing Director Jamaica  
2007 - 2010 - FirstCaribbean International Bank (Jamaica) Limited - Country Treasurer  
- responsibility for the Balance Management, Liquidity, Product Sales,  
Marketing and Governance  
1999 - 2007 - FirstCaribbean International Bank Limited - Senior Dealer - managed soft currency,  
liquidity for the entire region, provided senior management reports on market activities (forecast)

Education (degrees or other academic qualifications, schools attended, and dates):

1993 - Diploma, Management Studies - Jamaica Institute of Management  
(accreditation from the University of the West Indies) and Sundry Banking,  
Treasury and Financial Instruments

Also a Director of the company  Yes  No

If retained on a part time basis, indicate amount of time to be spent dealing with company matters:  
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**DIRECTORS OF THE COMPANY**

Information concerning non-Executive Directors:

Name: DAVID RITCH Position: INDEPENDENT DIRECTOR

Age: 66

Mailing Address: 177 VIENNA CIRCLE  
SOUTH SOUND  
GRAND CAYMAN

Telephone No.: (345) 949 8652

List jobs held during the past five years (including names of employers and dates of employment). Give brief description of current responsibilities.

December 1983 - Present - Attorney-at-Law - Ritch & Conolly , Grand Cayman  
January 1977 - November 1979 - Former Clerk of Courts, Crown Counsel and Senior Crown Counsel, Cayman Islands Government

Education (degrees or other academic qualifications, schools attended, and dates):

1976 - LLB. (Hons) Knox and St. George's Colleges, Jamaica, University of the West Indies, admitted to the bar in England as Barrister-at-Law and Cayman Islands as Attorney-at-Law

## DIRECTORS OF THE COMPANY

Information concerning non-Executive Directors:

Name: GWENETH DIANE STEWART Position: INDEPENDENT DIRECTOR

Age: 62

Mailing Address: MCKINNEY, BANCROFT & HUGHES  
4 GEORGE STREET, MAREVA HOUSE, NASSAU  
BAHAMAS

Telephone No.: (242) 322-4195

List jobs held during the past five years (including names of employers and dates of employment). Give brief description of current responsibilities.

1985 - Present - Partner, McKinney, Bancroft & Hughes - specializing in Commercial and Civil Litigation, Banking Liquidations, Insurance and Family Law

Education (degrees or other academic qualifications, schools attended, and dates):

1985 - Admitted to the Bar of the Commonwealth of the Bahamas

1979 - Dip Ed (University of the West Indies)

1972 - 1975 - Bachelor of Arts in History - York University

## DIRECTORS OF THE COMPANY

Information concerning non-Executive Directors:

Name: PAULA RAJKUMARSINGH Position: INDEPENDENT DIRECTOR

Age: 52

Mailing Address: MASSY HOLDINGS LIMITED  
5TH FLOOR, #63 PARK STREET  
PORT OF SPAIN, TRINIDAD & TOBAGO

Telephone No.: 868 625 3426

List jobs held during the past five years (including names of employers and dates of employment). Give brief description of current responsibilities.

2005 - Present - Group Financial Controller - Massy Holdings Ltd. (formerly Neal & Massy Holdings Ltd.)

1991 - 2005 - Group Financial Controller/Group Chief Accountant - Neal & Massy Holdings Ltd.

Education (degrees or other academic qualifications, schools attended, and dates):

Fellow Member of Association of Certified Accountants

**APPENDIX 2  
DIRECTORS OF THE COMPANY**

Information concerning non-Executive Directors:

Name: BRIAN MCDONOUGH Position: NON-INDEPENDENT DIRECTOR

Age: 61

Mailing Address: CANADIAN IMPERIAL BANK OF COMMERCE  
199 BAY STREET, CCW -5TH FLOOR TORONTO  
ONTARIO, M5L 1A2 CANADA

Telephone No.: 416-214-8657

List jobs held during the past five years (including names of employers and dates of employment). Give brief description of current responsibilities.

August 2008 - Present - Executive Vice President, Canadian Imperial Bank of Commerce  
- Credit Risk Management

December 2005 - August 2008 - Senior Vice President,  
- Credit Risk Management

July 1993 - December 2005 - Executive Vice President & Senior Vice President  
Special Loans Risk Management  
- Head of high Risk Loan Management Group

Education (degrees or other academic qualifications, schools attended, and dates):

1983 - Master of Business Administration - University of Toronto, Major:  
Finance/Accounting

1981 - Master of Science (Biochemistry) - University of Alberta

1978 - Bachelor of Science (Honours Biochemistry) - McGill University

## DIRECTORS OF THE COMPANY

Information concerning non-Executive Directors:

Name: LYNNE KILPATRICK Position: NON-INDEPENDENT DIRECTOR

Age: 54

Mailing Address: CANADIAN IMPERIAL BANK OF COMMERCE  
21 MELINDA STREET, CCE7  
TORONTO, ONTARIO M5L 1A2

Telephone No.: 416-542-9253

List jobs held during the past five years (including names of employers and dates of employment). Give brief description of current responsibilities.

June 2017 - Present - Executive Vice President, Client Experience and Marketing, CIBC  
accountable for leading the bank's focus on client experience and  
building a strong CIBC brand

April 2013 - May 2017 - Senior Vice President, Distribution Strategy and Planning,  
responsible for the development and implementation of CIBC's  
integrated omni-channel strategic road map

1993 - 2011 - Senior Vice President, Retail Banking, Bank of Montreal

Education (degrees or other academic qualifications, schools attended, and dates):

1988 - MA Journalism - University of Western Ontario

1987 - Bachelor of Business Administration, Acadia University

**DIRECTORS OF THE COMPANY**

Information concerning non-Executive Directors:

Name: BLAIR EDWARD COWAN Position: NON-INDEPENDENT DIRECTOR

Age: 44

Mailing Address: CANADIAN IMPERIAL BANK OF COMMERCE  
COMMERCE COURT WEST, 199 BAY STREET, 4TH FLOOR,  
TORONTO, ONTARIO M5L 1A2, CANADA

Telephone No.: 416-980-3394

List jobs held during the past five years (including names of employers and dates of employment). Give brief description of current responsibilities.

2015 - Present - Senior Vice-President, Corporate Finance Division with responsibility for Mid-Market Investment Banking, National Accounts, Technology Innovation Banking and Franchising Teams

April 2010 - 2015 - Vice-President Corporate Finance, with responsibility for CIBC's Asset Based Lending Team

2004 - 2010 - Head of CIBC's Mezzanine Finance Group

Education (degrees or other academic qualifications, schools attended, and dates):

Master of Business Administration - Dalhousie University  
Honours Bachelor of Business Administration - Wilfrid Laurier University  
Fellow of the Institute of Canadian Bankers

## DIRECTORS OF THE COMPANY

Information concerning non-Executive Directors:

Name: CHRISTOPHER D. DE CAIRES Position: INDEPENDENT DIRECTOR

Age: 62

Mailing Address: #1 WARRENS TERRACE WEST  
ST. THOMAS, BARBADOS

Telephone No.: 246-253-7575

List jobs held during the past five years (including names of employers and dates of employment). Give brief description of current responsibilities.

July 01, 2006 - Present - Managing Director, Fednav International Limited

July 01, 2002 - Present - Managing Director, De Caires & Co. Inc.

January 01, 2000

June 30, 2002 - Senior Vice President, Interamericana Trading Corporation

Education (degrees or other academic qualifications, schools attended, and dates):

Fellow of the Institute of Chartered Accountants of Barbados, qualifying originally with the Institute of Chartered Accountants in England and Wales

Masters Degree in Business Administration - Henley Management College, United Kingdom



# CIBC FirstCaribbean International Bank Limited - Property Portfolio

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Territory	Name of Facility	Official Address	Tenure
ANGUILLA	The Valley	PO Box 140, The Valley	Owned
ANTIGUA	High & Market Street	High & Market Street, St. John's	Owned
BAHAMAS	Marsh Harbour	PO Box AB 20401, Marsh Harbour, Great Abaco Island	Owned
BAHAMAS	Pioneers Way	P O Box F-42404, Pioneers Way, Freeport, Grand Bahama Island	Owned
BAHAMAS	Shirley Street	FirstCaribbean Financial Centre, P O Box N-8350, Nassau, New Providence Island	Owned
BARBADOS	Michael Mansoor Building Head Office - ABM	Lot 1, Warrens, St. Michael	Owned
BARBADOS	Wildey Sports Club	Wildey, St. Michael	Owned
BARBADOS	Michael Mansoor Building Head Office	Lot 1, Warrens, St. Michael	Owned
BARBADOS	Lot 47 Warrens(Satellite Carpark)	Lot #47, Warrens, St. Michael	Owned
BARBADOS	Warrens Business Centre	25-26 Warrens Industrial Park, Warrens, St. Michael	Owned
BARBADOS	Warrens Great House	Lot 2, Warrens Great House, Warrens, St. Michael	Owned
BVI	Road Town	P O Box 70, Road Town, Tortola	Owned
CAYMAN	Main Street	25 Main Street, P O Box 68, Grand Cayman KY1-1102, Cayman Islands	Owned
DOMINICA	Old Street	P O Box 4, Old Street, Roseau, Dominica	Owned
GRENADA	Church Street	Church Street, St. George's, Grenada	Owned
JAMAICA	HalfWayTree Rd.	78 Half Way Tree Road, Kingston 10, Jamaica	Owned
JAMAICA	Mandeville	Park Crescent, Mandeville, Jamaica	Owned
JAMAICA	Port Antonio	4 West Street, Port Antonio, Jamaica	Owned
JAMAICA	Montego Bay	59 St. James Street, Montego Bay	Owned
JAMAICA	HWT Rd. O&T	78 HalfWayTree Rd., Kingston 10	Owned
ST KITTS	Basseterre	P O Box 42, Bank Street, Basseterre, St. Kitts	Owned
ST LUCIA	Soufriere	Bridge Street, Soufriere, St. Lucia	Owned
ST LUCIA	Bridge Street	P O Box 335, 336, 350 Bridge Street, Castries, St. Lucia	Owned
ST VINCENT	Halifax Street	Halifax Street, Kingstown, St. Vincent	Owned
TCI	Grand Turk	P O Box258, Cockburn Town, TCI	Owned
TCI	Leeward Highway - T&C	1271 Leeward Highway, Providenciales, TCI	Owned



FirstCaribbean  
International Bank

CONFIDENTIAL



Ernst & Young Ltd  
P.O. Box 261  
Bridgetown, BB11000  
Barbados, W.I.

Tel: 246 430 3900  
Fax: 246 426 9551  
246 430 3879  
www.ey.com

Street Address  
One Welches  
Welches  
St. Thomas, BB22025  
Barbados, W.I.

## **INDEPENDENT AUDITOR'S REPORT**

### **TO THE SHAREHOLDERS OF FIRSTCARIBBEAN INTERNATIONAL BANK**

#### **Report on the Audit of the Consolidated Financial Statements**

#### **Opinion**

We have audited the consolidated financial statements of FirstCaribbean International Bank Limited (“the Bank”) and its subsidiaries (“the Group”), which comprise the consolidated statement of financial position as at October 31, 2017, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at October 31, 2017 and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (“IFRSs”).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (“ISAs”). Our responsibilities under those standards are further described in the *Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants’ Code of Ethics for Professional Accountants (“IESBA Code”), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor’s responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.



## INDEPENDENT AUDITOR'S REPORT

### TO THE SHAREHOLDERS OF FIRSTCARIBBEAN INTERNATIONAL BANK

#### Report on the Audit of the Consolidated Financial Statements

#### Key Audit Matters (continued)

<i>Key audit matter</i>	<i>How our audit addressed the key audit matter</i>
<b>Allowance for loan losses</b>	
<p>Related disclosures in the financial statements are included in Note 2.4, Significant accounting policies, Impairment of financial assets - Loans and receivables, Note 15, Loans and advances to customers and Note 32, Financial risk management.</p> <p>This is a key audit matter since it requires the application of judgement and use of subjective assumptions by management. The assessment of impairment involves the use of assumptions including the financial condition of the counterparty, the estimated timing and amount of expected future cash flows, valuation of collateral and the time and costs of collection of such collateral. Additionally, the use of different models in the determination of the specific and collective allowance could result in significantly different estimates. Management continually assesses the assumptions and models used to take account of current economic and real estate market conditions.</p> <p>The associated risk management disclosure is also complex and dependent upon high quality data.</p>	<ul style="list-style-type: none"> <li>We assessed and tested the design and operating effectiveness of controls over individual and collective loan impairment calculations and the quality of underlying data and respective applications.</li> <li>We evaluated management's methodologies and calculations for establishing the individually assessed (specific) allowance for credit losses and assessed the adequacy of the allowance established by reviewing a sample of loan files.</li> <li>We involved our internal real estate specialists to assess the methodology used and values obtained for third party valuations of the underlying real estate held as collateral for loans. We also utilized our internal specialists to test the application and general controls over the respective systems used in generating data.</li> <li>We assessed the effectiveness of the collective allowance methodology, and determined whether the application of the methodology is reasonable and in compliance with internal policies and International Accounting Standard 39 Financial Instruments: Recognition and Measurement (IAS 39). We reviewed the accuracy of the inputs used in the model, the reasonableness of management's assumptions and management's review of the outputs of the model.</li> <li>We assessed the adequacy of the disclosures in the financial statements including credit risk disclosures in Note 32.</li> </ul>



**INDEPENDENT AUDITOR’S REPORT**

**TO THE SHAREHOLDERS OF FIRSTCARIBBEAN INTERNATIONAL BANK**

**Report on the Audit of the Consolidated Financial Statements**

**Key Audit Matters (continued)**

<i>Key audit matter</i>	<i>How our audit addressed the key audit matter</i>
<b>Goodwill</b>	
<p>Related disclosures in the financial statements are included in Note 2.4, Summary of significant accounting policies, Goodwill and Note 19, Intangible assets.</p> <p>Goodwill represents the excess of the cost of an acquisition over the fair value of the net identifiable assets of the acquired subsidiary undertaking and in accordance with IAS 36, management is required to annually test goodwill for impairment. Goodwill is deemed to be impaired if the carrying amount of a cash generating unit (CGU) to which goodwill has been allocated, is in excess of its recoverable amount.</p> <p>This is a key audit matter since impairment testing requires significant estimation and judgement relative to assumptions used for projected cash flows for CGUs (e.g. growth rates), terminal values and discount rates.</p> <p>This impairment testing is sensitive to variations in estimates and assumptions that can result in significantly different conclusions.</p>	<ul style="list-style-type: none"> <li>• We assessed the reasonableness of key assumptions used by management in the determination of cash flow projections and discount rates. We compared these assumptions to historical performance, growth rates in light of future economic conditions and independent sources of information.</li> <li>• We evaluated whether the impairment testing methodology and related financial statement disclosures met the requirements of International Accounting Standard 36, Impairment of Assets.</li> <li>• We assessed the sensitivity of the assumptions to reasonable possible changes that could result in the carrying value of CGUs exceeding their recoverable amount.</li> <li>• We assessed the accuracy of management’s historic forecasting performance in light of actual results.</li> <li>• We involved an internal valuation specialist to assist us in evaluating the reasonableness of the methodology and assumptions used by management in performing the impairment test.</li> </ul>



**INDEPENDENT AUDITOR’S REPORT**

**TO THE SHAREHOLDERS OF FIRSTCARIBBEAN INTERNATIONAL BANK**

**Report on the Audit of the Consolidated Financial Statements**

**Key audit matters (continued)**

<i>Key audit matter</i>	<i>How our audit addressed the key audit matter</i>
<p><b>Fair value of investment securities, derivative financial instruments and hedge accounting</b></p> <p>Related disclosures in the financial statements are included in Note 2.4, Derivative financial instruments and hedge accounting, available-for-sale financial assets and impairment of financial assets – AFS debt instruments and AFS equity instruments, Note 12, Derivative financial instruments, Note 14, Investment securities and Note 32, Financial risk management.</p> <p>This is a key audit matter due to the complexity of valuation models used to determine fair value of financial instruments with higher estimation uncertainty. These valuation models can be subjective in nature and involve observable and unobservable data and various assumptions. The use of different valuation techniques and assumptions could result in significantly different estimates of fair value. Inaccurate application of hedge accounting rules could result in incorrect classification and could have a significant impact on the statement of comprehensive income.</p> <p>The associated risk management disclosure is also complex and dependent upon high quality data.</p>	<ul style="list-style-type: none"> <li>• We tested the effectiveness of controls over valuation and monthly hedge effectiveness ensuring all hedge accounting criteria were met and in compliance with IAS 39.</li> <li>• We reviewed the market prices applied to the Group’s debt securities by comparing the prices used to an independent external source.</li> <li>• We involved internal valuation specialists who tested the reasonableness of hedge effectiveness and the fair value of all derivatives held by the Group. We also used internal valuation specialists to assess the reasonableness of the fair value of investment securities which did not have observable market prices.</li> <li>• We assessed the adequacy of the disclosures in the financial statements, including the disclosure of valuation sensitivity and the fair value hierarchy in Note 32.</li> </ul>



## **INDEPENDENT AUDITOR'S REPORT**

### **TO THE SHAREHOLDERS OF FIRSTCARIBBEAN INTERNATIONAL BANK**

#### **Report on the Audit of the Consolidated Financial Statements**

#### **Other information included in the Group's 2017 Annual Report**

Management is responsible for the other information. The other information consists of the Chairman's and Chief Executive Officer's messages and Management's Discussion and Analysis included in the Group's 2017 Annual Report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report this fact. We have nothing to report in this regard.

#### **Responsibilities of Management and the Audit Committee for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Audit and Governance Committee (Audit Committee) is responsible for overseeing the Bank's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



## **INDEPENDENT AUDITOR'S REPORT**

### **TO THE SHAREHOLDERS OF FIRSTCARIBBEAN INTERNATIONAL BANK**

#### **Report on the Audit of the Consolidated Financial Statements**

#### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)**

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



## **INDEPENDENT AUDITOR'S REPORT**

### **TO THE SHAREHOLDERS OF FIRSTCARIBBEAN INTERNATIONAL BANK**

#### **Report on the Audit of the Consolidated Financial Statements**

#### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)**

From the matters communicated to the Audit Committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Other Matter**

This report is made solely to the Bank's shareholders, as a body, in accordance with Section 147 of the Companies Act of Barbados. Our audit work has been undertaken so that we might state to the Bank's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law and subject to any enactment or rule of law to the contrary, we do not accept or assume responsibility to anyone other than the Bank and the Bank's shareholders as a body, for our audit work, for this report, or for the opinion we have formed.

The engagement partner on the audit resulting in this independent auditor's report is Maurice Franklin.

*Ernst & Young Ltd*  
Bridgetown  
BARBADOS  
December 7, 2017



## Consolidated Statement of Income

For the year ended October 31  
(Expressed in thousands of United States dollars, except as noted)

	Notes	2017	2016
Interest and similar income		\$ 443,673	\$ 431,574
Interest and similar expense		64,394	61,721
Net interest income	3	379,279	369,853
Operating income	4	168,094	163,927
		547,373	533,780
Operating expenses	5	372,079	357,440
Loan loss impairment	15	24,459	17,305
		396,538	374,745
Income before taxation		150,835	159,035
Income tax expense	6	9,311	15,699
Net income for the year		\$ 141,524	\$ 143,336
Net income for the year attributable to:			
Equity holders of the parent		\$ 137,851	\$ 140,005
Non-controlling interests		3,673	3,331
		\$ 141,524	\$ 143,336
Basic and diluted earnings per share attributable to the equity holders of the parent for the year (expressed in cents per share)	7	8.7	8.9

The accompanying notes are an integral part of the financial statements.

## Consolidated Statement of Comprehensive Income

For the year ended October 31  
(Expressed in thousands of United States dollars)

	Notes	2017	2016
Net income for the year		\$ 141,524	\$ 143,336
Other comprehensive loss (net of tax) to be reclassified to net income or loss in subsequent periods			
Net (losses)/gains on available-for-sale investment securities		(1,384)	5,619
Net exchange gains/(losses) on translation of foreign operations		1,165	(13,297)
Net other comprehensive loss (net of tax) to be reclassified to net income or loss in subsequent periods	8,9	(219)	(7,678)
Other comprehensive income (net of tax) not to be reclassified to net income or loss in subsequent periods			
Re-measurement gains on retirement benefit plans	24	5,286	21,149
Net other comprehensive income (net of tax) not to be reclassified to net income or loss in subsequent periods		5,286	21,149
Other comprehensive income for the year, net of tax		5,067	13,471
<b>Comprehensive income for the year, net of tax</b>		<b>\$ 146,591</b>	<b>\$ 156,807</b>
Comprehensive income for the year attributable to:			
Equity holders of the parent		\$ 143,041	\$ 152,895
Non-controlling interests		3,550	3,912
		<b>\$ 146,591</b>	<b>\$ 156,807</b>

The accompanying notes are an integral part of the financial statements.

## Consolidated Statement of Financial Position

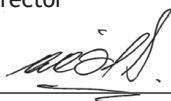
As at October 31  
(Expressed in thousands of United States dollars)

	Notes	2017	2016
<b>Assets</b>			
Cash and balances with Central Banks	10	\$ 1,004,102	\$ 962,602
Due from banks	11	1,929,375	1,035,980
Derivative financial instruments	12	5,828	8,889
Other assets	13	81,140	58,912
Taxation recoverable		25,489	24,044
Investment securities	14	2,375,641	2,202,593
Loans and advances to customers	15	6,358,000	6,212,267
Property and equipment	16	158,661	153,922
Deferred tax assets	17	11,476	10,674
Retirement benefit assets	18	82,496	76,821
Intangible assets	19	218,961	218,961
<b>Total assets</b>		<b>\$ 12,251,169</b>	<b>\$ 10,965,665</b>
<b>Liabilities</b>			
Derivative financial instruments	12	\$ 25,913	\$ 51,890
Customer deposits	20	10,371,531	9,155,510
Other liabilities	21	160,719	145,072
Taxation payable		7,375	8,879
Deferred tax liabilities	17	8,260	7,651
Debt securities in issue	22	213,001	198,297
Retirement benefit obligations	18	22,160	22,973
<b>Total liabilities</b>		<b>\$ 10,808,959</b>	<b>\$ 9,590,272</b>
<b>Equity attributable to equity holders of the parent</b>			
Issued capital	23	\$ 1,193,149	\$ 1,193,149
Reserves	24	(226,135)	(243,062)
Retained earnings		445,507	397,159
		1,412,521	1,347,246
<b>Non-controlling interests</b>		<b>29,689</b>	<b>28,147</b>
<b>Total equity</b>		<b>1,442,210</b>	<b>1,375,393</b>
<b>Total liabilities and equity</b>		<b>\$ 12,251,169</b>	<b>\$ 10,965,665</b>

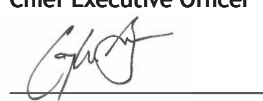
The accompanying notes are an integral part of the financial statements.

Approved by the Board of Directors on December 7, 2017

Sir Allan Fields  
Director



Gary Brown  
Chief Executive Officer



## Consolidated Statement of Changes in Equity

For the year ended October 31  
(Expressed in thousands of United States dollars)

	Notes	Attributable to equity holders of the parent			Non- controlling interests	Total equity
		Issued capital	Reserves	Retained earnings		
<b>Balance at October 31, 2015</b>		\$ 1,193,149	\$ (273,471)	\$ 434,925	\$ 25,998	\$ 1,380,601
Net income for the year		-	-	140,005	3,331	143,336
Other comprehensive income for the year, net of tax		-	12,890	-	581	13,471
<b>Total comprehensive income</b>		-	12,890	140,005	3,912	156,807
Transfer to reserves	24	-	17,506	(17,506)	-	-
Acquisition of additional interest in subsidiary		-	13	-	(37)	(24)
Equity dividends	25	-	-	(160,265)	-	(160,265)
Dividends of subsidiaries		-	-	-	(1,726)	(1,726)
<b>Balance at October 31, 2016</b>		\$1,193,149	\$ (243,062)	\$ 397,159	\$ 28,147	\$ 1,375,393
Net income for the year		-	-	137,851	3,673	141,524
Other comprehensive income for the year, net of tax		-	5,190	-	(123)	5,067
<b>Total comprehensive income</b>		-	5,190	137,851	3,550	146,591
Transfer to reserves	24	-	11,668	(11,668)	-	-
Acquisition of additional interest in subsidiary		-	69	-	(282)	(213)
Equity dividends	25	-	-	(77,835)	-	(77,835)
Dividends of subsidiaries		-	-	-	(1,726)	(1,726)
<b>Balance at October 31, 2017</b>		\$ 1,193,149	\$ (226,135)	\$ 445,507	\$ 29,689	\$ 1,442,210

The accompanying notes are an integral part of the financial statements.

## Notes to the Consolidated Statement of Cash Flows

For the year ended October 31  
(Expressed in thousands of United States dollars)

	2017	2016
<b>Cash flows from operating activities</b>		
Income before taxation	\$ 150,835	\$ 159,035
Loan loss impairment	24,459	17,305
Depreciation of property and equipment	22,977	17,917
Net (gains)/losses on disposals of property and equipment	(3,320)	1,394
Net gains on disposals and redemption of investment securities	(317)	(1,814)
Net hedging gains	(1,296)	(4,183)
Interest income earned on investment securities	(65,040)	(67,065)
Interest expense incurred on other borrowed funds and debt securities	8,402	7,575
Net cash flows from operating income before changes in operating assets and liabilities	136,700	130,164
<b>Changes in operating assets and liabilities:</b>		
- net decrease/(increase) in due from banks	62,995	(64,509)
- net increase in loans and advances to customers	(160,739)	(181,709)
- net increase in other assets	(8,556)	(10,666)
- net increase in customer deposits	1,216,768	323,144
- net decrease in other liabilities	(27,372)	(31,529)
Income taxes paid	(13,716)	(4,597)
<b>Net cash from operating activities</b>	<b>1,206,080</b>	<b>160,298</b>
<b>Cash flows from investing activities</b>		
Purchases of property and equipment	(35,071)	(32,777)
Proceeds from disposal of property and equipment	10,675	293
Purchases of investment securities	(1,944,834)	(1,867,567)
Proceeds from disposals and redemption of investment securities	1,755,286	2,005,646
Interest income received on investment securities	66,898	67,058
Acquisition of additional interest in subsidiary	(213)	(24)
<b>Net cash (used in)/from investing activities</b>	<b>(147,259)</b>	<b>172,629</b>
<b>Cash flows from financing activities</b>		
Net proceeds/(repayments) on other borrowed funds and debt securities	14,211	(10,419)
Interest expense paid on other borrowed funds and debt securities	(7,909)	(7,749)
Dividends paid to equity holders of the parent	(77,835)	(160,265)
Dividends paid to non-controlling interests	(1,726)	(1,726)
<b>Net cash used in financing activities</b>	<b>(73,259)</b>	<b>(180,159)</b>
<b>Net increase in cash and cash equivalents for the year</b>	<b>985,562</b>	<b>152,768</b>
Effect of exchange rate changes on cash and cash equivalents	1,165	(13,297)
Cash and cash equivalents, beginning of year	1,525,868	1,386,397
<b>Cash and cash equivalents, end of year (note 10)</b>	<b>\$ 2,512,595</b>	<b>\$ 1,525,868</b>

The accompanying notes are an integral part of the financial statements.

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

### Note 1 | General Information

FirstCaribbean International Bank Limited and its subsidiaries (“the Group”) are registered under the relevant financial and corporate legislation of 17 countries in the Caribbean to carry on banking and other related activities. FirstCaribbean International Bank Limited (“the Bank”), is a company incorporated and domiciled in Barbados at Warrens, St. Michael. The parent company and controlling party of the Bank is CIBC Investments (Cayman) Limited, which holds 91.7% of the Bank’s issued shares and is a company incorporated in Cayman. The ultimate parent company is Canadian Imperial Bank of Commerce (“CIBC”).

The Bank has a primary listing on the Barbados Stock Exchange, with further listings in Trinidad and the Eastern Caribbean. These consolidated financial statements have been authorised for issue by the Board of Directors on December 7, 2017. The Board of Directors has the power to amend these consolidated financial statements after issue, if required.

### Note 2 | Basis of preparation and summary of significant accounting policies

#### 2.1 Basis of preparation

These consolidated financial statements have been prepared on a historical cost basis, except for available-for-sale investment securities, financial assets and liabilities at fair value through profit or loss and derivative financial instruments, which have all been measured at fair value. The carrying value of recognised assets that are hedged items in fair value hedges, and otherwise carried at amortised cost, are adjusted to record changes in fair value attributable to the risks that are being hedged. The consolidated financial statements are presented in United States dollars, and all values are rounded to the nearest thousand except where otherwise indicated.

The consolidated financial statements provide comparative information in respect of the previous period. In addition, the Group presents an additional statement of financial position at the beginning of the earliest period presented when there is a retrospective application of an accounting policy, a retrospective restatement, or a reclassification of items in the financial statements.

#### Statement of compliance

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Basis of consolidation

The consolidated financial statements comprise the financial statements of the Bank and its subsidiaries as at October 31, 2017 (the “reporting date”). The financial statements of the subsidiaries are prepared for the same reporting year as the Bank, using consistent accounting policies.

#### Subsidiaries

All subsidiaries, which are those companies controlled by the Bank, have been fully consolidated. The principal subsidiaries of the Bank are disclosed in note 33.

Control is achieved when the Bank is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Bank controls an investee if and only if the Bank has:

1) Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee); 2) Exposure, or rights, to variable returns from its involvement with the investee; and 3) The ability to use its power over the investee to affect its returns.

When the Bank has less than a majority of the voting or similar rights of an investee, the Bank considers all relevant facts and circumstances in assessing whether it has power over an investee, including: 1) The contractual arrangement with

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

the other vote holders of the investee; 2) Rights arising from other contractual arrangements; 3) The Bank's voting rights and potential voting rights.

The Bank re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Bank obtains control over the subsidiary and ceases when the Bank loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Bank gains control until the date the Bank ceases to control the subsidiary.

All inter-company transactions, balances and unrealised surpluses and deficits on transactions and balances have been eliminated. Non-controlling interests represent the portion of profit or loss and net assets not owned, directly or indirectly, by the Bank and are presented separately in the consolidated statement of income and within equity in the consolidated statement of financial position, separately from equity attributable to equity holders of the parent.

Prior to November 1, 2009, losses incurred by the Group were attributed to the non-controlling interests until the balance was reduced to nil. Any further excess losses were attributable to the parent, unless the non-controlling interests had a binding obligation to cover these. With effect from November 1, 2009, losses are attributed to the non-controlling interests even if that results in a deficit balance.

### Transactions with non-controlling interests

The Group applies a policy of treating transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

Interests in the equity of subsidiaries not attributable to the parent are reported in consolidated equity as non-controlling interests. Profits or losses attributable to non-controlling interests are reported in the consolidated statement of comprehensive income.

### Transactions with jointly controlled entities

IFRS 3 Business Combinations does not apply to a business combination of entities or businesses under common control. A business combination involving entities or businesses under common control is a business combination in which all of the combining entities or businesses are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory.

The Group accounts for the acquisition of commonly controlled entities as follows:

- The assets, liabilities, income and expenses of a subsidiary are included in the consolidated financial statements prospectively from the acquisition date.
- The assets and liabilities of the subsidiaries are reflected in the consolidated financial statements at their carrying amounts and are not revalued to fair value.
- No new goodwill is recognised as a result of the combination. Instead, any difference between the fair value of consideration and the carrying value of the net assets is reflected as an adjustment to retained earnings.

## 2.2 Significant accounting judgements and estimates

The preparation of financial statements in conformity with IFRS requires management to make certain significant estimates and judgements that affect amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

Other disclosures relating to the Group's exposure to risks and uncertainties include:

- Capital management Note 23
- Financial risk management and policies Note 32
- Sensitivity analyses disclosures Notes 18,19,32

The estimates and judgements that have a significant risk of causing material adjustments to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### Fair value of financial instruments

Certain financial instruments are recorded at fair value using valuation techniques in which current market transactions or observable market data are not available. Their fair value is determined using a valuation model that has been tested against prices or inputs to actual market transactions and using the Group's best estimates of the most appropriate model assumptions. Models are adjusted to reflect the spread for bid and ask prices to reflect costs to close out positions, counterparty credit, liquidity spread and limitations in the model.

### Impairment losses on loans and advances

The Group reviews its individually significant loans and advances at each reporting date to assess whether an impairment loss should be recorded in the statement of income. In particular, judgement by management is required in the estimation of the amount and timing of future cash flows when determining the impairment loss. In estimating these cash flows, the Group makes judgements about the borrower's financial situation and the net realisable value of collateral. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance for impairment losses.

Loans and advances that have been assessed individually and found not to be impaired and all individually insignificant loans and advances are then assessed collectively, in groups of assets with similar risk characteristics, to determine whether provisions should be made due to incurred loss events for which there is objective evidence but whose effects are not yet evident.

The collective assessment takes account of data from the loan portfolio such as credit quality, levels of arrears, credit utilisation, loan to collateral ratios, concentrations of risks and economic data, country risk and the performance of different individual groups.

### Retirement benefit obligations

Accounting for some retirement benefit obligations requires the use of actuarial techniques to make a reliable estimate of the amount of benefit that employees have earned in return for their service in the current and prior periods. These actuarial assumptions are based on management's best estimates of the variables that will determine the ultimate cost of providing post-employment benefits and comprise both demographic and financial assumptions. This includes assumptions about discount rates, expected rates of return on assets, future salary increases, mortality rates and future pension increases. Variations in the financial assumptions can cause material adjustments in future years, if it is determined that the actual experience differed from the estimate.

In determining the appropriate discount rate, management considers the interest rates of government bonds, in the absence of corporate bonds, in currencies consistent with the currencies of the post-employment benefit obligation with at least an 'AA' rating or above, as set by an internationally acknowledged rating agency, and extrapolated as needed along the yield curve to correspond with the expected term of the defined benefit obligation. The mortality rate is based on publicly available mortality tables for the specific countries. Future salary increases and pension increases are based on expected future inflation rates for the respective countries. Further details about pension obligations are given in Note 18.



## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

### Income taxes

The Group is subject to taxation in various jurisdictions and significant estimates are required in determining the provision for income taxes. Where the final tax outcome is different from the amounts that were initially recorded, such differences will affect the income tax and deferred tax provisions in the period in which such determination is made.

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profits will be available against which the losses can be utilised. Management's judgement is required to determine the amount of the deferred tax asset that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

### Impairment of available-for-sale investments

Management makes judgements at each reporting date to determine whether available-for-sale investments are impaired. These investments are impaired when the carrying value is greater than the recoverable amount and there is objective evidence of impairment.

### Intangible assets

The Group's financial statements include goodwill arising from acquisitions. In accordance with IAS 36, goodwill is reviewed for impairment annually using the "value-in-use" method. This requires the use of estimates for determination of future cash flows expected to arise from each cash-generating unit and an appropriate discount rate to calculate present value.

### 2.3 Adoption of new accounting policies

The accounting policies adopted are consistent with those of the previous financial year with the exception of those affected by new and amended standards and interpretations.

### New and amended standards and interpretations

There were no new standards and amendments which apply for the first time in 2017 that affect the annual consolidated financial statements of the Group.

### 2.4 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below:

#### Foreign currency translation

Each entity in the Group determines its own functional currency, and items included in the financial statements of each entity are measured using that currency. The functional currency of the Bank is Barbados dollars; however, these consolidated financial statements are presented in United States dollars as this currency is universally accepted and recognised in all the territories in which the Group operates. Effective November 1, 2017 the functional currency of the Bank was changed to United States dollars.

#### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group entities at their respective functional currency rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at rates prevailing at the reporting date and non-monetary assets and liabilities are translated at historic rates. Revenue and expenses denominated in foreign currencies are translated into the Bank's functional currency and then converted to the Group's presentation currency using prevailing average monthly exchange rates. Realised and unrealised gains and losses on foreign currency positions are reported in income of the current year. Translation differences on non-monetary items, such as equities classified as available-for-sale financial assets, are included in the available-for-sale revaluation reserve in equity.

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

### Group companies

The results and financial position of all the Group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date.
- Income and expenses for each statement of comprehensive income or statement of income presented are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- All resulting exchange differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of the net investment in foreign operations, and of borrowings and other currency instruments designated as hedges of such investments, are taken to other comprehensive income. When a foreign operation is sold, the component of other comprehensive income relating to that particular foreign operation is recognised in the statement of income as part of the gain or loss on sale.

### Derivative financial instruments and hedge accounting

The Group uses derivative financial instruments such as forward currency contracts and interest rate swaps to manage its foreign currency risks and interest rate risks, respectively. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value on derivatives are taken directly to the statement of income, except for the effective portion of cash flow hedges, which is recognised in other comprehensive income.

For the purpose of hedge accounting, hedges are classified as:

- Fair value hedges when hedging the exposure to changes in the fair value of a recognised asset or liability or an unrecognised firm commitment (except for foreign currency risk).
- Cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk in an unrecognised firm commitment.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge.

The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the effectiveness of changes in the hedging instrument's fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed at inception and on a monthly basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

Hedges which meet the Group's strict criteria for hedge accounting are accounted for as follows:

#### • Fair value hedge

For hedging relationships which are designated and qualify as fair value hedges and that prove to be highly effective in relation to the hedged risk, changes in the fair value of the derivatives are recorded in the statement of income, along with the corresponding change in fair value of the hedged asset or liability that is attributable to that specific hedged risk.

If the hedge no longer meets the criteria for hedge accounting, an adjustment to the carrying amount of a hedged interest-bearing financial instrument is amortised to net profit or loss over the remaining period to maturity.

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

### • Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the statement of income. Amounts accumulated in other comprehensive income are recycled to the statement of income in the periods in which the hedged item will affect profit or loss (for example, when the forecast sale that is hedged takes place). When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in other comprehensive income at that time remains in other comprehensive income and is recognised when the forecast transaction is ultimately recognised in the statement of income. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in other comprehensive income is immediately transferred to the statement of income.

Certain derivative instruments do not qualify for hedge accounting or are not so designated, and changes in the fair value of these derivatives are included in net trading gains or losses within operating income.

### Interest income and expense

Interest income and expense are recognised in the statement of income for all interest-bearing instruments on an accrual basis using the effective interest method based on the actual purchase price or estimated recoverable amount. Interest income includes coupons earned on fixed income investments, trading securities, accrued discounts and premiums on treasury bills and other discounted instruments.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the original effective interest rate for the purpose of measuring impairment loss.

### Fee and commission income

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan origination fees, which have a high probability of being drawn down, are deferred (together with related direct costs) and recognised as an adjustment to the effective interest yield on the loan. Commission and fees arising from negotiating, or participating in the negotiation of a transaction for a third party, such as the acquisition of loans, shares or other securities or the purchase or sale of businesses, are recognized on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts. Asset management fees related to investment funds are recognised proportionately over the period the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time.

### Customer loyalty programmes

The Group offers customer points programmes through its Credit Card products. A portion of the net fee revenues are deferred in relation to award credits under customer loyalty programmes as a separately identifiable revenue component. The amount deferred represents the fair value of the award credits and is recognised when the awards are utilised or are expired.

### Financial instruments

The Group recognises financial instruments on its consolidated balance sheet when it becomes a party to the contractual provisions of the instrument and classifies its financial assets into the following categories:

- Financial assets at fair value through profit or loss;
- Loans and receivables; or
- Available-for-sale investment securities.

Management determines the classification of its investments at initial recognition.

Financial liabilities, other than derivatives and financial liabilities at fair value through the profit or loss, are measured at amortised cost. Derivatives and financial liabilities at fair value through the profit or loss are measured at fair value. Interest expense is recognised on an accrual basis using the effective interest method.

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### Financial assets and liabilities at fair value through profit or loss

This category comprises financial assets or liabilities held for trading. A financial asset or liability is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management.

Management may designate a financial asset or liability at fair value through profit or loss upon initial recognition when the following criteria are met, and designation is determined on an instrument by instrument basis:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on them on a different basis; or
- The assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- The financial instrument contains one or more embedded derivatives which significantly modify the cash flows that otherwise would be required by the contract.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

### Available-for-sale financial assets

Available-for-sale (AFS) investment securities are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

All purchases and sales of financial assets at fair value through profit or loss and available-for-sale that require delivery within the time frame established by regulation or market convention ("regular way" purchases and sales) are recognised at settlement date, which is the date that an asset is delivered to or by the Group. Otherwise such transactions are treated as derivatives until settlement occurs. Loans and receivables are recognised when cash is advanced to borrowers.

Financial assets, not carried at fair value through profit or loss, are initially recognised at fair value plus transaction costs. Financial assets are derecognised when the rights to receive the cash flows from the financial assets have expired or where the Group has transferred substantially all risks and rewards of ownership.

Available-for-sale and financial assets or liabilities at fair value through profit or loss are subsequently re-measured at fair value based on quoted bid prices or amounts derived from cash flow models. Loans and receivables are carried at amortised cost using the effective interest method, less any provisions for impairment. Unrealised gains and losses arising from changes in the fair value of securities classified as available-for-sale are recognised in other comprehensive income. When the securities are disposed of or impaired, the related accumulated fair value adjustments are included in the statement of income as gains and losses from investment securities.

Unquoted equity instruments for which fair values cannot be measured reliably are recognised at cost less impairment. All gains and losses from disposals and/or changes in the fair value of financial assets and liabilities at fair value through profit or loss and derivatives held for trading are included in operating income as net trading gains or losses. All gains and losses from disposals of investment securities are included in operating income as net investment securities gains or losses. Where certain financial assets are hedged and there is ineffectiveness, this is included in operating income as net hedging gains or losses. Dividends are recorded on the accrual basis when declared and are included in investment securities interest and similar income.

During the normal course of business, financial assets carried at amortised cost may be restructured with the mutual agreement of the Group and the counterparty. When this occurs for reasons other than those which could be considered indicators of impairment (see 'Impairment of financial assets') the group assesses whether the restructured or renegotiated financial asset is significantly different from the original one by comparing the present value of the restructured cash flows discounted at the original instrument's interest rate. If the restructured terms are significantly different, the group derecognises the original financial asset and recognises a new one at fair value, with any difference recognised in the consolidated statement of income.

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### Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

### Sale and repurchase agreements

Securities sold subject to linked repurchase agreements (“repos”) are retained in the financial statements as investment securities and the counterparty liability is included in other borrowed funds. Securities purchased under agreements to resell are recorded as loans and advances to other banks or customers as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of repurchase agreements using the effective interest method.

### Impairment of financial assets

#### Loans and receivables

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a “loss event”) and that loss event (or events) has an effect on the future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of financial assets is impaired includes observable data that comes to the attention of the Group about the following loss events:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the Group granting to a borrower, for economic or legal reasons relating to the borrower’s financial difficulty, a concession that the lender would not otherwise consider;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for that financial asset because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
  - adverse changes in the payment status of borrowers in the group; or
  - national or local economic conditions that correlate with default on the assets in the group.

If there is objective evidence that an impairment loss on loans and advances carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the carrying amount and the recoverable amount, being the estimated present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted based on the original effective interest rate. Credit cards are not classified as impaired and are fully written off at the earlier of the notice of bankruptcy, settlement, proposal or when the payment is contractually 180 days in arrears.

In certain instances, the terms of advances to customers are restructured or renegotiated. These facilities are subject to the impairment review noted above, and where there is objective evidence of impairment, the amount of any impairment loss is measured as the difference between the carrying value of the facility and the present value of estimated future cash flows based on the renegotiated terms and conditions discounted at the original effective interest rate before restructuring.

Loans are written off, in whole or in part, against the related allowance for credit losses upon settlement (realisation) of collateral or in advance of settlement (no realisation) where the determination of the recoverable value is completed and there is no realistic prospect of recovery above the recoverable value. Any subsequent recoveries are credited to the statement of income. If the amount of the impairment subsequently decreases due to an event occurring after the write-down, the release of the provision is credited to the statement of income. In circumstances where Central Bank guidelines and regulatory rules require provisions in excess of those calculated under IFRS, the difference is disclosed as an appropriation of retained earnings and is included in a non-distributable general banking reserve.

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### AFS debt instruments

An AFS debt instrument is identified as impaired when there is objective observable evidence about our inability to collect the contractual principal or interest. When an AFS debt instrument is determined to be impaired, an impairment loss is recognized by reclassifying the cumulative unrealized losses in other comprehensive income to the consolidated statement of income. Impairment losses previously recognized in the consolidated statement of income are reversed in the consolidated statement of income if the fair value subsequently increases and the increase can be objectively determined to relate to an event occurring after the impairment loss was recognized.

### AFS equity instruments

Objective evidence of impairment for an investment in an AFS equity instrument exists if there has been a significant or prolonged decline in the fair value of the investment below its cost, or if there is information about significant adverse changes in the technological, market, economic, or legal environment in which the issuer operates, or if the issuer is experiencing significant financial difficulty.

When an AFS equity instrument is determined to be impaired, an impairment loss is recognized by reclassifying the cumulative unrealized losses on other comprehensive income to the consolidated statement of income. Impairment losses previously recognized in the consolidated statement of income cannot be subsequently reversed. Further decreases in fair value subsequent to the recognition of an impairment loss are recognized directly in the consolidated statement of income, and subsequent increases in fair value are recognized in other comprehensive income.

### Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. An intangible asset is only recognised when its cost can be reliably measured and it is probable that the expected future economic benefits attributable to it will flow to the Group. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses. Internally generated intangibles, excluding capitalised development costs, are not capitalised and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred. The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or at the cash-generating unit level.

Intangible assets acquired in business combinations prior to November 1, 2009 are accounted for as follows:

### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the net identifiable assets of the acquired subsidiary undertaking at the date of acquisition and is reported in the statement of financial position as an intangible asset. Goodwill is tested annually for impairment at third quarter or when circumstances indicate that the carrying value may be impaired and carried at cost less accumulated impairment losses. Goodwill is allocated to the lowest levels for which there are separately identifiable cash flows (cash-generating units) for the purpose of impairment testing. An impairment loss is recognised for the amount by which the asset's carrying value exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use.

### Non-current assets (or disposal groups) held for sale

Non-current assets (or disposal groups) are classified as assets held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. They are stated at the lower of carrying amount and fair value less costs to sell.

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### Property and equipment

All property and equipment is stated at historical cost less accumulated depreciation, with the exception of land which is not depreciated. Historical cost includes expenditures that are directly attributable to the acquisition of the items. Land and buildings comprise mainly of branches and offices. Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of income during the financial period in which they are incurred.

Depreciation on all property and equipment is computed on the straight-line method at rates considered adequate to write-off the cost of depreciable assets, less salvage, over their useful lives.

The annual rates used are:

- Buildings	2½%
- Leasehold improvements	10% or over the life of the lease
- Equipment, furniture and vehicles	20 - 50%

Depreciation methods, useful lives and residual values are reviewed at each annual reporting date and are adjusted if appropriate.

Assets that are subject to depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount. The asset's recoverable amount is the higher of the asset's fair value less costs to sell and the value-in-use.

Gains and losses on disposal of property and equipment are determined by reference to its carrying amount and are taken into account in determining net income.

### Leases

When assets are held subject to a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the effective interest method, which reflects a constant periodic rate of return.

### Financial guarantees

Financial guarantees are financial contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

Financial guarantee contracts issued by the Group that are not classified as insurance contracts are initially recognized as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantees, which is generally the premium received or receivable on the date the guarantee was given. Subsequently, financial guarantee liabilities are measured at the higher of the initial fair value, less cumulative amortization, and the present value of any expected payment when a payment under the guarantee has become probable. A financial guarantee that qualifies as a derivative is re-measured at fair value as at each reporting date and reported as Derivative instruments in assets or liabilities, as appropriate.

### Cash and cash equivalents

For the purposes of the statement of cash flows, cash and cash equivalents comprise balances with less than 90 days maturity from the date of acquisition including cash balances, non-restricted deposits with Central Banks (excluding mandatory reserve deposits), treasury bills and other money market placements.

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### Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is more than likely that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

### Restructuring provisions

Restructuring provisions are recognised only when the recognition criteria for provisions are fulfilled. The Group has a constructive obligation when a detailed formal plan identifies the business or part of the business concerned, the location and number of employees affected, a detailed estimate of the associated costs, and an appropriate timeline. Furthermore, the employees affected have been notified of the plan's main features. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

### Retirement benefit obligations

#### Pension obligations

The Group operates a number of pension plans, the assets of which are generally held in separate trustee-administered funds. The pension plans are generally funded by payments from the relevant Group companies, taking account of the recommendations of independent qualified actuaries. The Group has both defined benefit plans and defined contribution plans. A defined benefit plan is a pension plan that defines an amount of pension benefit to be provided, usually as a function of one or more factors such as age, years of service or compensation. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity (a fund) and will have no legal or constructive obligation to pay further contributions if the fund does not hold sufficient assets to pay all employee benefits relating to employee service in the current and prior periods.

The asset or liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the reporting date minus the fair value of plan assets, together with adjustments for unrecognised actuarial gains/losses and past service cost. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by the estimated future cash outflows using interest rates of government securities, which have terms to maturity approximating the terms of the related liability. Most of the pension plans are final salary plans and the charge for such pension plans, representing the net periodic pension cost less employee contributions, is included in staff costs.

Re-measurements, comprising where applicable of actuarial gains and losses, the effect of the asset ceiling, excluding net interest and the return on plan assets (excluding net interest), are recognised immediately in the statement of financial position with a corresponding debit or credit to retained earnings through Other Comprehensive Income in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in profit or loss on the earlier of:

- The date of the plan amendment or curtailment, and
- The date that the Group recognises restructuring-related costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Group recognises the following changes in the net defined benefit obligation as part of staff costs in the consolidated statement of income:

- Service costs comprising current service costs, past service costs, gains and losses on curtailments and non-routine settlements
- Net interest expense or income

For defined contribution plans, the Group makes contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. Once the contributions have been paid, the Group has no further



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payment obligations. The regular contributions constitute net periodic costs for the year in which they are due and as such are included in staff costs. The Group's contributions to the defined contribution pension plans are charged to the statement of income in the year to which they relate.

### Other post-retirement obligations

Some Group companies provide post-retirement healthcare benefits to their retirees. The entitlement to these benefits is usually based on the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment, using a methodology similar to that for defined benefit pension plans. These obligations are valued annually by independent qualified actuaries.

### Deferred tax

Deferred tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

The principal temporary differences arise from depreciation on property and equipment, revaluation of certain financial assets and liabilities, provisions for pensions and tax losses carried forward; and, in relation to acquisitions, on the difference between the fair values of the net assets acquired and their tax base. Currently enacted tax rates are used to determine deferred taxes.

Tax payable on profits, based on the applicable tax law in each jurisdiction, is recognised as an expense in the period in which profits arise. Deferred tax assets relating to the carry-forward of unused tax losses are recognised to the extent that it is probable that future taxable profit will be available against which the tax losses can be utilised.

Deferred tax related to fair value re-measurement of available-for-sale investments, which is charged or credited directly to other comprehensive income, is also credited or charged directly to other comprehensive income and is subsequently recognised in the statement of income together with the realised gain or loss.

### Borrowings

Borrowings are recognised initially at fair value less transaction costs and are subsequently stated at amortised cost and any difference between net proceeds and the redemption value is recognised in the statement of income over the period of the borrowings, using the effective interest method.

### Share capital

#### Share issue costs

Shares issued for cash are accounted for at the issue price less any transaction costs associated with the issue. Shares issued as consideration for the purchase of assets, or a business, are recorded at the market price on the date of issue.

#### Dividends on common shares

Dividends on common shares are recognised in equity in the period in which they are declared. Dividends for the year that are declared after the reporting date are not reflected in these financial statements.

#### Earnings per share

Basic and diluted earnings per share is calculated by dividing the net profit attributable to equity holders of the parent by the weighted average number of common shares (excluding treasury shares) outstanding during the year.

#### Fiduciary activities

The Group commonly acts as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Group.

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### Segment reporting

Business segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the business segments of an entity. The Group has determined the Group's Executive Committee as its chief operating decision-maker.

Interest income is reported net within revenue as management primarily relies on net interest income as a performance measure and not the gross income and expense.

All transactions between business segments are conducted on an arm's length basis, with intra-segment revenue and costs being eliminated on consolidation. Income and expenses directly associated with each segment are included in determining business segment performance.

### Fair value measurement

The Group measures financial instruments, such as, derivatives, and available-for-sale investment securities at fair value at each balance sheet date. Also, fair values of financial instruments measured at amortised cost are disclosed in Note 32. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- **Level 1** - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- **Level 2** - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- **Level 3** - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

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### Comparatives

Where necessary, comparative figures have been adjusted to comply with changes in presentation in the current year.

### 2.5 Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

### IFRS 9 Financial Instruments

#### Introduction

IFRS 9 "Financial Instruments" (IFRS 9) replaces IAS 39 "Financial Instruments: Recognition and Measurement" and is effective for annual periods beginning on or after January 1, 2018, which for us would have been on November 1, 2018. However, the Group will adopt the new standard early, effective November 1, 2017 in keeping with its parent CIBC, who has elected to early adopt due to an Office of the Superintendent of Financial Institutions (OSFI) issued advisory on the early adoption of IFRS 9 for Domestically Systemically Important Banks (D-SIBS).

IFRS 9 is required to be applied on a retrospective basis, with certain exceptions. As permitted, we will not restate our prior period comparative consolidated financial statements when we adopt the requirements of the new standard. Differences in the carrying amounts of financial instruments resulting from the adoption of IFRS 9 will be recognized in our opening November 1, 2017 retained earnings and accumulated other comprehensive income (AOCI) as if we had always followed the new requirements.

As permitted, we have elected to continue to apply the hedge accounting requirements of IAS 39. The key changes to our accounting policies and the expected impact resulting from the adoption of IFRS 9 are described below.

The application of IFRS 9 is expected to reduce our shareholders' equity by approximately \$32 million on an after tax basis as at November 1, 2017. The impact to our regulatory capital is not expected to be material.

#### Classification and measurement

The IFRS 9 classification and measurement model requires that all debt instrument financial assets that do not meet a "solely payment of principal and interest" (SPPI) test, including those that contain embedded derivatives, be classified at initial recognition as fair value through profit or loss (FVTPL). The intent of the SPPI test is to ensure that debt instruments that contain non-basic lending features, such as conversion options and equity linked pay-outs, are measured at FVTPL. Subsequent measurement of instruments classified as FVTPL under IFRS 9 operates in a similar manner to trading under IAS 39.

For debt instrument financial assets that meet the SPPI test, classification at initial recognition will be determined based on the business model under which these instruments are managed. Debt instruments that are managed on a "held for trading" or "fair value" basis will be classified as FVTPL. Debt instruments that are managed on a "hold to collect and for sale" basis will be classified as fair value through OCI (FV-OCI) for debt. Debt instruments that are managed on a "hold to collect only" basis will be classified as amortized cost. Subsequent measurement of instruments classified at FV-OCI and amortized cost classifications under IFRS 9 operate in a similar manner to AFS for debt securities and loans and receivables, respectively, under existing IAS 39, except for the impairment provisions which are discussed below.

For those debt instrument financial assets that would otherwise be classified as FV-OCI or amortized cost, an irrevocable designation can be made at initial recognition to instead measure the debt instrument at FVTPL under the fair value option (FVO) if doing so eliminates or significantly reduces an accounting mismatch.

All equity instrument financial assets are required to be classified at initial recognition as FVTPL unless an irrevocable designation is made to classify the instrument as FV-OCI for equities. Unlike AFS for equity securities under IAS 39, the FV-OCI for equities category results in all realized and unrealized gains and losses being recognized in OCI with no recycling to profit and loss. Only dividends will continue to be recognized in profit and loss.

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The classification and measurement of financial liabilities remain essentially unchanged from the current IAS 39 requirements, except that changes in fair value of FVO liabilities attributable to changes in own credit risk are to be presented in OCI, rather than profit and loss.

Derivatives will continue to be measured at FVTPL under IFRS 9.

As a result of the application of the classification and measurement requirements of IFRS 9, we concluded:

- The loans and advances to customers that are classified as loans and receivables under IAS 39 are expected to be measured at amortized cost under IFRS 9
- The debt securities classified as available for sale under IAS 39 are expected to be measured at FV-OCI

### Impairment

The new impairment guidance sets out an expected credit loss (ECL) model applicable to all debt instrument financial assets classified as amortized cost or FV-OCI. In addition, the ECL model applies to loan commitments and financial guarantees that are not measured at FVTPL.

### Expected Credit Loss Methodology

The application of ECL will significantly change our credit loss methodology and models. ECL allowances represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. ECL allowances will be measured at amounts equal to either: (i) 12-month ECL; or (ii) lifetime ECL for those financial instruments which have experienced a significant increase in credit risk (SICR) since initial recognition or when there is objective evidence of impairment. The present incurred loss model incorporates a single best estimate, the time value of money and information about past events and current conditions and recognizes lifetime credit losses when there is objective evidence of impairment and also allowances for incurred but not identified credit losses.

### Stage Migration and Significant Increase in Credit Risk

Financial instruments subject to the ECL methodology are categorized into three stages.

#### For non-impaired financial instruments

**Stage 1** is comprised of all non-impaired financial instruments which have not experienced a SICR since initial recognition. Entities are required to recognize 12 months of ECL for stage 1 financial instruments. In assessing whether credit risk has increased significantly, entities are required to compare the risk of a default occurring on the financial instrument as at the reporting date, with the risk of a default occurring on the financial instrument as at the date of initial recognition.

**Stage 2** is comprised of all non-impaired financial instruments which have experienced a SICR since initial recognition. Entities are required to recognize lifetime ECL for stage 2 financial instruments. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a SICR since initial recognition, then entities shall revert to recognizing 12 months of ECL.

#### For impaired financial instruments

Financial instruments are classified as stage 3 when there is objective evidence of impairment as a result of one or more loss events that have occurred after initial recognition with a negative impact on the estimated future cash flows of a loan or a portfolio of loans. The ECL model requires that lifetime ECL be recognized for impaired financial instruments, which is similar to the current requirements under IAS 39 for impaired financial instruments.

For our business and government portfolios, the individually assessed allowances for impaired instruments recognized under IAS 39 will generally be replaced by stage 3 allowances under IFRS 9, while the collective allowances for non-

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impaired financial instruments will generally be replaced by either stage 1 or stage 2 allowances under IFRS 9. For our retail portfolios, the portion of our collective allowances that relate to impaired financial instruments under IAS 39 will generally be replaced by stage 3 allowances, while the non-impaired portion of our collective allowances will generally be replaced by either stage 1 or stage 2 allowances under IFRS 9.

### Forward looking information

The Group will also incorporate forward-looking information in both the assessment of SICR and the measurement of ECL by evaluating a range of probability weighted scenarios. The Group considers forward-looking information as macroeconomic factors (e.g. unemployment, GDP growth and interest rates) other economic forecasts and trend analysis.

### IFRS 15 Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15 Revenue from Contracts with Customers, effective for periods beginning on 1 January 2018 with early adoption permitted. IFRS 15 defines principles for recognising revenue and will be applicable to all contracts with customers.

However, interest and fee income integral to financial instruments and leases will continue to fall outside the scope of IFRS 15 and will be regulated by the other applicable standards (e.g., IFRS 9, and IFRS 16 Leases).

Revenue under IFRS 15 will need to be recognised as goods and services are transferred, to the extent that the transferor anticipates entitlement to goods and services. The standard will also specify a comprehensive set of disclosure requirements regarding the nature, extent and timing as well as any uncertainty of revenue and corresponding cash flows with customers.

The Group does not anticipate early adoption of IFRS 15 and is currently evaluating its impact.

### IFRS 16 Leases

The new standard does not significantly change the accounting for leases for lessors. However, it does require lessees to recognise most leases on their balance sheets as lease liabilities, with the corresponding right-of-use assets. Lessees must apply a single model for all recognised leases, but will have the option not to recognise 'short-term' leases and leases of 'low-value' assets. Generally, the profit or loss recognition pattern for recognised leases will be similar to today's finance lease accounting, with interest and depreciation expense recognised separately in the statement of profit or loss.

IFRS 16 is effective for annual periods beginning on or after January 1, 2019. Early application is permitted provided the new revenue standard, IFRS 15, is applied on the same date. Lessees must adopt IFRS 16 using either a full retrospective or a modified retrospective approach.

The Group does not anticipate early adoption of IFRS 16 and is currently evaluating its impact.

### IAS 7 Disclosure Initiative - Amendments to IAS 7

The amendments to IAS 7 Statement of Cash Flows are part of the IASB's Disclosure Initiative and require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. On initial application of the amendment, entities are not required to provide comparative information for preceding periods. This amendment is effective for annual periods beginning on or after January 1, 2017 and is not expected to have a significant impact on the Group.

### IAS 12 Recognition of Deferred Tax Assets for Unrealised Losses - Amendments to IAS 12

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognised in opening retained earnings (or in

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another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact.

These amendments are effective for annual periods beginning on or after January 1, 2017 with early application permitted. If an entity applies the amendments for an earlier period, it must disclose that fact. The Group is currently assessing the impact of these amendments and plans to adopt on the required effective date.

### IFRIC Interpretation 22 - Foreign Currency Transactions and Advance Consideration

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration.

The amendments are intended to eliminate diversity in practice, when recognising the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration received or paid in a foreign currency.

These amendments are effective for annual periods beginning on or after January 1, 2018 and early application is permitted. Entities may apply the amendments on a fully retrospective basis. Alternatively, an entity may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognised on or after: (i) The beginning of the reporting period in which the entity first applies the interpretation or (ii) The beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation. The Group will assess the potential effect of these amendments in 2018.

### IFRIC Interpretation 23 - Uncertainty over Income Tax Treatments

The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12. The Interpretation does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax. The Interpretation specifically addresses (i) Whether an entity considers uncertain tax treatments separately (ii) The assumptions an entity makes about the examination of tax treatments by taxation authorities (iii) How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates (iv) How an entity considers changes in facts and circumstances. An entity has to determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed.

The Interpretation is effective for annual reporting periods beginning on or after January 1, 2019, but certain transition reliefs are available. Applying the Interpretation could be challenging for entities, particularly those that operate in more complex multinational tax environments. Entities may also need to evaluate whether they have established appropriate processes and procedures to obtain information on a timely basis that is necessary to apply the requirements in the Interpretation and make the required disclosures. The Group will assess the potential effect of these amendments in 2018.

### Annual Improvements 2014 - 2016 Cycle

The improvements in this cycle include:

#### IFRS 5 Non-current Assets Held for Sale and Discontinued Operations

Assets (or disposal groups) are generally disposed of either through sale or distribution to owners. The amendment clarifies that changing from one of these disposal methods to the other would not be considered a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in IFRS 5. This amendment must be applied prospectively.

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### IFRS 7 Financial Instruments: Disclosures

#### (i) Servicing contracts

The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and the arrangement against the guidance for continuing involvement in IFRS 7 in order to assess whether the disclosures are required. The assessment of which servicing contracts constitute continuing involvement must be done retrospectively. However, the required disclosures would not need to be provided for any period beginning before the annual period in which the entity first applies the amendments.

#### (ii) Applicability of the amendments to IFRS 7 to condensed interim financial statements

The amendment clarifies that the offsetting disclosure requirements do not apply to condensed interim financial statements, unless such disclosures provide a significant update to the information reported in the most recent annual report. This amendment must be applied retrospectively.

### IAS 19 Employee Benefits

The amendment clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used. This amendment must be applied prospectively.

### IAS 34 Interim Financial Reporting

The amendment clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the interim financial report (e.g., in the management commentary or risk report). The other information within the interim financial report must be available to users on the same terms as the interim financial statements and at the same time. These amendments are not expected to have any impact on the Group.

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### Note 3 | Net interest income

	2017	2016
<b>Interest and similar income</b>		
Cash, balances with Central Banks and due from banks	\$ 7,077	\$ 3,387
Investment securities	65,040	67,065
Loans and advances to customers	371,556	361,122
	443,673	431,574
<b>Interest and similar expense</b>		
Customer deposits	48,184	42,346
Debt securities in issue	8,402	7,575
Other	7,808	11,800
	64,394	61,721
	\$ 379,279	\$ 369,853

### Note 4 | Operating income

	2017	2016
Net fee and commission income	\$ 115,753	\$ 106,988
Foreign exchange commissions	44,605	44,003
Foreign exchange revaluation net gains	4,968	6,302
Net trading losses	(1,580)	(2,869)
Net gains on disposals and redemption of investment securities (note 8)	317	1,814
Net hedging gains	1,296	4,183
Other operating income	2,735	3,506
	\$ 168,094	\$ 163,927

Net trading losses have arisen from either disposals and/or changes in the fair value on trading securities and derivatives held for trading which include failed hedges.

Net investment securities gains have arisen from disposals of investment securities held as available-for-sale.

Net hedging gains have arisen from the difference between the changes in fair value of hedged items in respect of the hedged risk against changes in fair value of the associated hedging instruments.

#### Analysis of net fee and commission income:

	2017	2016
Underwriting	\$ 4,196	\$ 4,818
Deposit services	45,840	42,807
Credit services	10,172	8,793
Card services	22,178	19,606
Fiduciary & investment management	29,293	27,266
Other	4,074	3,698
	\$ 115,753	\$ 106,988



## Notes to the Consolidated Financial Statements

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### Note 5 | Operating expenses

	2017	2016
Staff costs	\$ 178,554	\$ 177,884
Property and equipment expenses	43,455	43,430
Depreciation (note 16)	22,977	17,917
Other operating expenses	127,093	118,209
	\$ 372,079	\$ 357,440

#### Analysis of staff costs:

	2017	2016
Salaries	\$ 144,313	\$ 140,785
Pension costs - defined contribution plans (note 18)	5,159	4,922
Pension costs - defined benefit plans (note 18)	1,518	3,791
Post-retirement medical benefits charge (note 18)	1,744	2,953
Other share and cash-based benefits	1,247	1,094
Risk benefits	8,642	8,657
Other staff related costs	15,931	15,682
	\$ 178,554	\$ 177,884

#### Analysis of other operating expenses:

	2017	2016
Business taxes	\$ 46,035	\$ 39,683
Professional fees	18,873	16,765
Advertising and marketing	3,894	3,904
Business development and travel	4,401	3,871
Communications	10,161	9,412
Net (gains)/losses on sale of property and equipment	(3,320)	293
Consumer related expenses	5,117	3,709
Non-credit losses	3,828	4,030
Outside services	11,239	9,837
Other	26,865	26,705
	\$ 127,093	\$ 118,209

### Note 6 | Income tax expense

	2017	2016
The components of income tax expense for the year are:		
Current tax charge	\$ 11,410	\$ 13,559
Deferred tax (credit)/charge	(2,243)	2,140
Prior year tax charge	144	-
	\$ 9,311	\$ 15,699

## Notes to the Consolidated Financial Statements

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Tax on the Group's income before tax differs from the theoretical amount that would arise using the Barbados statutory tax rate as follows:

	2017	2016
Income before taxation	\$ 150,835	\$ 159,035
Tax calculated at the statutory tax rate of 25%	37,709	39,759
Effect of different tax rates in other countries	(14,071)	(11,106)
Effect of income not subject to tax	(96,285)	(93,321)
Effect of income subject to tax at 12.5%	5,392	1,679
Under provision of prior year deferred tax liability	821	136
Under/(over) provision of current year corporation tax liability	303	(286)
Movement in deferred tax asset not recognised	19,776	20,650
Effect of expenses not deductible for tax purposes	55,666	58,188
	\$ 9,311	\$ 15,699

### Note 7 | Earnings per share

The following table shows the income and share data used in the basic earnings per share calculations:

#### Basic and diluted earnings per share

	2017	2016
Net income attributable to equity holders of the parent	\$ 137,851	\$ 140,005
Weighted average number of common shares (thousands)	1,577,095	1,577,095
Basic and diluted earnings per share (expressed in cents per share)	8.7	8.9

There are no potentially dilutive instruments

## Notes to the Consolidated Financial Statements

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### Note 8 | Components of other comprehensive loss, net of tax

	2017	2016
<b>Available-for-sale investment securities, net of tax:</b>		
Net (losses)/gains arising during the year	\$ (1,067)	\$ 7,433
Reclassification adjustments for gains included in the consolidated statement of income	(317)	(1,814)
	(1,384)	5,619
<b>Attributable to:</b>		
Equity holders of the parent	(1,384)	5,539
Non-controlling interests	-	80
	(1,384)	5,619
<b>Net exchange losses on translation of foreign operations, net of tax</b>		
<b>Attributable to:</b>		
Equity holders of the parent	1,165	(13,272)
Non-controlling interests	-	(25)
	1,165	(13,297)
<b>Other comprehensive loss for the year, net of tax</b>	\$ (219)	\$ (7,678)

### Note 9 | Income tax effects relating to other comprehensive loss

	2017	2016
<b>Available-for-sale investment securities, net of tax:</b>		
Before	\$ (1,341)	\$ 6,458
Tax (charge)/credit	(43)	(839)
After tax	(1,384)	5,619
<b>Net exchange losses on translation of foreign operations, net of tax</b>		
Before and after tax	1,165	(13,297)
<b>Other comprehensive loss for the year, net of tax</b>	\$ (219)	\$ (7,678)

## Notes to the Consolidated Financial Statements

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### Note 10 | Cash and balances with Central Banks

	2017	2016
Cash	\$ 101,844	\$ 94,460
Deposits with Central Banks - interest bearing	119,874	52,777
Deposits with Central Banks - non-interest bearing	782,384	815,365
Cash and balances with Central Banks	1,004,102	962,602
Less: Mandatory reserve deposits with Central Banks	(340,515)	(320,923)
Included in cash and cash equivalents as per below	\$ 663,587	\$ 641,679

Mandatory reserve deposits with Central Banks represent the Group's regulatory requirement to maintain a percentage of deposit liabilities as cash and/or deposits with Central Banks. These funds are not available to finance the Group's day-to-day operations and as such are excluded from cash resources to arrive at cash and cash equivalents.

#### Cash and cash equivalents

	2017	2016
Cash and balances with Central Banks as per above	\$ 663,587	\$ 641,679
Due from banks (note 11)	1,849,008	884,189
	2,512,595	\$ 1,525,868

### Note 11 | Due from banks

	2017	2016
Included in cash and cash equivalents (note 10)	\$ 1,849,008	\$ 884,189
Greater than 90 days maturity from date of acquisition	80,367	151,791
	\$ 1,929,375	\$ 1,035,980

The average effective yield on these amounts during the year was 0.9% (2016 - 0.5%).

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### Note 12 | Derivative financial instruments

The table below shows the fair values of derivative financial instruments recorded as assets or liabilities, together with their notional amounts. The notional amount recorded gross, is the amount of a derivative's underlying asset, reference rate or index that is the basis upon which changes in the value of derivatives are measured.

2017	Notional amount	Assets	Liabilities
Interest rate swaps	\$ 836,618	\$ 4,675	\$ 24,799
Foreign exchange forwards	43,374	250	237
Interest rate options	82,980	903	877
	\$ 962,972	\$ 5,828	\$ 25,913

2016	Notional amount	Assets	Liabilities
Interest rate swaps	\$ 940,018	\$ 7,716	\$ 51,632
Foreign exchange forwards	25,000	909	-
Interest rate options	16,392	264	258
	\$ 981,410	\$ 8,889	\$ 51,890

The Group has positions in the following types of derivatives:

#### *Interest rate swaps*

Interest rate swaps are contractual agreements between two parties to exchange movements in interest rates.

#### *Foreign exchange forwards*

Foreign exchange forwards are contractual agreements to buy or sell a specified amount of foreign currency at a future date, at an exchange rate fixed at inception of the contract.

#### *Interest rate options*

Interest rate options are contractual agreements which convey the right, but not the obligation, to pay or receive a specified amount calculated from movements in interest rates.

Cash collateral pledged with counterparties that have one-way collateral posting arrangements represent \$11,422 (2016 - \$20,993)

#### *Derivative financial instruments held or issued for hedging purposes*

As part of its asset and liability management, the Group uses derivatives for hedging purposes in order to reduce its exposure to specified risks. Fair value hedges are used by the Group to protect against changes in the fair value of specific financial assets due to movements in interest rates. The financial assets hedged for interest rate risk include fixed interest rate loans and available-for-sale debt securities and are hedged by interest rate swaps.

During the year, the Group recognised gains on effective hedges of \$1,296 (2016 - \$4,183) due to gains on hedging instruments of \$16,971 (2016 - \$5,831), and losses on hedged items attributable to the hedged risk of \$15,675 (2016 - \$1,648). These gains are included within operating income as net hedging gains.

In 2017 and 2016, the Group did not recognise any gains or losses as a result of failed hedges which are included within operating income as part of net trading gains as these derivatives are classified as trading derivatives upon failure.

## Notes to the Consolidated Financial Statements

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### Note 13 | Other assets

	2017	2016
Prepayments and deferred items	\$ 12,140	\$ 10,016
Other accounts receivable	69,000	48,896
	\$ 81,140	\$ 58,912

### Note 14 | Investment securities

	2017	2016
Available-for-sale		
Equity securities - unquoted	\$ 1,043	\$ 823
Government debt securities	1,382,703	1,237,470
Other debt securities	976,082	946,629
	2,359,828	2,184,922
Add: Interest receivable	15,813	17,671
	\$ 2,375,641	\$ 2,202,593

The average effective yield during the year on debt securities and treasury bills was 2.9% (2016 - 2.9%). The Group has a regulatory reserve requirement to maintain a percentage of deposit liabilities in cash or in the form of Government securities. At October 31, 2017 the reserve requirement amounted to \$498,229 (2016 - \$466,262) of which \$340,515 (2016 - \$320,923) is included within cash and balances with Central Banks (note 10).

The movement in investment securities (excluding interest receivable) is summarised as follows:

	2017	2016
Balance, beginning of year	\$ 2,184,922	\$ 2,313,348
Additions (purchases, changes in fair value and foreign exchange)	1,930,192	1,954,359
Disposals (sales and redemptions)	(1,755,286)	(2,082,785)
Balance, end of year	\$ 2,359,828	\$ 2,184,922

## Notes to the Consolidated Financial Statements

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### Note 15 | Loans and advances to customers

	Mortgages	Personal Loans	Business & Sovereign	2017
Performing loans	\$ 1,956,846	\$ 588,196	\$ 3,713,700	\$ 6,258,742
Impaired loans	176,889	41,107	114,950	332,946
Gross loans	2,133,735	629,303	3,828,650	6,591,688
Less: Provisions for impairment	(113,819)	(43,814)	(103,253)	(260,886)
	\$ 2,019,916	\$ 585,489	\$ 3,725,397	\$ 6,330,802
Add: Interest receivable				53,004
Less: Unearned fee income				(25,806)
				\$ 6,358,000

	Mortgages	Personal Loans	Business & Sovereign	2016
Performing loans	\$ 1,940,367	\$ 515,994	\$ 3,612,878	\$ 6,069,239
Impaired loans	208,203	52,560	157,656	418,419
Gross loans	2,148,570	568,554	3,770,534	6,487,658
Less: Provisions for impairment	(129,234)	(50,804)	(118,752)	(298,790)
	\$ 2,019,336	\$ 517,750	\$ 3,651,782	\$ 6,188,868
Add: Interest receivable				50,079
Less: Unearned fee income				(26,680)
				\$ 6,212,267

Movement in provisions for impairment is as follows:

	Mortgages	Personal Loans	Business & Sovereign	2017
Balance, beginning of year	\$ 129,234	\$ 50,804	\$ 118,752	\$ 298,790
Individual impairment	7,953	5,844	804	14,601
Collective impairment	(1,267)	355	10,770	9,858
Recoveries and write-offs	(14,460)	(10,899)	(21,115)	(46,474)
Interest accrued on impaired loans	(7,641)	(2,290)	(5,958)	(15,889)
Balance, end of year	\$ 113,819	\$ 43,814	\$ 103,253	\$ 260,886

Movement in provisions for impairment is as follows:

	Mortgages	Personal Loans	Business & Sovereign	2016
Balance, beginning of year	\$ 147,821	\$ 50,883	\$ 151,547	\$ 350,251
Individual impairment	12,562	13,189	(9,621)	16,130
Collective impairment	(702)	(587)	2,464	1,175
Recoveries and write-offs	(20,006)	(9,262)	(23,604)	(52,872)
Interest accrued on impaired loans	(10,441)	(3,419)	(2,034)	(15,894)
Balance, end of year	\$ 129,234	\$ 50,804	\$ 118,752	\$ 298,790

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### Ageing analysis of past due but not impaired loans:

	Mortgages	Personal Loans	Business & Sovereign	2017
Less than 30 days	\$ 80,931	\$ 10,162	\$ 85,995	\$ 177,088
31 - 60 days	82,646	11,254	52,669	146,569
61 - 89 days	41,876	3,816	12,356	58,048
	\$ 205,453	\$ 25,232	\$ 151,020	\$ 381,705

### Ageing analysis of past due but not impaired loans:

	Mortgages	Personal Loans	Business & Sovereign	2016
Less than 30 days	\$ 85,418	\$ 10,894	\$ 63,628	\$ 159,940
31 - 60 days	49,679	5,460	22,417	77,556
61 - 89 days	31,773	2,923	9,463	44,159
	\$ 166,870	\$ 19,277	\$ 95,508	\$ 281,655

The average interest yield during the year on loans and advances was 6.0% (2016 - 6.0%). Impaired loans as at October 31, 2017 amounted to \$332,946 (2016 - \$418,419) and interest taken to income on impaired loans during the year amounted to \$5,811 (2016 - \$5,328).

### Loans and advances to customers include finance lease receivables:

	2017	2016
No later than 1 year	\$ 5,499	\$ 5,818
Later than 1 year and no later than 5 years	6,841	11,782
Gross investment in finance leases	12,340	17,600
Unearned finance income on finance leases	(1,064)	(2,205)
Net investment in finance leases	\$ 11,276	\$ 15,395

During the year ended October 31, 2017 \$768 (2016 - \$1,124) of lease income was recorded in net income.



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### Note 16 | Property and equipment

	Land and buildings	Equipment, furniture and vehicles	Leasehold improvements	2017
<b>Cost</b>				
Balance, beginning of year	\$ 102,502	\$ 292,248	\$ 40,594	\$ 435,344
Purchases	2,235	28,329	4,507	35,071
Disposals	(11,025)	(187)	(1,050)	(12,262)
Net transfers/write-offs *	787	(3,285)	(411)	(2,909)
<b>Balance, end of year</b>	<b>\$ 94,499</b>	<b>\$ 317,105</b>	<b>\$ 43,640</b>	<b>\$ 455,244</b>
<b>Accumulated depreciation</b>				
Balance, beginning of year	\$ 40,073	\$ 210,942	\$ 30,407	\$ 281,422
Depreciation	2,471	17,670	2,836	22,977
Disposals	(5,501)	(187)	(1,050)	(6,738)
Net transfers/write-offs *	(47)	(527)	(504)	(1,078)
<b>Balance, end of year</b>	<b>\$ 36,996</b>	<b>\$ 227,898</b>	<b>\$ 31,689</b>	<b>296,583</b>
<b>Net book value, end of year</b>	<b>\$ 57,503</b>	<b>\$ 89,207</b>	<b>\$ 11,951</b>	<b>\$ 158,661</b>
<b>2016</b>				
<b>Cost</b>				
Balance, beginning of year	\$ 100,966	\$ 266,565	\$ 38,104	\$ 405,635
Purchases	1,407	29,256	3,162	33,825
Disposals	-	(559)	(424)	(983)
Net transfers/write-offs *	129	(3,014)	(248)	(3,133)
<b>Balance, end of year</b>	<b>\$ 102,502</b>	<b>\$ 292,248</b>	<b>\$ 40,594</b>	<b>\$ 435,344</b>
<b>Accumulated depreciation</b>				
Balance, beginning of year	\$ 37,595	\$ 198,676	\$ 29,663	\$ 265,934
Depreciation	2,519	14,196	1,202	17,917
Disposals	-	(279)	(336)	(615)
Net transfers/write-offs *	(41)	(1,651)	(122)	(1,814)
<b>Balance, end of year</b>	<b>\$ 40,073</b>	<b>\$ 210,942</b>	<b>\$ 30,407</b>	<b>\$ 281,422</b>
<b>Net book value, end of year</b>	<b>\$ 62,429</b>	<b>\$ 81,306</b>	<b>\$ 10,187</b>	<b>\$ 153,922</b>

Included as part of equipment, furniture and vehicles is an amount for \$28,977 (2016 - \$32,951) relating to systems development costs and work in progress which is incomplete, not yet in operation and on which no depreciation has been charged.

\* This refers to transfers and net write-offs of fully depreciated assets which are no longer in use by the Bank.

#### Sale and lease back of certain retail branches

During 2017, the Group sold and leased back two (2) retail branches located in Barbados and recognised a gain of \$4,647 on proceeds of \$10,000.

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### Note 17 | Deferred tax assets/(liabilities)

The movement on the net deferred tax assets/(liabilities) was as follows:

	2017	2016
Net deferred tax position, beginning of year	\$ 3,023	\$ 7,442
Deferred tax credit/(charge) to statement of income for the year	2,243	(2,140)
Deferred tax charge to other comprehensive income for the year	(2,050)	(2,279)
Net deferred tax position, end of year	\$ 3,216	\$ 3,023

Represented by:

	2017	2016
Deferred tax assets	\$ 11,476	\$ 10,674
Deferred tax liabilities	(8,260)	(7,651)
Net deferred tax position, end of year	\$ 3,216	\$ 3,023

The components of the net deferred tax position are:

	2017	2016
Decelerated tax depreciation	\$ (727)	\$ (354)
Loan loss provisions	5,581	5,628
Other provisions	3,948	890
Tax losses carried forward	3,553	4,067
Pension and other post-retirement benefit assets	(9,340)	(7,119)
Changes in fair value of available-for-sale investment securities in other comprehensive income	201	(89)
	\$ 3,216	\$ 3,023

The deferred tax assets include assets established on tax losses carried forward of \$11,541 (2016 - \$12,431), none will expire over the next seven years (2016 - \$ nil). The Group has tax losses of \$858,242 (2016 - \$820,405) for which no deferred tax assets have been recognized due to uncertainty of their recoverability. These losses will expire over the next seven years.

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### Note 18 | Retirement benefit assets and obligations

The Group has insured group health plans and a number of pension schemes established and regulated by relevant legislation in the territories in which the Group operates. The pension schemes are a mixture of defined benefit and defined contribution plans.

#### Plan characteristics, funding and risks

The benefits that members receive at retirement under the defined contribution plans depend on their account balances at retirement and the cost of purchasing an annuity. Most of the defined benefit pension plans are non-contributory and allow for additional voluntary contributions with benefits dependent on either highest average annual pensionable earnings in the last ten years of membership or highest inflation adjusted salary in any one of the last three years of membership. The defined benefit plans are fully integrated with the benefits provided by any national insurance or social security schemes in the different countries that are covered by the plans. The insured health plans allow for retirees to continue receiving health benefits during retirement. The plans require contributions to separate funds, are administered independently and are valued by independent actuaries every three years using the projected unit credit method.

#### Benefit changes

There were no material changes to the terms of the Group's defined benefit pension or post-retirement medical benefit plans in 2017 or 2016.

#### Risks

The defined benefit pension and post-retirement medical benefit plans expose the Group to actuarial risks, such as longevity risk, currency risk, interest rate risk, market risk (investment risk) and health care cost inflation risk arising in the relevant sectors.

#### Plan governance

The Group is responsible for the establishment of the plans and oversight of their administration. The Bank's Board of Directors has delegated powers and authorities to a Pension Steering Committee ("PSC") as set out in its mandate to that committee. The PSC has established Management Committees ("MC") and an Investment Sub-Committee ("ISC") as advisory sub-committees and delegated to each of them certain of its responsibilities in connection with the management and administration of the relevant plans and the investment of plan assets. A separate trust fund has been established for each plan to receive and invest contributions and pay benefits due under each plan. All benefits are calculated and paid out in accordance with the rules of the pension plan. Funds are physically held by a trustee or trustees (whether corporate or individual) as appointed in accordance with the Trust Deeds. Each year, the PSC with input from the ISC and MC reviews the level of funding in the plans. Such a review includes the asset-liability matching strategy and investment risk management policy. The PSC decides its contribution based on the results of this annual review. The plan assets include significant investments in quoted equity shares and bonds.

#### Amounts recognized on the consolidated statement of financial position

The following tables present the financial position of our defined benefit pension and post-retirement medical benefit plans in which the Group operates.

The total expense relating to the contributory plans charged for the year was \$5,159 (2016 - \$4,922), which represents contributions to defined contribution plans by the Group at rates specified in the rules of the plan. Refer to note 5.

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

	Defined benefit pension plans		Post-retirement medical benefits	
	2017	2016	2017	2016
Fair value of the plan assets	\$ 394,949	\$ 364,813	\$ -	\$ -
Present value of the obligations	(312,453)	(287,992)	(22,160)	(22,973)
<b>Net retirement benefit assets/(obligations)</b>	<b>\$ 82,496</b>	<b>\$ 76,821</b>	<b>\$ (22,160)</b>	<b>\$ (22,973)</b>

The pension plan assets include the Bank's common shares with a fair value of \$1,428 (2016 - \$1,255).

Changes in the fair value of the defined benefit pension plan assets were as follows:

	2017	2016
Opening fair value of plan assets	\$ 364,813	\$ 315,287
Interest income on plan assets	40,132	33,362
Contributions by employer	1,341	34,235
Benefits paid	(10,841)	(14,385)
Foreign exchange translation losses	944	(1,923)
Assets transferred out	(684)	(873)
Plan administration costs	(756)	(890)
<b>Closing fair value of plan assets</b>	<b>\$ 394,949</b>	<b>\$ 364,813</b>

Changes in the present value of the obligations for defined benefit pension plans were as follows:

	2017	2016
Opening obligations	\$ (287,992)	\$ (275,374)
Interest cost on defined benefit obligation	(19,909)	(19,188)
Current service costs	(6,668)	(6,335)
Benefits paid	10,841	14,385
Foreign exchange translation (losses)/gains	(363)	1,585
Actuarial (losses)/gains on obligations	(8,362)	(3,065)
<b>Closing obligations</b>	<b>\$ (312,453)</b>	<b>\$ (287,992)</b>

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
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Changes in the present value of the obligations for post-retirement medical benefits were as follows:

	2017	2016
Opening obligations	\$ (22,973)	\$ (37,518)
Interest costs	(1,485)	(2,465)
Current service costs	28	(488)
Curtailment loss	(231)	-
Benefits paid	1,197	979
Foreign exchange translation gains	6	49
Actuarial gains on obligations	1,354	16,470
Closing obligations	\$ (22,160)	\$ (22,973)

The Bank expects to contribute \$450 (2016 - \$4,291) to its defined benefit pension plan in the following year. The Plan Actuary of the Bank has recommended a Defined Benefit contribution holiday for the next three years. The contribution holiday is expected to last for six years if the existing surplus is to be fully amortized, and will be re-evaluated in the plans next triennial valuation.

The amounts recognized in the consolidated statement of income were as follows:

	Defined benefit pension plans		Post-retirement medical benefits	
	2017	2016	2017	2016
Current service costs	\$ 6,668	\$ 6,335	\$ (28)	\$ 488
Interest costs on defined benefit obligation	19,909	19,188	1,485	2,465
Interest income on plan assets	(25,815)	(22,614)	-	-
Curtailment (gains)/losses	-	-	231	-
Plan administration costs	756	882	-	-
Total amount included in staff costs (note 5)	\$ 1,518	\$ 3,791	\$ 1,744	\$ 2,953
Actual return on plan assets	\$ 39,660	\$ 33,362	\$ -	\$ -

The net re-measurement gain recognized in statement of other comprehensive income was as follows:

	Defined benefit pension plans		Post-retirement medical benefits	
	2017	2016	2017	2016
Actuarial gain on defined benefit obligation arising from:				
- Financial assumptions	\$ 10,911	\$ 2,890	\$ 300	\$ 527
- Experience adjustments	(2,548)	175	(1,654)	(16,997)
- Return on plan assets excluding interest income	(14,324)	(10,817)	-	-
Net re-measurement gain recognized in OCI	\$ (5,961)	\$ (7,752)	\$ (1,354)	\$ (16,470)

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
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The movements in the net asset/(obligations) recognized on the statement of financial position were as follows:

	Defined benefit pension plans		Post-retirement medical benefits	
	2017	2016	2017	2016
Balance, beginning of year	\$ 76,821	\$ 39,913	\$ (22,973)	\$ (37,518)
Charge for the year	(1,518)	(3,791)	(1,744)	(2,953)
Contributions by employer	1,341	34,235	-	-
Benefits paid	-	-	1,197	979
Foreign exchange translation gains/(losses)	575	(415)	6	49
Transfer of assets	(684)	(873)	-	-
Effect on statement of Other Comprehensive Income	5,961	7,752	1,354	16,470
Balance, end of year	\$ 82,496	\$ 76,821	\$ (22,160)	\$ (22,973)

The breakdown of the gross obligations between active members and inactive and retired members is as follows:

	Defined benefit pension plans		Post-retirement medical benefits	
	2017	2016	2017	2016
Active members	\$ (164,329)	\$ (148,714)	\$ (562)	\$ (83)
Inactive and retired members	(148,124)	(139,278)	(21,598)	(22,890)
	\$ (312,453)	\$ (287,992)	\$ (22,160)	\$ (22,973)

The average duration of the net asset/(obligations) at the end of the reporting year

	Defined benefit pension plans		Post-retirement medical benefits	
	2017	2016	2017	2016
Average duration, in years	17	17	13	11

## Notes to the Consolidated Financial Statements

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The major categories of plan assets and the actual (\$ in thousands and %) fair value of total plan assets were as follows:

	Main				Bahamas				Jamaica				Bahamas Trust			
	2017	2017	2016	2016	2017	2017	2016	2016	2017	2017	2016	2016	2017	2017	2016	2016
	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
<b>Quoted Equity instruments</b>																
- Canada	-	-	-	-	-	-	-	-	72	-	57	-	-	-	-	-
- U.S	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
- International	96	-	3,453	2%	-	-	997	1%	6,577	8%	3,862	8%	-	-	-	-
<b>Quoted Debt instruments</b>																
- Government bonds	6,797	3%	23,848	11%	665	1%	712	1%	7,387	39%	10,961	39%	507	8%	1,366	25%
- Corporate bonds	-	-	35,082	16%	-	-	-	-	2,811	1%	551	1%	-	-	-	-
- Inflation Adj. bonds	-	-	18,382	8%	-	-	-	-	-	-	1,363	4%	-	-	-	-
<b>Investment Funds</b>																
- U.S Equity	91,115	39%	-	-	80,110	69%	11,232	10%	-	-	-	-	4,434	70%	2,690	49%
- International Equity	48,747	21%	116,933	54%	994	1%	69,524	64%	-	-	-	-	-	-	-	-
- Fixed Income	67,899	29%	-	-	32,348	28%	22,014	20%	-	-	-	-	-	-	-	-
<b>Other</b>																
- Cash and Cash equiv.	20,700	9%	20,679	9%	2,597	2%	3,319	4%	9,159	26%	7,975	26%	1,382	22%	1,417	26%
- Other	-	-	-	-	-	-	-	-	8,948	22%	8,396	22%	-	-	-	-
	235,354	100%	28,377	100%	116,714	100%	107,798	100%	36,559	100%	33,165	100%	6,323	100%	5,473	100%

The principal actuarial assumptions used at the reporting date for the Group's plans are influenced significantly by the regions that each plan serves and the specific assumptions therefore were as follows:

	Defined benefit pension plans	
	2017	2016
Discount rate	3.75 - 9.0%	3.7 - 9.0%
Future salary increases	4.0 - 7.5%	4.0 - 7.5%
Future pension increases	0.0 - 5.5%	0.0 - 5.5%
	Post-retirement medical benefits	
	2017	2016
Discount rate	3.75 - 9.0%	4.05 - 9.0%
Premium escalation rate	6.0 - 8.0%	5.0 - 6.0%
Existing retiree age	60 - 65	60 - 65

## Notes to the Consolidated Financial Statements

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A quantitative sensitivity analysis for significant assumptions as at October 31, 2017 is as shown below:

Assumption	Sensitivity level	Impact on net defined benefit pension plans		Impact on Post-retirement medical benefits	
		Increase	Decrease	Increase	Decrease
Discount rate	1%	(48,147)	61,949	(2,481)	2,652
Future salary increases	0.50%	8,485	(7,903)	n/a *	n/a *
Future pension increases	0.50%	18,428	(16,675)	n/a *	n/a *
Premium escalation rate	1%	n/a *	n/a *	2,875	(2,389)
Existing retiree age	1	8,863	n/a *	3,492	n/a *

\* n/a - not applicable

The sensitivity analysis presented above is indicative only, and should be considered with caution as they have been calculated in isolation without changes in other assumptions. In practice, changes in one assumption may result in changes in another which may magnify or counteract the disclosed sensitivities.

The sensitivity analysis has been determined based on a method that extrapolates the impact on the net defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The following payments are expected benefit payments to be made in the future years out of the defined benefit plan obligation:

	2017	2016
Within the next 12 months	\$ 8,032	\$ 7,648
Between 2 and 5 years	39,956	37,217
Between 5 and 10 years	75,661	70,437
<b>Total expected payment</b>	<b>\$ 123,649</b>	<b>\$ 115,302</b>

### FirstCaribbean International Bank Limited Retirement Plan

The last actuarial valuation was conducted as at November 1, 2016 and revealed a fund surplus of \$26,289.

### FirstCaribbean International Bank (Bahamas) Limited Retirement Plan

The last actuarial valuation was conducted as at November 1, 2016 and revealed a fund surplus of \$21,133.

### FirstCaribbean International Bank (Jamaica) Limited Retirement Plan

The last actuarial valuation was conducted as at November 1, 2015 and revealed a fund surplus of \$14,226.

### CIBC Trust Company (Bahamas) Limited Retirement Plan

The last actuarial valuation was conducted as at November 1, 2015 and revealed a fund deficit of \$397.



## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

### Note 19 | Intangible assets

Goodwill	2017	2016
Cost, beginning and end of year	\$ 218,961	\$ 218,961
Net book value, end of year	\$ 218,961	\$ 218,961

#### Impairment tests for goodwill

Goodwill is allocated to the Group's cash-generating units (CGUs) identified according to country of operation. This allocation is presented below:

	2017	2016
Barbados (Wealth Management Operations)	\$ 17,040	\$ 17,040
Bahamas	62,920	62,920
Cayman	105,369	105,369
Trinidad	4,260	4,260
Curaçao	29,372	29,372
	\$ 218,961	\$ 218,961

The carrying amount of goodwill is reviewed annually for impairment and whenever there are events or changes in circumstances, which indicate that the carrying amount may not be recoverable. The goodwill impairment test is performed by comparing the recoverable amount of the CGU to which goodwill has been allocated, with the carrying amount of the CGU including goodwill, with any deficiency recognized as impairment to goodwill. The recoverable amount for each CGU has been determined using value-in-use calculations that are estimated using five-year cash flow projections along with an estimate of capital required to support ongoing operations. The five-year cash flow projections have been approved by management.

Based on the impairment testing performed during the fourth quarter of fiscal 2017, we have determined that the estimated recoverable amount of the CGU's was in excess of their carrying amounts. As a result, no impairment charge was recognized during 2017.

#### Key assumptions used for value-in-use calculations

A description of each assumption on which management has based its cash flow projections for the period covered by the most recent forecasts is noted below. Key assumptions are those to which the CGU's recoverable amount is most sensitive, which include the discount and growth rates. The discount rates were determined based on the following primary factors: (i) the risk-free rate, (ii) an equity risk premium, (iii) beta adjustment to the equity risk premium based on a review of betas of comparable financial institutions in the region, and (iv) a country risk premium. The growth rates are based on management's expectations of real growth but does not exceed the long-term average growth rate for the country in which the CGU operates.

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

	Discount Rate (%)		Growth Rate (%)	
	2017	2016	2017	2016
Barbados (Wealth Management Operations)	16	15	1	1
Bahamas	13	13	1	2
Cayman	10	10	3	3
Trinidad	6	13	1	1
Curaçao	13	13	1	1

Estimation of the recoverable amount is an area of significant judgment. Reductions in the estimated recoverable amount could arise from various factors, such as, reductions in forecasted cash flows, an increase in the assumed level of required capital, and any adverse changes to the discount rate or the growth rate, either in isolation or in any combination thereof.

We estimated that a 10% reduction in forecasted cash flows or a 1% rise in the discount rate would not significantly impact the recoverable values of Bahamas, Barbados, Cayman, Trinidad and Curacao CGU's to result in any goodwill impairment at October 31, 2017. The recoverable value of Barbados (Wealth Management Operations) CGU would reduce by \$3,907 and \$2,396 based on the sensitivity scenarios presented.

These sensitivities are indicative only and should be considered with caution, as the effect of the variation in each assumption on the estimated recoverable amount is calculated in isolation without changing any other assumptions. In practice, changes in one factor may result in changes in another, which may magnify, counteract or obfuscate the disclosed sensitivities.

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

### Note 20 | Customer deposits

	Payable on demand	Payable after notice	Payable at a fixed date	2017	2016
Individuals	\$ 922,753	\$ 1,957,650	\$ 1,290,632	\$ 4,171,035	\$ 3,263,893
Business & Sovereign	3,512,070	917,791	1,646,320	6,076,181	5,804,636
Banks	34,550	9	76,492	111,051	77,049
	4,469,373	2,875,450	3,013,444	10,358,267	9,145,578
Add: Interest payable	619	276	12,369	13,264	9,932
	\$ 4,469,992	\$ 2,875,726	\$ 3,025,813	\$ 10,371,531	\$ 9,155,510

The average effective rate of interest on customer deposits during the year was 0.5% (2016 - 0.5%).

### Note 21 | Other liabilities

	2017	2016
Accounts payable and accruals	\$ 153,411	\$ 127,254
Restructuring costs	1,691	3,765
Amounts due to related parties	5,617	14,053
	\$ 160,719	\$ 145,072

The amounts due to related parties are due to CIBC entities and are interest-free with no fixed terms of repayment.

During 2013, the Group embarked on a restructuring plan which aimed to enhance its long term competitiveness through reductions in costs, duplication and complexity in the years ahead. Included in other liabilities is a related provision for severance of \$566 (2016 - \$1,555) and other costs of \$ Nil (2016 - \$334). The movement in the provision during the year related primarily to accrual adjustments and payments made by the Group.

### Note 22 | Debt securities in issue

	2017	2016
Senior unsecured notes issued	\$ 182,092	\$ 167,715
Subordinated notes issued	29,159	29,325
Add: Interest payable	1,750	1,257
	\$ 213,001	\$ 198,297

## Notes to the Consolidated Financial Statements

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The Group holds four debt issues which are outstanding guaranteed obligations. The TT\$195 million issue is subordinated to the claims of depositors and other creditors. The terms and conditions of the notes issued are as follows:

Subsidiary	Description	Contractual maturity date	Interest rate	2017	2016
FirstCaribbean (Trinidad & Tobago) Limited	TT\$195 million term notes	September 23, 2018	Fixed (1)	\$ 29,159	\$ 29,325
FirstCaribbean (Trinidad & Tobago) Limited	TT\$480 million senior bonds	October 20, 2018 December 22, 2017	Fixed (2)	143,554	144,369
FirstCaribbean (Jamaica) Limited	J\$3 billion senior bonds	January 31, 2018	Fixed (3)	23,716	23,346
FirstCaribbean (Jamaica) Limited	J\$1.875 billion senior bonds	December 9, 2019	Fixed (4)	14,822	-
				\$ 211,251	\$ 197,040

- (1) The interest on the notes was fixed for the first two years at 7.90%; then fixed for the next three years at 8.15%; thereafter fixed at 8.75% for the remaining term. Effective September 2012, the subordinated notes were amended, and the maturity date was extended to September 2018 and the interest was reduced to 4.35% per annum for the remaining term. The average effective interest rate was 4.35% (2016 - 4.35%).
- (2) Two medium term notes were issued during 2016 for TT\$480 million each. The interest rate was 2.25% and 3.45% for three years while the average effective interest rate was 2.33% and 3.55% respectively. These notes are guaranteed by CIBC.
- (3) The interest rate is fixed at 9.25% for one year and variable at 6 month weighted average Treasury bill yield plus 190bps per annum for year two-three. The average effective interest rate was 8.05% (2016 - 8.16%). This note is guaranteed by CIBC.
- (4) Two medium term notes were issued during 2017 for J\$1.875 billion. The effective interest rate was 7.65%. These notes are guaranteed by CIBC.

The Group has not had any defaults of principal, interest or other breaches with respect to these instruments during the years ended 2017 and 2016.

### Note 23 | Issued capital

	2017	2016
Balance, beginning and end of year	\$ 1,193,149	\$ 1,193,149

The Bank is entitled to issue an unlimited number of common shares with no par value. Common shareholders are entitled to attend and vote at all meetings of shareholders. Common shareholders have one vote for each share owned.

The Bank has 1,577,094,570 common shares issued and outstanding at the end of both years.

### Capital

#### Objectives, policies and procedures

Capital strength provides protection for depositors and creditors and allows the Group to undertake profitable business opportunities as they arise. Our objective is to employ a strong and efficient capital base.

No changes were made in the objectives, policies or processes for managing capital during the years ended October 31, 2017 and 2016.

## Notes to the Consolidated Financial Statements

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### Regulatory requirements

Our regulatory capital requirements are determined in accordance with guidelines issued by our banking regulators across the region and in the case of Barbados, by the Central Bank of Barbados. These guidelines evolved from the framework of risk-based capital standards developed by the Basel Committee-Bank for International Settlement (BIS).

BIS standards require that banks maintain minimum Tier I and Tier I & Tier II ratios of 4% and 8% respectively. The Central Bank of Barbados has established that FirstCaribbean International Bank Limited maintains minimum ratios of 7% and 14% respectively. During the year, we have complied in full with all of our regulatory capital requirements.

### Regulatory capital

Regulatory capital consists of Tier I and Tier II capital, less certain deductions. Tier I capital comprises common stock, retained earnings, and non-controlling interests in consolidated subsidiaries, less goodwill and other deductions. Tier II capital principally comprises hybrid capital instruments such as subordinated debt and general provisions and 45% of revaluation reserves on available-for-sale securities.

As at October 31, 2017, Tier I and Tier I & Tier II capital ratios were 18% and 20% respectively (2016 - 19% and 21% respectively).

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

### Note 24 | Reserves

	2017	2016
Statutory and general banking reserves	\$ 297,503	\$ 285,835
Revaluation reserve - available-for-sale investment securities	(7,395)	(6,011)
Revaluation reserve - buildings	2,846	2,846
Translation reserve	(65,489)	(66,722)
Contributed surplus reserve	3,119	3,119
Retirement benefit reserve	6,910	1,499
Reverse acquisition reserve	(463,628)	(463,628)
Total reserves	\$ (226,134)	\$ (243,062)

#### Statutory and general banking reserves

	2017	2016
Balance, beginning of year	\$ 285,835	\$ 268,329
Transfers from retained earnings	11,668	17,506
Balance, end of year	\$ 297,503	\$ 285,835

Statutory reserves represent accumulated transfers from retained earnings in accordance with local legislation and general banking reserves represent transfers from retained earnings to meet qualifying capital requirements under local legislation which are not distributable.

#### Revaluation reserve - available-for-sale investment securities

	2017	2016
Balance, beginning of year	\$ (6,011)	\$ (11,550)
Net (losses)/gains on available-for-sale investment securities	(1,384)	5,539
Balance, end of year	\$ (7,395)	\$ (6,011)

Unrealised gains and losses arising from changes in the fair value of securities classified as available-for-sale are recognised in other comprehensive income and are reflected in the revaluation reserve.

#### Revaluation reserve - building

	2017	2016
Balance, beginning and end of year	\$ 2,846	\$ 2,846

This reserve represents the carrying amount arising on revaluation of buildings recognised in other comprehensive income.

## Notes to the Consolidated Financial Statements

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### Translation reserve

	2017	2016
Balance, beginning of year	\$ (66,722)	\$ (53,450)
Net exchange gains/(losses) on translation of foreign operations	1,233	(13,272)
Balance, end of year	\$ (65,489)	\$ (66,722)

On consolidation, exchange differences arising from the translation of the net investment in foreign operations are recognized in other comprehensive income and are reflected in the translation reserve.

### Contributed surplus reserve

	2017	2016
Balance, beginning and end of year	\$ 3,119	\$ 3,119

This reserve represents the settlement of certain obligations on behalf of the Bank by the parent.

### Retirement benefit reserve

	2017	2016
Balance, beginning of year	\$ 1,499	\$ (19,123)
Re-measurement gains on retirement benefit plans	5,286	21,149
Non-controlling interest in subsidiary	125	(527)
Balance, end of year	\$ 6,910	\$ 1,499

Gains and losses arising from re-measurement of retirement benefit plans in other comprehensive income are reflected in this reserve.

### Reverse acquisition reserve

	2017	2015
Balance, beginning and end of year	\$ (463,628)	\$ (463,628)

Under the combination on October 11, 2002, CIBC West Indies became the legal parent company with Barclays transferring its operations to subsidiaries of CIBC West Indies in exchange, ultimately, for common shares and newly created classes of non-voting and preference shares of CIBC West Indies. Barclays was identified as the acquirer as the fair value of its business prior to the combination was significantly greater than the fair value of CIBC West Indies' business and as a result Barclays had the greater economic interest. This situation is described by IFRS as a reverse acquisition.

In accordance with IFRS, the equity of the Bank at October 11, 2002 (the date of the combination) comprised the equity of Barclays (\$135,290) together with the fair value of the consideration given to acquire CIBC West Indies (\$848,149). However, legally the share capital and statutory reserves of the Bank comprise the issued share capital and statutory reserves of CIBC West Indies plus the shares issued to effect the combination, recorded at fair value. The reverse acquisition reserve is therefore the difference between the legally required share capital and statutory reserves together with the retained earnings of Barclays, and the equity of the Bank presented in accordance with IFRS.

## Note 25 | Dividends

As at October 31, 2017, the Directors recommended for approval a final common share dividend, which is not reflected in these financial statements, of two point five cents (\$0.025) per common share (2016 - \$0.025), bringing the total dividend for 2017 to five cents \$0.05 per common share (2016 - \$0.045).

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

### Note 26 | Other employee benefits

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#### Long-term incentive plan

The Group operates a long-term incentive plan, whereby under the rules of the plan, cash based awards are granted to employees on a discretionary basis and vest over varying periods. The awards granted in 2017 amounted to \$4,664 (2016 - \$2,663). The amounts expensed during the year related to these cash awards were \$3,649 (2016 - \$3,131).

#### Employee share purchase plan

Under our employee share purchase plan, qualifying employees can choose each year to have up to 10% of their eligible earnings withheld to purchase common shares in the Bank. The Bank matches 50% of the employee's contribution amount, up to a maximum contribution of 6% of eligible earnings, depending upon length of service and job level. The Bank's contributions vest after employees have two years of continuous participation in the plan, and all subsequent contributions vest immediately. All contributions are paid into a trust and used by the plan trustees to purchase common shares in the open market. The Bank's contributions are expensed as incurred and totalled \$1,247 in 2017 (2016 - \$1,094).

### Note 27 | Related party transactions and balances

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The Group's major shareholder is CIBC.

A number of banking transactions are entered into with related parties in the normal course of business. The key related party balances and transactions included in the Group's financials are disclosed below. During 2012, the Group loaned a wholly-owned US subsidiary of the major shareholder \$500 million in order to deploy excess liquidity. The loan matured on April 16, 2017 and was replaced with another \$500 million loan to a CIBC owned Cayman Islands subsidiary, CIBC Capital Funding (Cayman) LLC. This new loan will mature on April 30, 2022 and yields 3 Month LIBOR plus 3.25%.

The loan may be prepaid by the borrower at its option, in whole or in part, on any business day on giving not less than five (5) business days notice to the Group.



## Notes to the Consolidated Financial Statements

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	Directors and key management personnel		Major shareholder	
	2017	2016	2017	2016
<b>Asset balances:</b>				
Cash and due from banks	\$ -	\$ -	\$ 1,210,745	\$ 439,260
Loans and advances to customers	5,597	6,384	505,893	500,770
Derivative financial instruments	-	-	3,922	2,078
<b>Liability balances:</b>				
Customer deposits	8,697	7,561	38,997	14,422
Derivative financial instruments	-	-	13,475	36,661
Due to banks	-	-	19,304	14,053
<b>Revenue transactions:</b>				
Interest income earned	175	248	22,412	18,440
Other revenue	3	3	609	516
Other income from derivative relationship	-	-	18,078	4,595
<b>Expense transactions:</b>				
Interest expense incurred	95	103	14,156	11,672
Other expenses for banking and support services	-	-	9,959	7,322

The Group obtains a number of services through its parent, CIBC. These services include infrastructure and web hosting, corporate credit and operational support, cards application support, project management, information security management and other miscellaneous services. The cost of these services amounted to \$9,959 (2016 - \$7,322).

Key management compensation	2017	2016
Salaries and other short-term benefits	\$ 8,050	\$ 7,800
Post-employment benefits	314	259
Long-term incentive benefits	2,304	2,117
	\$ 10,668	\$ 10,176

### Non-executive directors' remuneration

A listing of the members of the Board of Directors is included within the Group's Annual Report. In 2017, the total remuneration for the non-executive directors was \$350 (2016 - \$370). The executive director's remuneration is included under key management compensation.

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### Note 28 | Commitments, guarantees and contingent liabilities

The Bank conducts business involving letters of credit, guarantees, performance bonds and indemnities, which are not reflected in the statement of financial position.

	2017	2016
Letters of credit	\$ 143,033	\$ 165,342
Loan commitments	646,844	641,608
Guarantees and indemnities	68,968	65,066
	\$ 858,845	\$ 872,016

The Group is the subject of legal actions arising in the normal course of business. Management considers that the liability, if any, of these actions would not be material beyond what is already provided for in these financial statements.

### Note 29 | Future rental commitments under operating leases

As at October 31 the Group held leases on buildings for extended periods. The future rental commitments under these leases were as follows:

	2017	2016
Not later than 1 year	\$ 12,042	\$ 10,813
Later than 1 year and less than 5 years	30,924	28,025
Later than 5 years	13,905	6,023
	\$ 56,871	\$ 44,861

### Note 30 | Fiduciary activities

The Group provides custody and trustee discretionary investment management services to third parties. Those assets that are held in a fiduciary capacity are not included in these financial statements. At the reporting date, the Group had investment assets under administration on behalf of third parties amounting to \$50,388,956 (2016 - \$50,006,353).

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### Note 31 | Business segments

The Group's operations are organized into four segments: Retail, Business and International Banking ("RBB"), Corporate and Investment Banking ("CIB") and Wealth Management ("WM"), which are supported by the functional units within the Administration ("Admin") segment (which includes Treasury, Finance, HR, Technology & Operations, Risk and Other). The Administration segment results include credits or capital charges for Treasury market-based cost of funds on assets, liabilities and capital; the offset of the same for RBB, CIB, and WM earnings unattributed capital remains in Administration.

Management monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. During the year, the economic profit/(loss) measure was changed to net income to better align with enterprise-wide financial analysis and capital optimization models. The changes impacted the segment results, however there was no impact on consolidated net income resulting from these reclassifications. Prior period amounts were reclassified accordingly.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties. We review our transfer pricing methodologies on an ongoing basis to ensure they reflect changing market environments and industry practices.

Transactions between the business segments are on normal commercial terms and conditions.

Segment assets and liabilities comprise operating assets and liabilities, being the majority of the statement of financial position, but exclude intangible assets. Securities and cash placements are normally held within the Treasury unit within the Administration segment.

#### Changes made to business performance measurement

The following changes were made during 2017:

- Cost allocation methodology updated from a direct or indirect expense allocation to a service model allocation.
- Earnings on capital measure included to fund transfer of excess earnings from legal capital to SBU's.
- Income taxes allocation included to assign the effective corporation tax impact to the SBU's.

#### 2017 Segment reporting

	RBB	CIB	WM	Admin	2017
External revenue	\$ 145,541	\$ 166,565	\$ (8,640)	\$ 75,813	\$ 379,279
Internal revenue	16,043	6,694	42,206	(64,943)	-
Net interest income	161,584	173,259	33,566	10,870	379,279
Operating income	66,360	46,037	46,699	8,998	168,094
	227,944	219,296	80,265	19,868	547,373
Depreciation	8,882	790	830	12,475	22,977
Operating expenses	90,266	26,684	30,848	201,304	349,102
Indirect expenses	92,280	88,169	29,832	(210,281)	-
Loan loss impairment	18,772	5,556	131	-	24,459
Income before taxation	17,744	98,097	18,624	16,370	150,835
Income tax expense	433	9,304	(469)	43	9,311
Net income/(loss) for the year	\$ 17,311	\$ 88,793	\$ 19,093	\$ 16,327	\$ 141,524

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Total assets and liabilities by segment are as follows:

	RBB	CIB	WM	Admin	2017
Segment assets	\$ 2,504,136	\$ 3,388,698	\$ 59,122	\$ 6,044,449	\$ 11,996,405
Unallocated assets	-	-	-	254,764	254,764
<b>Total assets</b>					<b>12,251,169</b>
Segment liabilities	\$ 3,555,560	\$ 3,253,424	\$ 3,649,574	\$ 335,529	\$ 10,794,087
Unallocated liabilities	-	-	-	14,872	14,872
<b>Total liabilities</b>					<b>\$ 10,808,959</b>

### 2016 Segment reporting

	RBB	CIB	WM	Admin	2016
External revenue	\$ 143,158	\$ 163,082	\$ (4,855)	\$ 68,468	\$ 369,853
Internal revenue	16,805	10,611	33,534	(60,950)	-
Net interest income	159,963	173,693	28,679	7,518	369,853
Operating income	63,584	43,168	45,165	12,010	163,927
	<b>223,547</b>	<b>216,861</b>	<b>73,844</b>	<b>19,528</b>	<b>533,780</b>
Depreciation	6,713	850	988	9,366	17,917
Operating expenses	91,171	25,668	31,435	191,249	339,523
Indirect expenses	85,697	86,707	28,208	(200,612)	-
Loan loss impairment	14,233	3,439	(367)	-	17,305
Income before taxation	25,733	100,197	13,580	19,524	159,035
Income tax expense	1,594	9,900	(143)	4,348	15,699
<b>Net income for the year</b>	<b>\$ 24,139</b>	<b>\$ 90,297</b>	<b>\$ 13,723</b>	<b>\$ 15,176</b>	<b>\$ 143,336</b>

Total assets and liabilities by segment are as follows:

	RBB	CIB	WM	Admin	2016
Segment assets	\$ 2,428,642	\$ 3,336,040	\$ 43,772	\$ 4,903,535	\$ 10,711,989
Unallocated assets	-	-	-	253,676	253,676
<b>Total assets</b>					<b>\$ 10,965,665</b>
Segment liabilities	\$ 3,403,483	\$ 3,082,200	\$ 2,745,119	\$ 342,939	\$ 9,573,741
Unallocated liabilities	-	-	-	16,531	16,531
<b>Total liabilities</b>					<b>\$ 9,590,272</b>

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### Note 32 | Financial risk management

#### Introduction

Risk is inherent in the Group's activities but is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposures relating to his or her responsibilities. The Group is exposed to credit risk, liquidity risk, market risk, and operating risk.

By its nature, the Group's activities are principally related to the use of financial instruments. The Group accepts deposits from customers at both fixed and floating rates and for various periods and seeks to earn above average interest margins by investing these funds in high quality assets. The Group seeks to increase these margins by consolidating short-term funds and lending for longer periods at higher rates whilst maintaining sufficient liquidity to meet all claims that might fall due.

The Group also seeks to raise its interest margins by obtaining above average margins, net of provisions, through lending to commercial and retail borrowers with a range of credit standings. The Group also enters into guarantees and other commitments such as letters of credit and performance and other bonds.

#### Credit risk

Credit risk primarily arises from direct lending activities, as well as trading, investment and hedging activities. Credit risk is defined as the risk of financial loss due to a borrower or counterparty failing to meet its obligations in accordance with agreed terms.

#### Process and control

The Risk Management Team is responsible for the provision of the Group's adjudication, oversight and management of credit risk within its portfolios. The Credit Executive Committee (CrExCo) has responsibility for monitoring credit metrics, providing direction on credit issues and making recommendations on credit policy.

The Risk Management Team is guided by the Group's Delegation of Authority policy which is based on the levels of exposure and risk. Credits above the discretion delegated to certain front line employees are approved by Risk Management and where applicable by the Credit Committee and the Finance Risk & Conduct Review Committee of the Board (FRCRC). The FRCRC also has the responsibility for approving credit policies and key risk limits including portfolio limits, which are reviewed annually.

#### Credit risk limits

Credit risk limits are established for all loans (mortgages, personal, business & sovereign) for the purposes of diversification and managing concentration. Limits are also established for individual borrowers, groups of related borrowers, industry sectors, individual countries and geographic regions and also for products and portfolios. Such risks are monitored on a revolving basis and the limits are subject to an annual or more frequent review.

The exposure to any one counterparty including banks and brokers is further restricted by sub-limits, which include exposures not recognised in the statement of financial position, and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed in part by obtaining collateral including corporate and personal guarantees.

## Notes to the Consolidated Financial Statements

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### Credit Valuation Adjustment (CVA)

A CVA is determined using the fair value based exposure we have on derivative contracts. We believe that we have made appropriate fair value adjustments to date. The establishment of fair value adjustments involves estimates that are based on accounting processes and judgments by management. We evaluate the adequacy of the fair value adjustments on an ongoing basis. Market and economic conditions relating to derivative counterparties may change in the future, which could result in significant future losses. The CVA is driven off market-observed credit spreads or proxy credit spreads and our assessment of the net counterparty credit risk exposure. In assessing this exposure, we also take into account credit mitigants such as collateral, master netting arrangements, and settlements through clearing houses.

### Collateral

The Group employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advanced, which is common practice. The Group implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances to customers are:

- Mortgages over residential properties
- Charges over business assets such as premises, inventory, accounts receivable and equipment
- Charges over financial instruments such as debt securities and equities

The Group's credit risk management policies include requirements relating to collateral valuation and management, including verification requirements and legal certainty. Valuations are updated periodically depending upon the nature of the collateral. Management monitors the market value of collateral and requests additional collateral in accordance with the underlying agreement during its periodic review of loan accounts in arrears. Policies are in place to monitor the existence of undesirable concentration in the collateral supporting the Group's credit exposure.

### Geographic distribution

The following table provides a geographic distribution of gross drawn and undrawn loans and advances to customers which therefore excludes provisions for impairment, interest receivable and unearned fee income.

	Drawn	Undrawn	Gross maximum exposure 2017	Drawn	Undrawn	Gross maximum exposure 2016
Barbados	\$ 1,342,293	\$ 139,386	\$ 1,481,679	\$ 1,315,616	\$ 178,767	\$ 1,494,383
Bahamas	1,901,482	103,158	2,004,640	1,859,083	118,755	1,977,838
Cayman	1,080,000	138,403	1,218,403	1,131,028	125,562	1,256,590
Eastern Caribbean	663,626	106,211	769,837	667,526	90,393	757,919
Jamaica	404,402	73,190	477,592	351,586	34,408	385,994
BVI	158,145	30,920	189,065	145,420	44,446	189,866
Curaçao	231,743	9,642	241,385	245,854	2,890	248,744
Trinidad	352,906	18,563	371,469	329,191	14,957	344,148
Other	457,091	27,371	484,462	442,354	31,430	473,784
	\$ 6,591,688	\$ 646,844	\$ 7,238,532	\$ 6,487,658	\$ 641,608	\$ 7,129,266

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### Exposures by industry groups

The following table provides an industry-wide breakdown of gross drawn and undrawn loans and advances to customers, which therefore excludes provisions for impairment, interest receivable and unearned fee income.

	Drawn	Undrawn	Gross maximum exposure 2017	Drawn	Undrawn	Gross maximum exposure 2016
Agriculture	\$ 16,688	\$ 1,266	\$ 17,954	\$ 12,878	\$ 1,188	\$ 14,066
Sovereign	940,886	15,113	955,999	1,046,709	11,001	1,057,710
Construction	319,976	48,090	368,066	308,887	12,778	321,665
Distribution	427,548	145,813	573,361	413,442	133,524	546,966
Education	380	-	380	481	-	481
Electricity, gas & water	156,684	35,074	191,758	185,336	45,791	231,127
Fishing	3,737	2,949	6,686	11,306	934	12,240
Health & social work	30,977	1,785	32,762	27,403	-	27,403
Hotels & restaurants	217,724	12,015	229,739	220,859	24,080	244,939
Individuals & individual trusts	2,328,216	268,916	2,597,132	2,225,250	252,689	2,477,939
Manufacturing	120,116	23,495	143,611	109,454	34,172	143,626
Mining & quarrying	9,036	284	9,320	9,310	173	9,483
Miscellaneous	825,001	55,840	880,841	714,365	66,466	780,831
Other depository corporations	-	3,900	3,900	-	3,900	3,900
Other financial corporations	576,803	17,199	594,002	566,677	30,652	597,329
Real estate, renting & other activities	480,128	11,481	491,609	511,411	20,104	531,515
Recreational, personal & community work	5,058	102	5,160	-	-	-
Transport, storage & communications	132,730	3,522	136,252	123,890	4,156	128,046
	\$ 6,591,688	\$ 646,844	\$ 7,238,532	\$ 6,487,658	\$ 641,608	\$ 7,129,266

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### Derivatives

The Group maintains strict control limits on net open derivative positions, i.e., the difference between purchase and sale contracts, by both amount and term. At any one time the amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Group (i.e. assets), which in relation to derivatives is only a small fraction of the contract or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is usually obtained for credit risk exposures on these instruments.

### Master-netting arrangements

The Group restricts its exposure to credit losses by entering into master-netting arrangements with counterparties with whom it undertakes a significant volume of transactions. Master-netting arrangements do not generally result in an offset of statement of financial position assets and liabilities, as transactions are usually settled on a gross basis. However, the credit risk associated with favourable contracts is reduced by a master-netting arrangement to the extent that if an event of default occurs, all amounts with the counterparty are terminated and settled on a net basis. The Group's overall exposure to credit risk on derivative instruments subject to master-netting arrangements can change substantially within a short period since it is affected by each transaction subject to the arrangement.

### Credit-related instruments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods or appropriate assets to which they relate and therefore carry less risk than a direct borrowing.

Commitments to extend credit represent the unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group monitors the term of maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

### Maximum exposure to credit risk

The following table shows the maximum exposure to credit risk for the components of the statement of financial position. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting and collateral arrangements. Where financial instruments are recorded at fair value, the amounts shown represent the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values.



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	Gross maximum exposure	
	2017	2016
Balances with Central Banks	\$ 902,258	\$ 868,142
Due from banks	1,929,375	1,035,980
Derivative financial instruments	5,828	8,889
Investment securities		
- Government debt securities	1,382,703	1,237,470
- Other debt securities	976,081	946,629
- Interest receivable	15,813	17,671
Loans and advances to customers		
- Mortgages	2,133,735	2,148,570
- Personal loans	629,303	568,554
- Business & Sovereign loans	3,828,650	3,770,534
- Interest receivable	53,004	50,079
Other assets	69,000	48,896
<b>Total</b>	<b>\$ 11,925,750</b>	<b>\$ 10,701,414</b>
Commitments, guarantees and contingent liabilities (Note 28)	858,845	872,016
<b>Total credit risk exposure</b>	<b>\$ 12,784,595</b>	<b>\$ 11,573,430</b>

### Geographical concentration

The following table reflects additional geographical concentration information.

2017	Total assets	Total liabilities	Commitments, guarantees and contingent liabilities	External revenues	Capital expenditure *	Non-current assets **
Barbados	\$ 5,030,489	\$ 4,047,734	\$ 201,290	\$ 177,722	\$ 25,404	\$ 77,908
Bahamas	3,263,685	2,611,669	140,217	161,752	1,930	95,490
Cayman	2,852,541	2,533,901	187,212	84,286	706	155,624
Eastern Caribbean	1,022,182	1,027,900	121,064	57,607	1,754	24,758
Jamaica	710,572	620,404	108,693	39,649	2,695	11,884
BVI	659,229	539,998	33,383	18,160	543	5,026
Curacao	641,686	529,539	15,178	18,273	46	1,766
Trinidad	637,333	550,496	20,881	12,702	1,619	4,371
Other	1,196,983	1,072,223	30,927	39,809	374	13,269
	16,014,700	13,533,864	858,845	609,960	35,071	390,096
Eliminations	(3,763,531)	(2,724,905)	-	(62,586)	-	(12,474)
	\$ 12,251,169	\$ 10,808,959	\$ 858,845	\$ 547,374	\$ 35,071	\$ 377,622

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2016	Total assets	Total liabilities	Commitments, guarantees and contingent liabilities	External revenues	Capital expenditure *	Non-current assets **
Barbados	\$ 4,878,590	\$ 3,861,255	\$ 266,495	\$ 290,772	\$ 21,419	\$ 81,729
Bahamas	2,861,880	2,247,392	174,045	157,822	3,905	95,655
Cayman	2,473,633	2,193,118	150,662	79,054	850	155,862
Eastern Caribbean	1,051,927	1,059,522	104,662	59,097	2,010	23,956
Jamaica	665,443	544,239	66,789	41,866	2,941	10,396
BVI	618,192	503,501	49,628	15,995	309	5,658
Curacao	598,493	495,414	8,422	17,427	219	625
Trinidad	653,312	570,764	17,071	11,158	206	1,418
Other	980,576	855,199	34,242	36,845	1,966	12,590
	14,782,046	12,330,404	872,016	710,036	33,825	387,889
Eliminations	(3,816,381)	(2,740,132)	-	(176,256)	-	(15,006)
	\$10,965,665	\$ 9,590,272	\$ 872,016	\$ 533,780	\$ 33,825	\$ 372,883

\* Capital expenditure is shown by geographical area in which the property and equipment or intangible assets are located.

\*\* Non-current assets relate only to property and equipment and intangible assets.

### Credit quality

A mapping between the grades used by the Group and the external agencies' ratings is shown in the table below. As part of the Group's risk-rating methodology, the risk assessed includes a review of external ratings of the obligor. The obligor rating assessment takes into consideration the Group's financial assessment of the obligor, the industry, and the economic environment of the country in which the obligor operates. In certain circumstances, where a guarantee from a third party exists, both the obligor and the guarantor will be assessed.

Grade description	Loans and advances to customers Days past due	Investment securities	
		Standard & Poor's equivalent	Moody's Investor Services
High grade	0-7	AAA to BBB-	Aaa to Baa3
Standard	8-60	BB+ to B-	Ba to B3
Substandard	61-89	CCC+ to CC	Caa1 to Ca
Impaired	90+	D	C

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A credit scoring methodology is used to assess Personal customers and a risk grading model is used for Commercial and Corporate customers. This risk-rating system is used for portfolio management, risk-limit setting, product pricing, and in the determination of economic capital.

The effectiveness of the risk-rating system and the parameters associated with the risk ratings are monitored within Risk Management and are subject to an annual review.

At the reporting date, investment securities were all rated standard or high grade. No securities were classified as 'impaired' in 2017 or in 2016. Cash balances and amounts due from banks are held with counterparties that are high grade including CIBC group entities.

The table below shows the credit quality by class of asset for gross loans and advances to customers, based on an ageing analysis of the portfolio. Amounts provided are before allowance for credit losses, after credit risk mitigation, valuation adjustments related to the financial guarantors, and collateral on agreements.

	Notes	High grade	Standard	Substandard	Impaired	2017
Loans and advances to customers						
-Mortgages		\$ 1,771,184	\$ 138,784	\$ 46,878	\$ 176,889	\$ 2,133,735
-Personal loans		567,526	16,853	3,817	41,107	629,303
-Business & Sovereign loans		3,570,266	136,081	7,353	114,950	3,828,650
<b>Total</b>	15	\$ 5,908,976	\$ 291,718	\$ 58,048	\$ 332,946	\$ 6,591,688

	Notes	High grade	Standard	Substandard	Impaired	2016
Loans and advances to customers						
-Mortgages		\$ 1,792,617	\$ 115,355	\$ 32,395	\$ 208,203	\$ 2,148,570
-Personal loans		501,392	11,678	2,924	52,560	568,554
-Business & Sovereign loans		3,508,795	95,243	8,840	157,656	3,770,534
<b>Total</b>	15	\$ 5,802,804	\$ 222,276	\$ 44,159	\$ 418,419	\$ 6,487,658

For our Business & Sovereign loans, we employ risk ratings in managing our credit portfolio. Business borrowers with elevated default risk are monitored on our Early Warning List. Early Warning List characteristics include borrowers exhibiting a significant decline in revenue, income, or cash flow or where we have doubts as to the continuing viability of the business. Early Warning List customers are often, but not always, also delinquent. As of October 31, 2017, Early Warning List customers in the medium to high risk category amounted to \$148,326 (2016 - \$144,384).

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### Market risk

Market risk is the risk that the fair value of future cash flows of financial instruments will fluctuate due to the change in market variables. Market risk arises from positions in securities and derivatives as well as from our core retail, wealth and corporate businesses. The key risks to the Group are foreign exchange, interest rate and credit spread. Market Risk within the Bank is a centralized group that is independent from the front line. The following sections give a comprehensive review of the Group's entire exposures.

#### *Policies and Standards*

The Group has a comprehensive policy for market risk management related to the identification, measurement, monitoring and control of market risks. This policy is reviewed and approved every two years by the Finance, Risk and Conduct Review Committee. The Board limits, which are approved annually, are used by the Bank to establish explicit risk tolerances expressed in terms of the three main risk measures mentioned below. There is a three tiered approach to limits at the Bank. The highest level is set at the Board. The second tier is delegated by the Chief Risk Officer and the third tier to the Business Unit, which limits traders to specific products and size of deals. Trading limits are documented through formal delegation letters and monitored using the Group's trading system.

#### *Process & Control*

Market risk measures are monitored with differing degrees of frequency dependent upon the nature of the risk. FX positions and certain Profit and Loss (P&L) measures are all measured daily whereas others such as stress tests and credit spread sensitivity are performed on a weekly or monthly basis. Detailed market risk compliance reports are produced and circulated to senior management on a monthly basis and a summary version supplied to the Board quarterly.

#### *Risk Measurement*

The bank has three main measures of market risk:

- Outright position, used predominantly for FX,
- Sensitivity to a 1 basis point move in a curve, used for both interest rate and credit spread risk,
- Stress scenarios based upon a combination of theoretical situations and historical events.

#### *Position*

This risk measure is used predominantly for the Group's foreign exchange business. The measure, monitored daily, focuses upon the outright long or short position in each currency from either the spot or trading position and on a structural basis. Any forward contracts or FX swaps are also incorporated.

#### *Sensitivity*

The main two measures utilized by the Group are the DV01 (delta value of a 1 basis point move, also known as the PV01 or present value of a 1 basis point move) and the CSDV01 (credit spread delta of a 1 basis point move). The DV01 measure is calculated for a 1 basis point move down in the yield curve. This generates the change in economic value by individual currency of a parallel shift down in the related yield curve. As curves rarely move in a parallel fashion it is measured across different tenors to ensure that there is no further curve risk of having; for example, a long position in the short end of the curve offset by a short position in the longer tenors. This is then utilized within the scenario analysis. The sensitivities are calculated on a post-structural basis that includes structural assumptions for core balances of non-contractual maturity positions. The CSDV01 sensitivity is a way to measure the risk of the interest rate spread between Treasury securities and the non-Treasury securities in the bond portfolio widening or narrowing.

#### *Stress testing & scenario analysis*

Stress testing and scenario analysis are designed to add insight to possible outcomes of abnormal (or tail event) market conditions and to highlight where risk concentrations could be a concern. The Group has two distinct approaches to this which are as follows:

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- For the hard currency testing it utilizes the suite of measures that the parent company has developed. The stress testing measures the effect on the hard currency portfolio values over a wide range of extreme moves in market prices. The stress testing methodology assumes no actions are taken or are able to be taken during the event to mitigate the risk, reflecting the decreased liquidity that frequently accompanies market shocks. The scenario analysis approach again for the Group's hard currency exposures simulate an impact on earnings of extreme market events up to a period of one quarter. Scenarios are developed using actual historical data during periods of market disruption, or are based upon hypothetical occurrence of economic or political events or natural disasters and are designed by economists, business leaders and risk managers. These tests are run on a monthly basis.
- The local currency stress tests are designed on a similar but smaller scale. For interest rate stresses, Market Risk in conjunction with Treasury consider the market data over approximately the last 10 years and identify the greatest curve or data point moves over both sixty and single days. These are then applied to the existing positions/sensitivities of the Group. This is performed and reported on a monthly basis as they do not tend to change rapidly.
- For foreign exchange stresses, the Group considers what the effect of a currency coming off a peg would have on the earnings of the Group. This is largely judgmental, as it has happened so infrequently in the region and it is supplemented by some historical reviews both within the region and in other areas where pegged currency regimes have existed or do exist.

### **Summary of key market risks**

Of the market risks arising from the various currencies, yield curves and spreads throughout the regional and broader international markets, the following risks are considered by management the most significant for the Group. (i) The risk of credit spreads widening in a similar fashion to the Credit Crisis of 2008 on bonds held within the investment portfolios, (ii) the low probability, high impact of a peg breaking between the USD and a local currency, particularly the BSD, impacting the structural long position of the bank. The largest interest rate risk run through multiple scenarios is that if the USD yield curve moves in a similar fashion to a 60 day period during the Subprime Crisis and Lehman Collapse. The following section highlights these key risks as well as some of the lesser ones that arise from the Group's ongoing banking operations.

### **Foreign Exchange Risk**

Foreign exchange (or currency) risk is defined as the risk that the value of a financial instrument will fluctuate as a result of changes in foreign exchange rates. A significant number of the regional currencies are pegged to the USD and hence the VaR measure is not appropriate and that is why more emphasis is put on the overall position limit and related stress tests. The Board has set limits on positions by currency and positions are monitored on a daily basis.

The Group also uses a measure to quantify non-trading foreign exchange risk, also referred to as structural foreign exchange risk. This considers the effect of currency change on the Group's net investment in foreign operations. Due to the size of investments in the Bahamas, Cayman, the Eastern Caribbean and Jamaica this significantly increases the Group's exposure to these currencies and is reflected in the "Total FX Position" columns.

The following table highlights the currencies that the Bank had significant exposures to at October 31, 2017. It also highlights the metrics used by the Group to measure, monitor and control that risk.

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				2017	2016			
Currency	Trading Position (Short)	Stressed VaR	Loss	Structural Position	Trading Position (Short)	Stressed VaR	Loss	Structural Position
	Long vs USD				Long vs USD			
Cayman Islands dollars	\$ (168,584)	Pegged	\$ 13,487	\$ 182,628	\$ (122,953)	Pegged	\$ 9,836	\$ 173,771
Trinidad and Tobago dollars	(3,954)	41	316	73,828	595	6	149	62,789
Barbados dollars	4,794	Pegged	1,438	12,865	(31,037)	Pegged	2,483	16,167
Bahamian dollars	2,463	Pegged	739	665,184	(1,006)	Pegged	81	625,811
Jamaican dollars	6,100	16	2,440	56,895	1,048	11	419	56,864
Eastern Caribbean dollars	(117,693)	Pegged	9,415	73,108	(56,104)	Pegged	4,488	744

### Interest Rate Risk

As described earlier, the Group utilizes a combination of high level Board limits to monitor risk as well as the more granular Chief Risk Officer's limits. The key interest risk measures are shown in the tables below with the second being a subset highlighting the currencies where the Group has their most significant interest rate exposures.

The following table shows the key measures for the Group:

	2017	2016
<b>Market risk metrics</b>		
Interest rate VaR - hard currency (HC)	\$ 1,097	\$ 1,180
Interest rate VaR - local currency (LC)	1,198	1,890
Interest rate VaR - total	1,934	1,380
Interest rate stress worst case loss of value - HC 1 day	454	318
Interest rate stress worst case loss of value - HC 60 days	34,347	22,137
Interest rate stress worst case loss of value - LC 1 day	2,744	2,588
Interest rate stress worst case loss of value - LC 60 days	17,456	17,148
DV01 HC	(166)	(105)
DV01 LC	(5)	43

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The following table shows the key measures for the significant currencies of the Group:

Currency	2017			2016		
	DV01	VaR	60 day stressed loss	DV01	VaR	60 day stressed loss
United States dollars	\$ (139)	\$ 1,024	\$ 28,972	\$ (87)	\$ 883	\$ 22,137
Trinidad and Tobago dollars	(6)	7	2,426	20	294	1,343
Barbados dollars	(22)	65	8,713	(11)	139	9,117
Bahamian dollars	21	36	1,622	22	-	1,981
Jamaican dollars	(5)	79	1,530	2	132	1,172
Eastern Caribbean dollars	5	1,051	556	10	971	1,303
Cayman Islands dollars	(9)	-	1,805	(8)	-	1,502

\*United States Dollar - 60 Day stressed loss represents the Hard Currency (USD/EUR/CAD) loss. VaR is conventionally reported as a positive number.

### Credit Spread Risk

Credit spread exists as the benchmark curve and the reference asset curves either converge or diverge. The Group has two portfolios that have a material amount of credit spread risk. The risk is measured using an estimated CSDV01 and stress scenarios. The results of these are reported monthly to senior management.

### Credit spread risk by Operating Company (OPCO)

	2017								
	Locally Issued Hard Dollar Bonds			Non-Regional Hard Dollar Bonds			Total		
	Credit Spread			Credit Spread			Credit Spread		
	Notional	DV01	Stress Loss	Notional	DV01	Stress Loss	Notional	DV01	Stress Loss
Bahamas	\$ 65,923	\$ 41	\$ 13,836	\$ 293,495	\$ 38	\$ 8,309	\$ 359,418	\$ 79	\$ 22,145
Cayman	81,596	49	11,864	470,903	46	9,581	552,499	95	21,445
Barbados	148,711	49	11,047	63,470	4	887	212,181	53	11,934
Offshore	13,133	4	854	29,488	3	712	42,621	7	1,566
Trinidad	40,581	12	2,962	-	-	-	40,581	12	2,962
Jamaica	-	-	-	-	-	-	-	-	-
Total	\$ 349,944	\$ 155	\$ 40,563	\$ 857,356	\$ 91	\$ 19,489	\$ 1,207,300	\$ 246	\$ 60,052

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### Credit spread risk by Operating Company (OPCO)

2016									
Locally Issued Hard Dollar Bonds				Non Regional Hard Dollar Bonds			Total		
	Credit Spread			Credit Spread			Credit Spread		
	Notional	DV01	Stress Loss	Notional	DV01	Stress Loss	Notional	DV01	Stress Loss
Bahamas	\$ 66,772	\$ 52	\$ 17,072	\$ 244,740	\$ 38	\$ 8,281	\$ 311,512	\$ 91	\$ 25,352
Cayman	84,101	62	14,689	466,301	66	14,003	550,402	128	28,692
Barbados	154,723	68	15,381	73,470	11	2,351	228,193	78	17,731
Offshore	13,550	5	1,224	24,488	4	823	38,038	9	2,048
Trinidad	46,626	17	4,248	-	-	-	46,626	17	4,248
Jamaica	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ 365,772</b>	<b>\$ 203</b>	<b>\$ 52,614</b>	<b>\$ 808,999</b>	<b>\$ 119</b>	<b>\$ 25,457</b>	<b>\$ 1,174,771</b>	<b>\$ 323</b>	<b>\$ 78,072</b>

At fiscal year end the weighted average rating of the positions in the regional hard currency portfolio remained BBB+. The average weighted maturity is 5.25 years. The weighted average rating of the positions in the non-regional hard currency portfolio remained AA+. The average weighted maturity is 0.4 years.

### Derivatives held for ALM purposes

Where derivatives are held as hedges against either sizeable loans from core businesses or to reduce interest risk exposure to USD denominated local bond issues and if the transactions meet the regulatory criteria then the Bank applies for hedge accounting. Derivative hedges that do not qualify for hedge accounting treatment are considered to be economic hedges and are recorded at market value on the Statement of Financial Position with changes in the fair value reflected through the Statement of Income. It should be noted that these are only interest rate risk hedges and other risks such as credit spread on the underlying still exist and are measured separately.



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Currency concentrations of assets, liabilities and commitments, guarantees and contingent liabilities:

	EC	BDS	CAY	BAH	US	JA	Other	2017
<b>Assets</b>								
<b>Cash and balances</b>								
with Central Banks	\$ 245,846	\$ 159,829	\$ 5,878	\$ 136,885	\$ 69,812	\$ 111,462	\$ 274,390	\$ 1,004,102
Due from banks	2,369	9,958	5,363	7,717	1,458,467	543	444,958	1,929,375
<b>Derivative financial instruments</b>								
	-	-	-	-	5,546	-	282	5,828
<b>Other assets</b>								
	14,618	23,607	10,227	12,127	9,654	3,652	7,255	81,140
<b>Taxation recoverable</b>								
	23,891	511	765	-	(72)	-	394	25,489
<b>Investment securities</b>								
	42,703	511,694	4	429,540	1,204,051	41,343	146,306	2,375,641
<b>Loans and advances to customers</b>								
	491,191	702,978	286,570	1,164,263	3,169,945	197,875	345,178	6,358,000
<b>Property and equipment</b>								
	24,509	59,692	12,763	22,541	20,406	11,888	6,862	158,661
<b>Deferred tax assets</b>								
	4,811	29	-	-	(267)	3,223	3,680	11,476
<b>Retirement benefit assets</b>								
	19,228	35,000	(2,416)	20,703	1,492	6,061	2,428	82,496
<b>Intangible assets</b>								
	-	218,961	-	-	-	-	-	218,961
<b>Total assets</b>	<b>\$ 869,166</b>	<b>\$ 1,722,259</b>	<b>\$ 319,154</b>	<b>\$ 1,793,776</b>	<b>\$ 5,939,034</b>	<b>\$ 376,047</b>	<b>\$ 1,231,733</b>	<b>\$ 12,251,169</b>
<b>Liabilities</b>								
<b>Derivative financial instruments</b>								
	\$ -	\$ -	\$ -	\$ -	\$ 24,133	\$ -	\$ 1,780	\$ 25,913
<b>Customer deposits</b>								
	839,491	1,427,183	293,419	1,277,317	5,385,662	267,375	881,084	10,371,531
<b>Other borrowed funds</b>								
<b>Other liabilities</b>								
	(48,903)	(1,557)	(157,288)	(88,934)	345,104	10,420	101,877	160,719
<b>Taxation payable</b>								
	437	3,607	765	-	850	995	721	7,375
<b>Deferred tax liabilities</b>								
	2,790	5,017	-	-	136	69	248	8,260
<b>Debt securities in issue</b>								
	-	-	-	-	1	39,501	173,499	213,001
<b>Retirement benefit obligations</b>								
	2,243	2,395	(571)	7,710	9,400	599	384	22,160
<b>Total liabilities</b>	<b>\$ 796,058</b>	<b>\$ 1,436,645</b>	<b>\$ 136,325</b>	<b>\$ 1,196,093</b>	<b>\$ 5,765,286</b>	<b>\$ 318,959</b>	<b>\$ 1,159,593</b>	<b>\$ 10,808,959</b>
<b>Net assets</b>	<b>\$ 73,108</b>	<b>\$ 285,614</b>	<b>\$ 182,829</b>	<b>\$ 597,683</b>	<b>\$ 173,748</b>	<b>\$ 57,088</b>	<b>\$ 72,140</b>	<b>\$ 1,442,210</b>
<b>Commitments, guarantees and contingent liabilities</b>								
	\$ 79,692	\$ 92,226	\$ 29,800	\$ 50,186	\$ 516,613	\$ 57,607	\$ 32,721	\$ 858,845

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### Currency concentrations of assets, liabilities and commitments, guarantees and contingent liabilities:

	EC	BDS	CAY	BAH	US	JA	Other	2016
<b>Assets</b>								
Cash and balances								
with Central Banks	\$ 285,953	\$ 227,567	\$ 3,841	\$ 99,358	\$ 59,769	\$ 39,394	\$ 246,720	\$ 962,602
Due from banks	2,218	2,793	138	15,302	675,293	5,338	334,898	1,035,980
Derivative financial instruments								
	-	-	-	-	8,576	-	313	8,889
Other assets	7,914	20,638	8,886	8,403	(9,059)	5,555	16,575	58,912
Taxation recoverable	21,949	488	-	-	(51)	1,658	-	24,044
Investment securities	45,175	513,562	4	352,715	1,100,013	42,030	149,094	2,202,593
Loans and advances								
to customers	488,320	651,468	288,026	1,115,603	3,208,226	172,221	288,403	6,212,267
Property and equipment	23,707	60,975	12,950	22,705	20,623	10,400	2,562	153,922
Deferred tax assets	4,178	733	-	-	(280)	3,108	2,935	10,674
Retirement benefit assets	15,804	30,560	-	29,002	(5,901)	5,223	2,133	76,821
Intangible assets	-	218,961	-	-	-	-	-	218,961
<b>Total assets</b>	<b>\$ 895,218</b>	<b>\$1,727,745</b>	<b>\$ 313,845</b>	<b>\$1,643,088</b>	<b>\$5,057,209</b>	<b>\$ 284,927</b>	<b>\$1,043,633</b>	<b>\$10,965,665</b>
<b>Liabilities</b>								
Derivative financial instruments								
	\$ -	\$ -	\$ -	\$ -	\$ 50,607	\$ -	\$ 1,283	\$ 51,890
Customer deposits	819,977	1,473,696	249,994	1,140,293	4,543,747	224,107	703,696	9,155,510
Other liabilities	13,458	(41,612)	(112,378)	(73,493)	322,438	(22,990)	59,649	145,072
Taxation payable	369	6,360	-	-	1,284	436	430	8,879
Deferred tax liabilities	2,320	4,738	-	-	199	202	192	7,651
Debt securities in issue	-	-	-	-	-	23,813	174,484	198,297
Retirement benefit obligations								
	2,245	2,485	2,259	10,673	4,265	645	401	22,973
<b>Total liabilities</b>	<b>\$ 838,369</b>	<b>\$1,445,667</b>	<b>\$ 139,875</b>	<b>\$1,077,473</b>	<b>\$4,922,540</b>	<b>\$ 226,213</b>	<b>\$ 940,135</b>	<b>\$ 9,590,272</b>
<b>Net assets</b>	<b>\$ 56,849</b>	<b>\$ 282,078</b>	<b>\$ 173,970</b>	<b>\$ 565,615</b>	<b>\$ 134,669</b>	<b>\$ 58,715</b>	<b>\$ 103,498</b>	<b>\$ 1,375,393</b>
<b>Commitments, guarantees and contingent liabilities</b>								
	\$ 60,299	\$ 131,725	\$ 30,526	\$ 44,654	\$ 536,222	\$ 10,497	\$ 58,093	\$ 872,016

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### Cash flow and fair value interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. Limits are set on the level of mismatch of interest rate repricing that may be undertaken, which are monitored on an ongoing basis.

Expected repricing and maturity dates do not differ significantly from the contract dates, except for the maturity of deposits up to one month, which represent balances on current accounts considered by the Group as a relatively stable core source of funding for its operations.

### Liquidity risk

Liquidity risk arises from the Group's general funding activities in the course of managing assets and liabilities. It is the risk of having insufficient cash resources to meet current financial obligations without raising funds at unfavourable rates or selling assets on a forced basis.

The Group's liquidity management strategies seek to maintain sufficient liquid financial resources to continually fund the statement of financial position under both normal and stressed market environments.

### Process and control

Actual and anticipated inflows and outflows of funds generated from exposures including those not recognised in the statement of financial position are managed on a daily basis within specific short-term asset/liability mismatch limits by operational entity.

Potential cash flows under various stress scenarios are modelled using carrying amounts recognised in the statement of financial position. On a consolidated basis, prescribed liquidity levels under a selected benchmark stress scenario are maintained for a minimum time horizon.

### Risk measurement

The Group's liquidity measurement system provides daily liquidity risk exposure reports for monitoring and review by the Treasury department. The Group's Assets and Liabilities Committee (ALCO) is responsible for recommending the liquidity ratio targets, the stress scenarios and the contingency funding plans. The Group's Board of Directors is ultimately responsible for the Group's liquidity.

The Group manages liquidity risk by maintaining a significant base of core customer deposits, liquid assets and access to contingent funding as part of its management of risk. Each operational entity has internally established specific liquidity requirements that are approved by the Group's ALCO and reviewed annually.

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The table below analyses the assets, liabilities and commitments, guarantees and contingent liabilities of the Group into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date.

	0-3 months	3-12 months	1-5 years	Over 5 years	2017
<b>Assets</b>					
Cash and balances with Central Banks	\$ 1,004,102	\$ -	\$ -	\$ -	\$ 1,004,102
Due from banks	1,762,007	167,192	176	-	1,929,375
Derivative financial instruments	758	109	2,724	2,237	5,828
Other assets	80,324	816	-	-	81,140
Taxation recoverable	13,717	11,772	-	-	25,489
Investment securities	1,058,630	519,501	511,721	285,789	2,375,641
Loans and advances to customers	851,088	269,589	2,011,794	3,225,529	6,358,000
Property and equipment	2,581	522	63,221	92,337	158,661
Deferred tax assets	-	-	5,900	5,576	11,476
Retirement benefit assets	-	-	-	82,496	82,496
Intangible assets	-	-	-	218,961	218,961
<b>Total assets</b>	<b>\$ 4,773,207</b>	<b>\$ 969,501</b>	<b>\$ 2,595,536</b>	<b>\$ 3,912,925</b>	<b>\$ 12,251,169</b>
<b>Liabilities</b>					
Derivative financial instruments	\$ 3,701	\$ 39	\$ 1,988	\$ 20,185	\$ 25,913
Customer deposits	9,274,688	1,049,720	31,093	16,030	10,371,531
Other liabilities	160,719	-	-	-	160,719
Taxation payable	6,485	890	-	-	7,375
Deferred tax liabilities	-	-	-	8,260	8,260
Debt securities in issue	96,557	101,621	14,823	-	213,001
Retirement benefit obligations	-	-	-	22,160	22,160
<b>Total liabilities</b>	<b>\$ 9,542,150</b>	<b>\$ 1,152,270</b>	<b>\$ 47,904</b>	<b>\$ 66,635</b>	<b>\$ 10,808,959</b>
<b>Net assets/(liabilities)</b>	<b>\$ (4,768,943)</b>	<b>\$ (182,769)</b>	<b>\$ 2,547,632</b>	<b>\$ 3,846,290</b>	<b>\$ 1,442,210</b>
<b>Commitments, guarantees and contingent liabilities</b>	<b>\$ 520,168</b>	<b>\$ 105,033</b>	<b>\$ 38,246</b>	<b>\$ 195,398</b>	<b>\$ 858,845</b>

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	0-3 months	3-12 months	1-5 years	Over 5 years	2016
<b>Assets</b>					
Cash and balances with Central Banks	\$ 956,904	\$ 5,698	\$ -	\$ -	\$ 962,602
Due from banks	798,950	237,030	-	-	1,035,980
Derivative financial instruments	1,617	6,910	362	-	8,889
Other assets	81,063	1,139	-	(23,290)	58,912
Taxation recoverable	12,277	11,767	-	-	24,044
Investment securities	497,230	331,855	947,423	426,085	2,202,593
Loans and advances to customers	568,897	1,226,230	818,178	3,598,962	6,212,267
Property and equipment	2,998	251	57,852	92,821	153,922
Deferred tax assets	-	-	5,820	4,854	10,674
Retirement benefit assets	-	-	-	76,821	76,821
Intangible assets	-	-	-	218,961	218,961
<b>Total assets</b>	<b>\$ 2,919,936</b>	<b>\$ 1,820,880</b>	<b>\$ 1,829,635</b>	<b>\$ 4,395,214</b>	<b>\$ 10,965,665</b>
<b>Liabilities</b>					
Derivative financial instruments	\$ 31,226	\$ -	\$ 6,106	\$ 14,558	\$ 51,890
Customer deposits	7,592,854	1,503,082	56,490	3,084	9,155,510
Other liabilities	145,072	-	-	-	145,072
Taxation payable	8,872	-	-	7	8,879
Deferred tax liabilities	-	-	-	7,651	7,651
Debt securities in issue	583	674	197,040	-	198,297
Retirement benefit obligations	-	-	-	22,973	22,973
<b>Total liabilities</b>	<b>\$ 7,778,607</b>	<b>\$ 1,503,756</b>	<b>\$ 259,636</b>	<b>\$ 48,273</b>	<b>\$ 9,590,272</b>
<b>Net assets/(liabilities)</b>	<b>\$ (4,858,671)</b>	<b>\$ 317,124</b>	<b>\$ 1,569,999</b>	<b>\$ 4,346,941</b>	<b>\$ 1,375,393</b>
<b>Commitments, guarantees and contingent liabilities</b>					
	\$ 441,218	\$ 214,359	\$ 60,834	\$ 155,605	\$ 872,016

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### Fair values of financial assets and liabilities

Fair value is defined as the price that would be received to sell an asset, or paid to transfer a liability, between market participants in an orderly transaction in the principal market at the measurement date under current market conditions (i.e., the exit price).

The determination of fair value requires judgment and is based on market information, where available and appropriate. Fair value measurements are categorized into three levels within a fair value hierarchy (Level 1, 2 or 3) based on the valuation inputs used in measuring the fair value, as outlined below:

- **Level 1** - Unadjusted quoted market prices in active markets for identical assets or liabilities we can access at the measurement date. Bid prices, ask prices or prices within the bid and ask, which are the most representative of the fair value, are used as appropriate to measure fair value. Fair value is best evidenced by an independent quoted market price for the same instrument in an active market. An active market is one where transactions are occurring with sufficient frequency and volume to provide quoted prices on an ongoing basis.
- **Level 2** - Quoted prices for identical assets or liabilities in markets that are inactive or observable market quotes for similar instruments, or use of valuation technique where all significant inputs are observable. Inactive markets may be characterized by a significant decline in the volume and level of observed trading activity or through large or erratic bid/offer spreads. In instances where traded markets do not exist or are not considered sufficiently active, we measure fair value using valuation models.
- **Level 3** - Non-observable or indicative prices or use of valuation technique where one or more significant inputs are non-observable.

The table below presents the level in the fair value hierarchy into which the fair values of financial instruments that are carried at and disclosed at fair value on the consolidated balance sheet, are categorized.

	Level 1	Level 2	Level 3	Total	Total
	Quoted market price	Valuation technique-observable market input	Valuation technique-non-observable market input	2017	2016
<b>Financial assets</b>					
Cash and balances with Central Banks*	\$ 1,004,102	\$ -	\$ -	\$ 1,004,102	\$ 962,602
Due from banks*	1,929,375	-	-	1,929,375	1,035,980
Derivative financial instruments	-	5,828	-	5,828	8,889
Investment securities	-	2,374,598	1,043	2,375,641	2,202,593
Loans and advances to customers	-	-	6,333,823	6,333,823	6,201,956
<b>Total Financial assets</b>	<b>\$ 2,933,477</b>	<b>\$ 2,380,426</b>	<b>\$ 6,334,866</b>	<b>\$ 11,648,769</b>	<b>\$10,412,020</b>
<b>Financial liabilities</b>					
Derivative financial instruments	\$ -	\$ 25,913	\$ -	\$ 25,913	\$ 51,890
Customer deposits	-	-	10,385,477	10,385,477	9,163,319
Debt securities in issue	-	214,420	-	214,420	199,003
<b>Total Financial liabilities</b>	<b>\$ -</b>	<b>\$ 240,333</b>	<b>\$ 10,385,477</b>	<b>\$ 10,625,810</b>	<b>\$ 9,414,212</b>

\*Financial assets with carrying values that approximate fair value.

Transfers between levels in the fair value hierarchy are deemed to have occurred at the beginning of the year in which the transfer occurred. Transfers between levels can occur as a result of additional or new information regarding valuation inputs and changes in their observability. During 2016, we transferred \$6,201,956 of loans and advances to customers and \$9,163,319 of customer deposits from level 2 to level 3 due to reduced observability in the inputs used to value these instruments.

There were no transfers during the year.

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
(Expressed in thousands of United States dollars)

### Quantitative information about significant non-observable inputs

Valuation techniques using one or more non-observable inputs are used for a number of financial instruments. The following table discloses the valuation techniques and quantitative information about the significant non-observable inputs used in Level 3 financial instruments:

As at October 31,	2017		Valuation technique	Key non-observable inputs	Range of inputs	
	Amortised cost	Fair value			Low	High
Loans and advances to customers	\$ 6,358,000	\$ 6,333,823	Market proxy or direct broker quote	Market proxy or direct broker quote	3.6%	34%
Customer Deposits	\$ 10,371,351	\$10,385,477	Market proxy or direct broker quote	Market proxy or direct broker quote	-	1.5%
Investment Securities	\$ 1,043	\$ 1,043	n/a	n/a	n/a	n/a

These financial assets and liabilities are carried at amortised cost and as such sensitivity analysis on the inter-relationships between significant non-observable inputs and the sensitivity of fair value to changes in those inputs is not necessary.

### Financial instruments recorded at fair value

The following is a description of the determination of fair value for financial instruments, which are recorded at fair value using valuation techniques. These incorporate the Group's estimate of assumptions that a market participant would make when valuing the instruments:

- Derivative financial instruments**  
 Derivative products valued using a valuation technique with market observable inputs are interest rate swaps and foreign exchange forward contracts. The most frequently applied valuation techniques include forward pricing and swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates and interest rate curves.
- Available-for-sale investment securities**  
 Available-for-sale investment securities valued using a valuation technique or pricing models primarily consist of debt securities. These assets are valued using models which sometimes only incorporate data observable in the market and at other times use both observable and non-observable data. The non-observable inputs to the models include assumptions about liquidity and price disclosure, counterparty credit spreads and sector specific risks.

### Fair value of financial instruments not carried at fair value

The following describes the methodologies and assumptions used to determine fair values for those financial instruments, which are not already recorded at fair value in the financial statements:

- Loans and advances to customers**  
 Loans and advances to customers are stated net of specific and other provisions for impairment. The estimated fair values of loans and advances to customers represents the discounted amount of estimated future cash flows expected to be received.
- Customer deposits and other borrowed funds**  
 The estimated fair value of customer deposits and other borrowed funds is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and maturity.

## Notes to the Consolidated Financial Statements

For the year ended October 31, 2017  
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- Debt securities in issue**  
 The fair value is calculated using a discounted cash flow model based on a current interest rate yield curve appropriate for the remaining term to maturity.

### Financial assets and liabilities with carrying values that approximate fair value

For financial assets and liabilities that are liquid or have a short-term maturity, it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits savings accounts without a specific maturity and variable rate financial instruments.

### Note 33 | Principal subsidiary undertakings

FirstCaribbean International Bank Limited	Barbados
FirstCaribbean International Wealth Management Bank (Barbados) Limited	Barbados
FirstCaribbean International Bank (Barbados) Limited	Barbados
FirstCaribbean International Trust and Merchant Bank (Barbados) Limited	Barbados
FirstCaribbean International Land Holdings (Barbados) Limited	Barbados
FirstCaribbean International Operations Centre Limited	Barbados
FirstCaribbean International Finance Corporation (Leeward & Windward) Limited	St. Lucia
FirstCaribbean International Bank (Bahamas) Limited (95.2%)	Bahamas
FirstCaribbean Insurance Agency (Bahamas) Limited	Bahamas
FirstCaribbean International (Bahamas) Nominees Company Limited	Bahamas
CIBC Trust Company (Bahamas) Limited	Bahamas
March Limited	Bahamas
Commerce Services Limited	Bahamas
Corporate Associates Limited	Bahamas
FirstCaribbean International Land Holdings (TCI) Limited	Turks & Caicos Islands
FirstCaribbean International Bank (Jamaica) Limited (100%)*	Jamaica
FirstCaribbean International Securities Limited	Jamaica
FirstCaribbean International Bank (Trinidad & Tobago) Limited	Trinidad
FirstCaribbean International Bank (Cayman) Limited	Cayman Islands
FirstCaribbean International Finance Corporation (Cayman) Limited	Cayman Islands
FirstCaribbean International (Cayman) Nominees Company Limited	Cayman Islands
CIBC Bank and Trust Company (Cayman) Limited	Cayman Islands
Commerce Advisory Services Limited	Cayman Islands
Commerce Corporate Services Limited	Cayman Islands
Commerce Management Services Limited	Cayman Islands
FirstCaribbean International Finance Corporation (Netherlands Antilles) Limited	Netherlands Antilles
FirstCaribbean International Bank (Curaçao) N.V.	Netherlands Antilles

All subsidiaries are wholly owned unless otherwise stated.

\*The ordinary shares of FirstCaribbean International Bank (Jamaica) Limited ('The Jamaica Bank') were delisted from the Jamaica Stock Exchange effective December 30, 2011. In November 2016, the Group completed the repurchase of all outstanding minority shares. The Group now owns 100% of the Jamaica Bank (2016-99.74%).